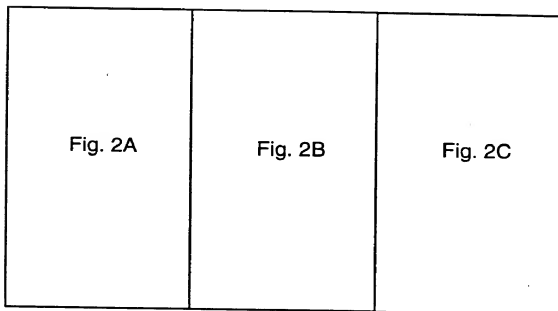


FIG.1



APPLN. FILING DATE: JULY 16, 1999
TITLE: INTEGRATED BUSINESS-TO-BUSINESS WEB COMMERCE AND
BUSINESS INFORMATION SYSTEM
INVENTOR(S): CHARLES WONG
APPLICATION SERIAL NO: 09/356,327
SHEET 2 of 339

Fig. 2



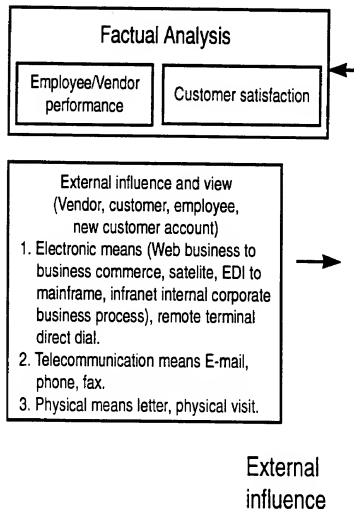


FIG. 2A

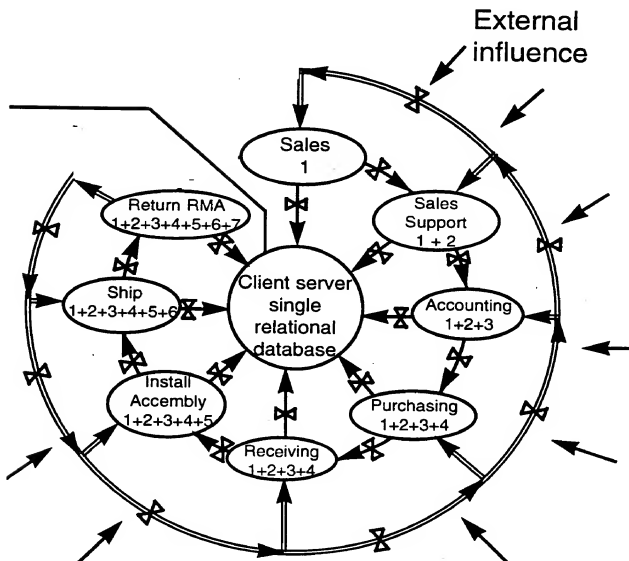
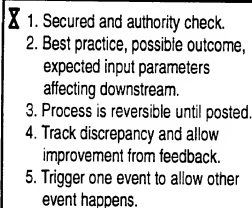


FIG. 2B

- 
1. Secured and authority check.
 2. Best practice, possible outcome, expected input parameters affecting downstream.
 3. Process is reversible until posted.
 4. Track discrepancy and allow improvement from feedback.
 5. Trigger one event to allow other event happens.

External
influence

Key

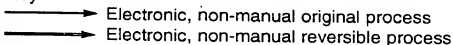
- 
- Electronic, non-manual original process
 - Electronic, non-manual reversible process

Fig. 2C

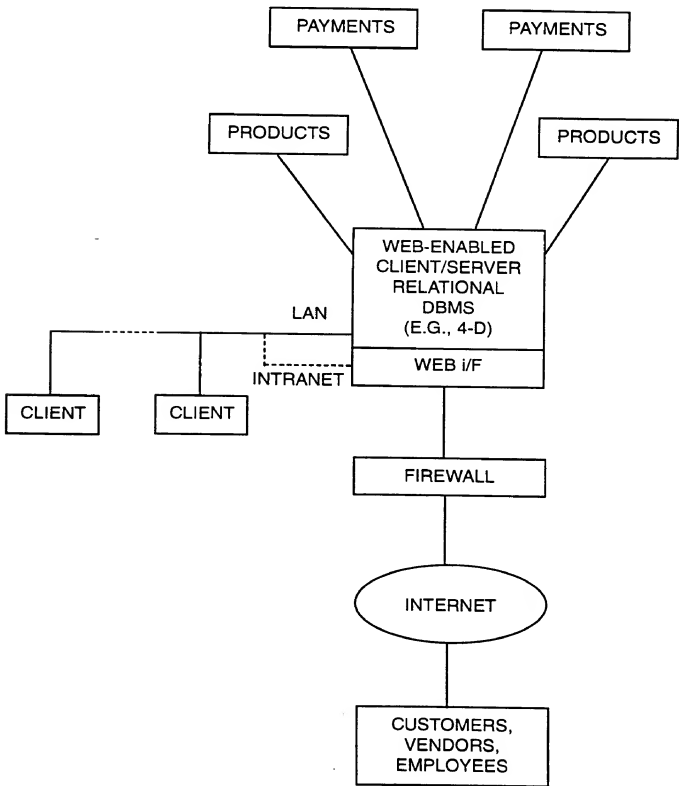
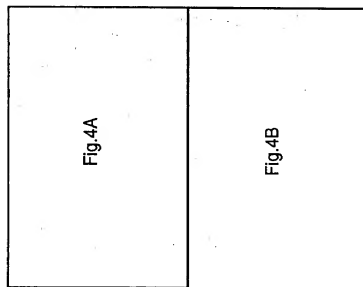


FIG.3

Fig. 4



Netscape: Mega Network - Products

Back Forward Home Reload Images Open Print Find Stop

Go To: [http://www.meganetwork.com/4d.acgi\\$ProdLogOn](http://www.meganetwork.com/4d.acgi$ProdLogOn)

What's New? What's Cool? Handbook Net Search Net directory Software

Products Search

Find Products - fill in as you wish and click the search button near the bottom of this page

Find Quotes

Manufacturer _____

Part #: _____

Manufacturer: Logitech

Item _____

Description: _____

Quotes#: _____

Find this Quotes

Find today's quotes

Find this weeks quotes

FIG. 4A

How many _____
items per
page:

If you wish to view manufacturers list, click on the first letter of the manufacturer.

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
S	T	U	V	W	X	Y	Z	Other									

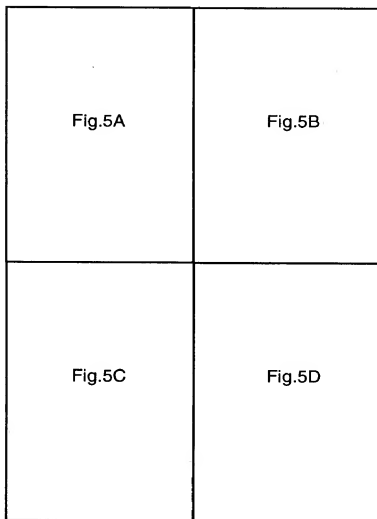
Please use the following links if you wish to leave the current screen and move on.

<input type="button" value="Products"/>	<input type="button" value="Returns"/>	<input type="button" value="Tracking"/>	<input type="button" value="Log Off"/>
---	--	---	--

[Home](#)

FIG. 4B

Fig. 5



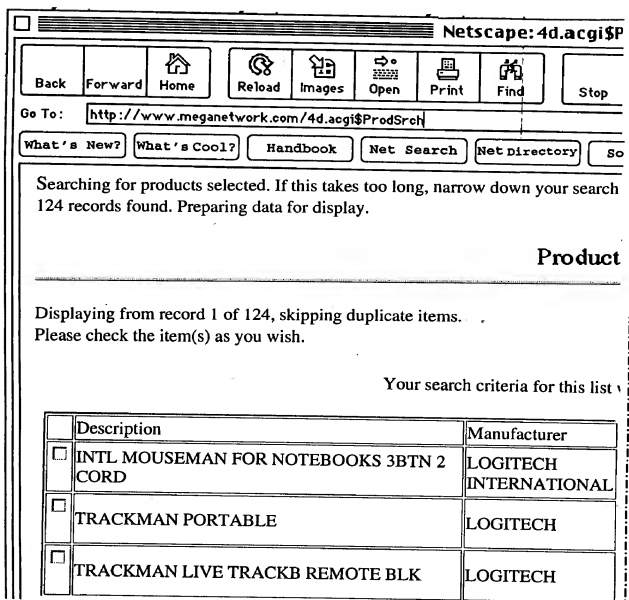


FIG. 5A

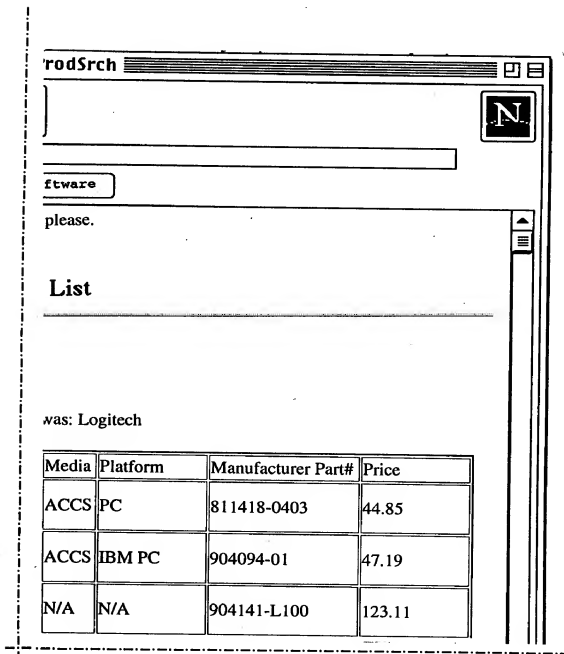


FIG. 5B

<input type="checkbox"/>	TRACKMAN VISTA	LOGITECH
<input type="checkbox"/>	TRACKMAN MARBLE TRACKB	LOGITECH
<input type="checkbox"/>	SURFMAN TRACKB 3BTN BLACK REMOTE	LOGITECH
<input type="checkbox"/>	TRACKMAN MARBLE TRACKB MAC 3BTN	LOGITECH
<input type="checkbox"/>	ACDEM TRACKMAN TRACKBALL W/PS/2 SERIAL ADAPTOR	LOGITECHACADEMIC
<input type="checkbox"/>	TRACKMAN TRACKB 3BTN PS/2 SER	LOGITECH
<input type="checkbox"/>	TRACKMAN MARBLE TRACKB	LOGITECH

Show Shopping

Next 10 Items

List 1

To search within current selection, fill out the
Selection.

Manufacturer:

Manufacturer Part#

Description:

Search in

If you would like to save current selection, please r
click save this

FIG. 5C

N/A	N/A	904142-L100	40.72
N/A	N/A	904164-L100	85.93
N/A	N/A	904227-0100	83.77
N/A	N/A	904232-0100	84.31
PERP	PC	904259-0403	44.56
N/A	N/A	9042590403	42.78
N/A	N/A	904260-0403	86.44

g List

Reset

0 Items

Search Again

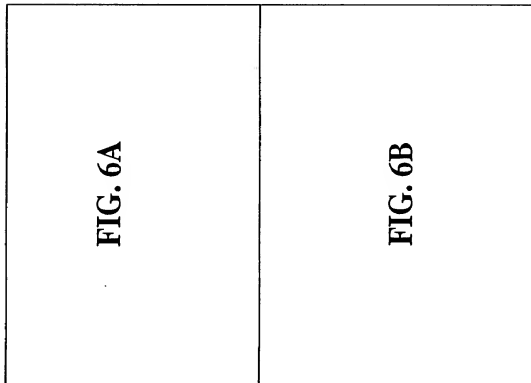
field(s) below and click Search in

Selection

make up a name and enter it below then
set.

FIG. 5D

FIG. 6



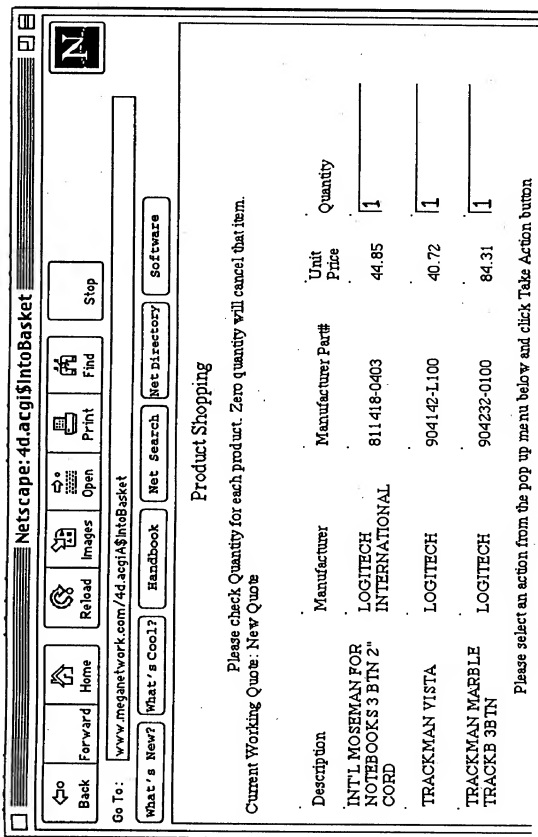


FIG. 6A

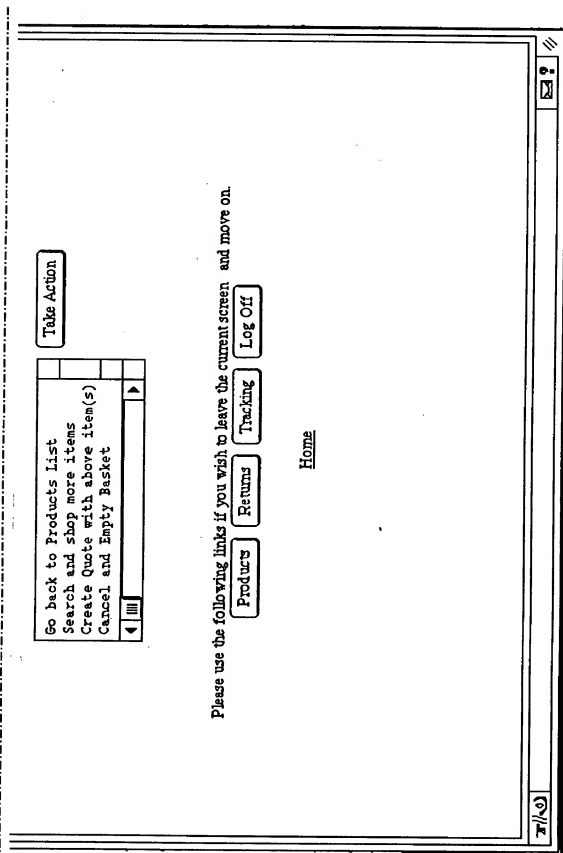
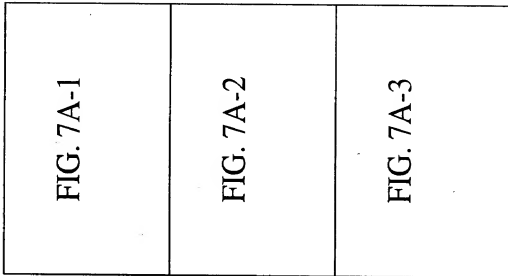


FIG. 6B

FIG. 7A



Netscape: Mega Network Inc.

Go To: [http://www.meganetwork.com/4d.acgi\\$ShopOut](http://www.meganetwork.com/4d.acgi$ShopOut)

What's New? What's Cool? Handbook Net Search Net Directory Software

Back Forward Home Reload Images Open Print Find Stop

Mega Network Quote
 785 Palomar Avenue Sunnyvale, CA 94086
 Phone (408) 730-9138 Fax (408) 720-1293
 Quote For: MEGADEMO

Quote Number: Q97-26323 Number: Q97-26323
 Quote Date: 10/16/97

Slaes Person Ship Via Terms FOB Par

UPS Ground N30 Orig No Partial

Item#	Description	Mfct Part No	Unit Price	Qty	Extended Price
1	INT'L MOUSEMAN FOR NOTEBOOKS 3 BTN 2" CORD	814418-0403	45.00	1	45.00
2	TRACKMAN VISTA	904142-L100	41.00	1	41.00

FIG. 7A-1

3	TRACKMAN MARBLE TRACKS MAC 3BTN	904232-0100	85.00	1	85.00
---	------------------------------------	-------------	-------	---	-------

New notes:

Sub-Total		171.00
		14.10
		185.10

25%

1

Bill To: MEGADEMO
 785 PALOMAR AVENUE
 Sunnyvale, CA 94086-2915
 Attention: CHARLES WONG

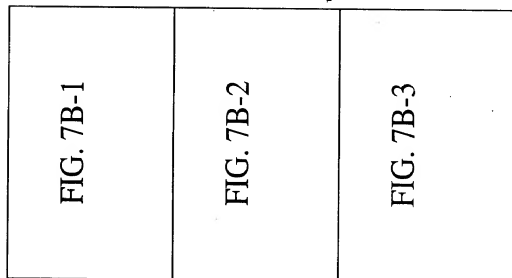
Contact:
 Mike URA

FIG. 7A-2

Ship To:	
MEGADENO II 785 PALOMAR AVENUE // Sunnyvale, CA 94086-2915 // Attention: CHARLES WONG	
Specific Location (i.e. room number, floor):	
If you have a new ship to address for this order, please enter it below.	
Company:	
Address:	
City:	State:
Zip:	
T/3	

FIG. 7A-3

FIG. 7B



Netscape: Meg a Network Inc.

Go To: [http://www.megnetwork.com/4d.asp\\$ShopOut](http://www.megnetwork.com/4d.asp$ShopOut)

Back Forward Home Reload Images Open Print Find Stop

What's New? What's Cool? Net Search Net Directory Software

On the boxes please check Yes box if all the information is correct
 If you check No to any item, you need to type in reason(s).

	YES	NO	Special Requests
Bill to:	<input type="radio"/>	<input type="radio"/>	
Ship to:	<input type="radio"/>	<input type="radio"/>	
Ship via:	<input type="radio"/>	<input type="radio"/>	

FIG. 7B-1

FOB:	<input type="radio"/>	<input type="radio"/>	
Expected date:	<input type="radio"/>	<input type="radio"/>	
(normal delivery is 3-5 working days. If you need immediate delivery, instruct us below.)			

Partial/No
Partial:

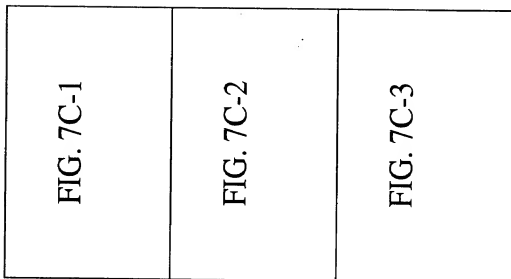
Item# _____
 (Please indicate item# that you want to be shipped together, items not shown will be shipped partial)

Installation:

Item# _____
 (Please indicate item# that need to be installed and describe in detail how you want to have these items installed on the notes section, items not indicated will be shipped without installation.)

FIG. 7B-2

FIG. 7C



Netscape: Mega Network Inc.

Go To:

Back Forward Home Reload Images Open Print Find Stop

What's New? What's Cool? Handbook Net Search Net Directory Software

Expected date:

Partial/No Partial:

Item#

Installation:




Item#

(normal delivery is 3-5 working days. If you need immediate delivery, instruct us below.)

(Please indicate item# that you want to be shipped together, items not shown will be shipped partial)

(Please indicate item# that need to be installed and describe in detail how you want to have these items installed on the notes section, items not indicated will be shipped without installation.)

FIG. 7C-1

Detailed installation instructions:			
 			

Please specify how you wish to be replied.

Your E-mail	Your Fax#	Your Phone#
<input type="text"/>	<input type="text"/>	<input type="text"/>

One of the following 4 fields is required for your sales rep. to start order process.

PO Number:	Request for Quotation (RFQ)#:
<input type="text"/>	<input type="text"/>
Product Identification (PID)#:	Purchase Requisition (PRN)#:
<input type="text"/>	<input type="text"/>

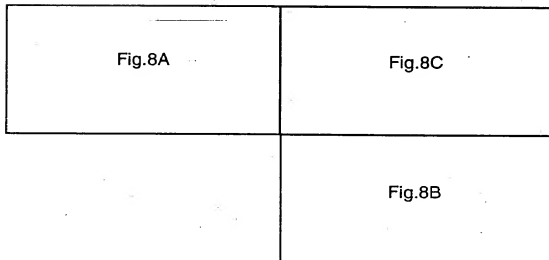
Please choose an action:

FIG. 7C-2

<div>Take Action</div>	
<div>Make Changes to this Quote Go back to Products List Submit Replacement PO for an RMA Submit this PO to Sales Rep. Close and make no changes Save this quote, but do not submit</div>	<div>Clear all input</div>
<div>Please use the following links if you wish to leave the current screen and move on. <div>Products</div><div>Returns</div><div>Tracking</div><div>Log Off</div></div>	
<div>Home</div>	
<div>Home</div>	

FIG. 7C-3

Fig. 8



6/20/97		097-24779		Quote		2:00 AM	
Company		Contact click to expand/edit		Fax		Notes	
UNION BANK OF CALIFORNIA LOS ANGELES		DENNIS BAKER (415) 296-6576		(415) 296-6568			
FOB		Ship Via		Ship to: (click address to modify)			
UNION BANK OF CALIFORNIA LOS ANGELES		UNION BANK OF CALIFORNIA		OLIMAR (mail code: M-320)			
Terms (C) Margin 4.50 263677		PRN PID RFQ		8128 MERCURY COURT, SUITE F			
N30		Los Angeles, CA 90060-0691		San Diego, CA 92111			
Items (Sort) + Go Prod		Alt: A/P: PO#631009058		ATT:			
Description		Mfr Part #		Qty		Price	
1 SATELLITE PRO 430CDT T PENT-120 1.308 HD		602804		1		2,170.00	
16MB 11.3 TFT 10K		MicroB		6/25/97		2,075.74	
2 TOSHIBA AMERICA INFO 3 PA1230U-T2C		48899		1		147.00	
16MB MEMORY MODULE FOR TOSHIBA PORTEGE		Merisel		6/24/97		140.41	
3 KINGSTON TECHNOLOGY (KTT610/16		MSD MBM		2		198.00	
T610CT, T400CDT/CS, T410		TechData		6/24/97		189.84	
3 MEGAHZ PCCARD 33.6 D/F MOD X2 UPORDEABLE		573254		1		198.00	
CABLED		CC1336		6/24/97		56.00	
4 UNIVERSAL NOTEBOOK CASE		361422		1		52.66	
TARGUS		NMS AGCS		6/24/97		52.66	
Command-L [add Linked lines]		CUNI		4.2		4.50	
Option-R [change SRP]		Sysys		Reset		Sub-Total	
Option-Q [zero price cents]		MUGS		Line count= 10		Tax @ 7.75%	
Command-- [change fields]		SMar		4.60%		310.59	
Notes & Comments		Commission		176.26		Installation	
Sales Rep		CURTIS L		Sup Commission		37.01	
Sup		NEMESIO C		Total (+ ship & handling)		4,318.20	
No Partial Shipment		Good quote		Print Quote			
Partial OK				Post To Purch			
Restricted Partial OK				Duplicate Quote			

FIG. 8A

097-2479 6/20/97 00/00/00	
Company UNION BANK OF CALIFORNIA LOS ANGELES	Contact person & Phone No. DENNIS BAKER(415)296-6576
Customer notes (do not appear on MVS)	Notes that fit in box will fit on printouts of quotes. Customer notes only print out on quotes.
MVS comments (do not appear on Quotes)	Reviewed by Temporary notes
Comments that fit in box will fit on printouts of MVS. MVS comments only print out on MVS.	
Shipping notes	Backup notes

FIG. 8B

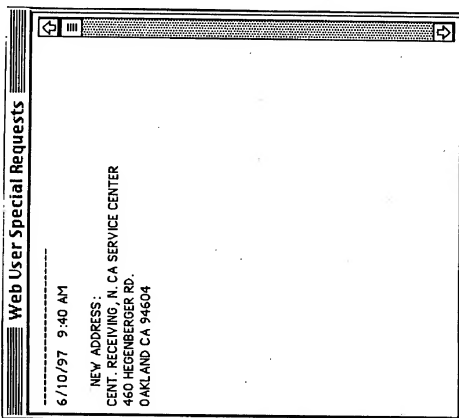


FIG. 8C

Fig. 9

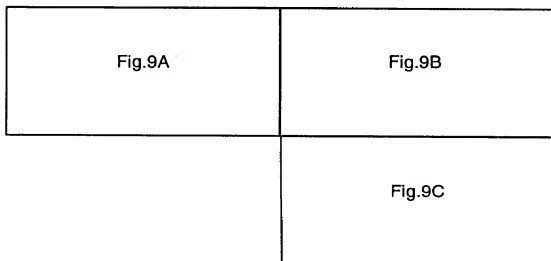


FIG. 9A

Web User Special Request:

5/23/97 Notes:

Bill To:
Ship To:
Location - Room:
New address:
PORTLAND BRANCH
407 SW BROADWAY
PORTLAND, OR 97205

Ship via:
Terms:
FOB:
Expected Date: default value is 5 Days
Partial:
Installation:

5/23/97

Bill To:
Ship To:
Location - Room:
New address:

FIG. 9B

097-24520 5/23/97		MVS-24913 5/29/97	
Company UNION BANK OF CALIFORNIA LOS ANGELES		Contact person & Phone No. DENNIS BAKER(415)296-6576	
Customer notes (do not appear on MVS)		Notes that fit in box will fit on printouts of quotes. Customer notes only print out on quotes.	
MVS comments (do not appear on Quotes) ETA: AS SOON AS POSSIBLE:		Temporary notes	
Comments that fit in box will fit on printouts of MVS. MVS comments only print out on MVS.			
Shipping notes		Backup notes	

FIG. 9C

Please select the following product search options to create quotes:

- Options ☐ 1. ☐ Product listing from all Mfr. by product category
☐ 2. ☐ Product listing from single Mfr. by product category
☐ 3. ☐ Product listing by Mfr. name or description, or Part#
☐ 4. ☐ Product listing from single Mfr. by description, or Part#
☐ 5. ☐ Approved or standard approved products (Company catalogue) - APL
☐ 6. ☐ Previous purchase history (Core Products)
☐ 7. ☐ Previous quotes history

Please use the following links if you wish to leave the current screen and move on.

[Home](#)

FIG. 10

<input type="radio"/> Accessories and Supplies	<input type="radio"/> Communications Hardware	<input type="radio"/> Computers	<input type="radio"/> Education	<input type="radio"/> Enhancement Products
<input type="radio"/> Input Devices	<input type="radio"/> Monitors and Displays	<input type="radio"/> Power Equipment	<input type="radio"/> Printed Information	<input type="radio"/> Printers and Plotters
<input type="radio"/> Services and Agreements	<input type="radio"/> Software, Applications	<input type="radio"/> Software, Communications	<input type="radio"/> Software, Systems	<input type="radio"/> Storage Devices

Please use the following links if you wish to leave the current screen and move on.

[Home](#)

FIG. 11

Manufacturer:

If you wish to select from manufacturers list, click on the first letter of the manufacturer.

A	B	C	D	E	F	G	H	I	J	K	L	M	
							N						
O	P	Q	R	S	T	U	V	W	X	Y	Z		
							Other						

Please use the following links if you wish to leave the current screen and move on.

<input type="button" value="Products"/>	<input type="button" value="Returns"/>	<input type="button" value="Tracking"/>	<input type="button" value="Log Off"/>
---	--	---	--

[Home](#)

FIG. 12

Please input one or more of the following information.

Manufacturer Part#:	
Manufacturer:	
Item Description:	

Search	Reset
--------	-------

If you wish to view manufacturers list, click on the first letter of the manufacturer.

A	B	C	D	E	F	G	H	I	J	K	L	M
N	O	P	Q	R	S	T	U	V	W	X	Y	Z
Other												

Please use the following links if you wish to leave the current screen and move on.

Products	Returns	Tracking	Log Off
----------	---------	----------	---------

[Home](#)

FIG. 13

Please input one or more of the following information.

Manufacturer Part#:	
Manufacturer:	
Item Description:	
Product ID (PID):	

Search

If you wish to view manufacturers list, click on the first letter of the manufacturer.

A	B	C	D	E	F	G	H	I	J	K	L	M
N	O	P	Q	R	S	T	U	V	W	X	Y	Z

Other

Please use the following links if you wish to leave the current screen and move on.

[Home](#)

FIG. 14

Please input one or more of the following information.

Manufacturer Part#:			
Manufacturer:			
Item Description:			

Core products purchased within dates:

From: day ▼ month ▼ year ▼ To: day ▼ month ▼ year ▼

Search Reset

If you wish to view manufacturers list, click on the first letter of the manufacturer.

A	B	C	D	E	F	G	H	I	J	K	L	M
N	O	P	Q	R	S	T	U	V	W	X	Y	Z

Other

Please use the following links if you wish to leave the current screen and move on.

Products Returns Tracking Log Off

Home

FIG. 15

Quote#:	<input type="text"/>	<input type="button" value="Find this quote"/>
<input type="button" value="Show today's quotes"/>		
<input type="button" value="Show this weeks quotes"/>		
<input type="button" value="More Quotes"/>		

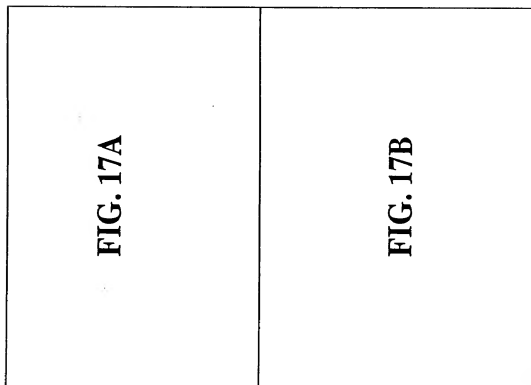
Please use the following links if you wish to leave the current screen and move on.

<input type="button" value="Products"/>	<input type="button" value="Returns"/>	<input type="button" value="Tracking"/>	<input type="button" value="Log Off"/>
---	--	---	--

[Home](#)

FIG. 16

FIG. 17



Find Quotes

Select One	Quote Number	Quote Date	Customer PO Number
<input type="radio"/>	Q97-24633	12/11/97	
<input type="radio"/>	Q97-24634	12/11/97	
<input type="radio"/>	Q97-24635	12/11/97	
<input type="radio"/>	Q97-24636	12/13/97	123
<input type="radio"/>	Q97-24637	12/13/97	123
<input type="radio"/>	Q97-24638	12/16/97	123
<input type="radio"/>	Q97-24639	12/15/97	
<input type="radio"/>	Q97-24640	12/16/97	
<input type="radio"/>	Q97-24641	12/16/97	123
<input type="radio"/>	Q97-24642	12/16/97	123
<input type="radio"/>	Q97-24643	12/16/97	123
<input type="radio"/>	Q97-24644	12/17/97	
<input type="radio"/>	Q97-24645	12/17/97	123
<input type="radio"/>	Q97-24646	12/17/97	123
<input type="radio"/>	Q97-24647	12/17/97	
<input type="radio"/>	Q97-24648	12/17/97	

FIG. 17A

<input type="radio"/>	Q97-24649	12/17/97	
<input type="radio"/>	Q97-24650	12/17/97	
<input type="radio"/>	Q97-24651	12/17/97	
<input type="radio"/>	Q97-24652	12/17/97	
<input type="radio"/>	Q97-24653	12/17/97	
<input type="radio"/>	Q97-24654	12/17/97	
<input type="radio"/>	Q97-24655	12/17/97	
<input type="radio"/>	Q97-24656	12/17/97	
<input type="radio"/>	Q97-24657	12/17/97	
<input type="radio"/>	Q97-24658	12/17/97	
<input type="radio"/>	Q97-24659	12/17/97	

Show selected quote

Reset

Please use the following links if you wish to leave the current screen and move on.

[Products](#) [Returns/Repair](#) [Tracking](#) [Log Off](#)

[Home](#)

FIG. 17B

FIG. 18

FIG. 18A	FIG. 18B
FIG. 18C	FIG. 18D
FIG. 18E	FIG. 18F

Mega Network Quote
 785 Palomar Avenue Sunnyvale, CA 94086
 Phone: (408) 730-9138 Fax: (408) 720-1293

Quote For: ORACLE

Sales Person		Ship Via		Terr	
Keith Sasaki		UPS Ground		N30	
Item#		Description			
1	BLASTER CD 8X IDE CD-ROM DRIVE NO SOUND CARD				
2	SOUND BLASTER 16 VALUE PNP				
3	LASERJET 5L FS 4MB MEMORY UPGRADE				
4	OPTIQUEST Q71 17IN 28MM 1280X1024 MPRII				
5	LCS-1022 SHIELDED COMP SPEAKER 10 WATTS HDPHONE, BASS, TRE, ADAPTER				

FIG. 18A

Quote Number:Q97-24625
 Quote Date:11/25/97

is	FOB
▶	Orig ▶

Mfct-Part No.	Unit Price	Qty	Extended Price
5018601003 (MK4)	154.00	10	1,540.00
2029591131	97.00	10	970.00
C3148A	241.00	5	1,205.00
Q71	577.00	10	5,770.00
LCS-1022	54.00	10	540.00

FIG. 18B

D4592A#ABA	1,759.00	10	17,590.00
C3941B#ABA	520.00	5	2,600.00
D3648B	332.00	20	6,640.00
H5500A	142.00	5	710.00
D2880A	26.00	10	260.00
000840-0	149.00	10	1,490.00
3C905-TX	98.00	10	980.00
Sub Total:			40,295.00
			Show Tax
			Installations

FIG. 18D

Please select an action a

Add/Change/Remove prod
Show last search resul
Save this quote for fu
I am ready to order
Duplicate this quote i

Take Ac

Please use the following links if you wi

Products

Returns/Rt

I

Previ

Back to

FIG. 18E

nd click Take Action button.

ucts in this quote	
ts of Products List	
ture reference	
nto a new quote	

tion Reset

sh to leave the current screen and move on.

pair Tracking Log Off

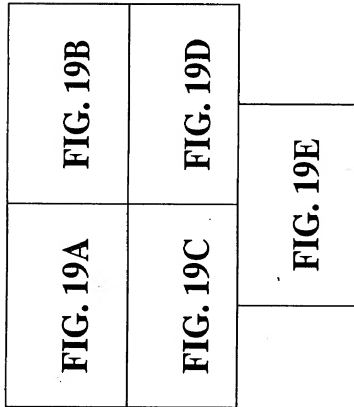
home

ous Notes

Top of Page

FIG. 18F

FIG. 19



Select one system that you wish to give instructions for installation configuration.
 Or click on the appropriate button for the action you wish to take.

Part#	Manufacturer	Description	Price	Total Qty Ordered	Qty Installed
3C905-TX	3-COM	FAST ETHERLINK XL PCI 10/100	98.00	10	0
000840-0	U.S. ROBOTICS	SPORTSTER .28.8/33.6 INT..MODEM DATA FAX, ISA.	149.00	10	0
D2880A	HEWLETT PACKARD (SYSTEM)	5.25 DRIVERAILS 5 PAIRS (FOR 3 rd PARTY DEVICES)	26.00	10	0
H5500A	HP PRINTERS	LASERJET 5L SUPPORT PACK	142.00	5	0
D3648B	HEWLETT PACKARD	32MB MEM. EXP. KIT F/HP VE2. VL4, VA, XM4, XA. (2X16MB) 60NS	332.00	20	0
C3941B#ABA	HP PRINTERS	LASERJET 5L-FS 4PPM 600DPI	520.00	5	0

FIG. 19A

Qty Available For installation	Select
10	<input type="radio"/>
10	<input type="radio"/>
10	<input type="radio"/>
5	<input type="radio"/>
20	<input type="radio"/>
5	<input type="radio"/>

FIG. 19B

D4592A#ABA	HEWLETT PACKARD (SYSTEMS)	VECTRA VL5 PENT-166 MMX 1.6GB-HD 16MB ISA/PCI SVGA W/WFW OR W95	1,759.00	10	0
LCS-1022	LABTEC	LCS-1022 SHIELDED COMP SPEAKER 10 WATTS HDPHNE. BASS. TRE ADAPTER	54.00	10	0
Q71	VIEWSONIC	OPTIQUEST Q71 17IN 28MM 1280X1024 MPRII	577.00	10	0
C3148A	HP PRINTERS	LASERJET 5L FS 4MB MEMORY UPGRADE	241.00	5	0
2029591131	CREATIVE	SOUND BLASTER 16 VALUE PNP	97.00	10	0
5018601003 (MK4	CREATIVE LABS	BLASTER CD 8X IDE CD-ROM DRIVE NO SOUND CARD	154.00	10	0

Continue

Reset

Finish Installation

FIG. 19C

10	○
10	○
10	○
5	○
10	○
10	○

FIG. 19D

Cancel all/Go back to Quote

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

Home

FIG. 19E

Mega Network Quote

785 Palomar Avenue, Sunnyvale 94086

Phone: (408) 730-9138 Fax: (408) 720-1293

Quote Number: Q97-24625

Quote Date: 11/25/97

HEWLETT PACKARD (SYSTEMS) - VECTRA VL5 PENT - 166 MMX 1.6GB - HD 16MB ISA/PCI SVGA W/WFW
OR W95

How many of this items do you want to be installed?

10 ▾

Continue

Reset

Review Installation

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

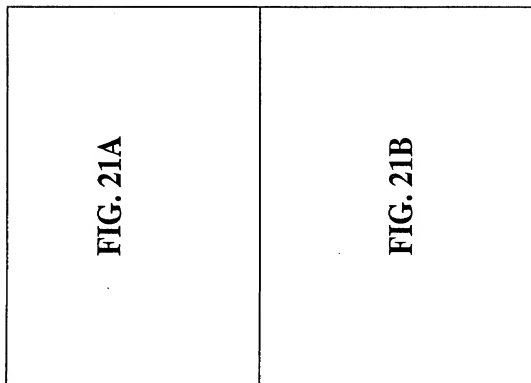
Tracking

Log Off

Home

FIG. 20

FIG. 21



Mega Network Quote
785 Palomar Avenue, Sunnyvale, CA 94086
Phone: (408) 730-9138 Fax: (408) 720-1293

Quote Number: Q97-24625
Quote Date: 11/25/97

System receiving installation:

10 @ HEWLETT PACKARD (SYSTEMS) / VECTRA VL5 PENT - 166 MMX 1.6GB - HD 16MB ISA/PCI SVGA
W/WFW OR W95

Please select components that you wish to be installed in this system.
You may use your browser's Back button if you wish to go back to previous screen.

Manufacturer	Description	Part#	Total Qty Ordered	Qty Taken by other system	Qty to install in this system
3-COM	FAST ETHERLINK XL PCI 10/100	3C905-TX	10	0	<input type="text" value="0"/>
U.S. ROBOTICS	SPORTSTER.28.8/33.6.INT. MODEM DATA FAX, ISA	000840-0	10	0	<input type="text" value="0"/>
HEWLETT PACKARD (SYSTEMS)	5.25 DRIVE RAILS 5 PAIRS (FOR 3RD PARTY DEVICES)	D2880A	10	0	<input type="text" value="0"/>
HEWLETT PACKARD	32MB MEM. EXP. KIT F/HP VE2, VL4, VA XM4, XA, (2X16MB) 60NS	D3648B	20	0	<input type="text" value="0"/>

FIG. 21A

LABTEC	LCS-1022 SHIELDED COMP SPEAKER 10 WATTS HDPHNE.BASS.TRE ADAPTER	LCS-1022	10	0	<input type="text" value="0"/>
VIEWSONIC	OPTIQUEST Q71 17IN 28MM 1280X1024 MPRII	Q71	10	0	<input type="text" value="0"/>
CREATIVE	SOUND BLASTER 16 VALUE PNP	2029591131	10	0	<input type="text" value="0"/>
CREATIVE LABS	BLASTER CD 8X IDE CD-ROM DRIVE NO SOUND CARD	5018601003 (MK4)	10	0	<input type="text" value="0"/>

Continue

Reset

Review Installation

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

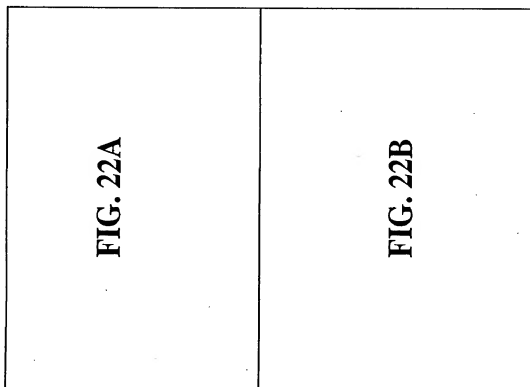
Tracking

Log Off

Home

FIG. 21B

FIG. 22



The following products are ready to be submitted for approval & process.

Customer PO#	Customer Invoice#	Manufacture // Reason for return	Description // Condition
232105	12890	VIEWSONI	PERFECTCONDITION W/BLT IN
Please inform us to your best knowledge		- Click here for RMA type Menu - ▾	○ Opened
232105	12890	VIEWSONI	PERFECTCONDITION W/BLT-IN
Please inform us to your best knowledge		- Click here for RMA type Menu - ▾	○ Opened

Please feel free to tell us more details below and your EMAIL address, FAX number and/or Phone number.

	▶	◀
--	---	---

FIG. 22A

Mail	FAX #	PHONE #
Submit for processing		
Reset		
Order parts for out of warranty products		
Change ship to address for this RMA		

Please use the following links if you wish to leave the current screen and move on.

Products	Returns	Tracking	Log Off
----------	---------	----------	---------

Home

FIG. 22B

Please indicate correct new address to ship:

Address:

City:

State:

Zip Code:

Submit

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

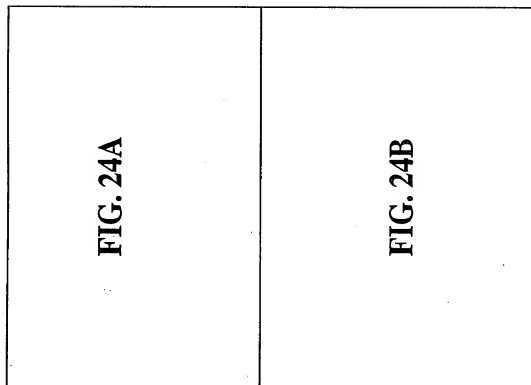
Tracking

Log Off

Home

FIG. 23

FIG. 24



Manufacture	<input type="text"/>	<input type="radio"/> Customer PO#	<input type="text"/>
Manufacturer Part#	<input type="text"/>	<input type="radio"/> Customer Invoice#	<input type="text"/>
Serial #	<input type="text"/>	<input type="radio"/> Original ShipDate	<input type="text"/>
Quantity	<input type="text"/>	<input type="radio"/>	<input type="text"/>

Please tell us the symptoms & indicate the part that need with part # if possible.

Symptoms:	<input type="text"/>
Problem Type:	<input type="text"/>
Parts Needed:	<input type="text"/>
Part#:	<input type="text"/>

FIG. 24A

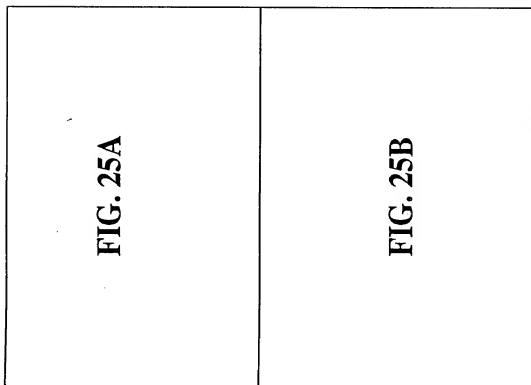
Special Instruction:

Submit

Please use the following links if you wish to leave the current screen and move on.

FIG. 24B

FIG. 25



Tracking

Option 1. Please select type of tracking information that you need:

- 1 ☐ Sales Order Status
- 2 ☐ Return Product & Service Part Status
- 3 ☐ Product Purchase History
- 4 ☐ Return & Service History
- 5 ☐ Accounting Information

Take Action

Reset

Option 2. Please use the following area to request any special report which is not included above. And specify your e-Mail or Fax.

E-MAIL

FAX #

PHONE #

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

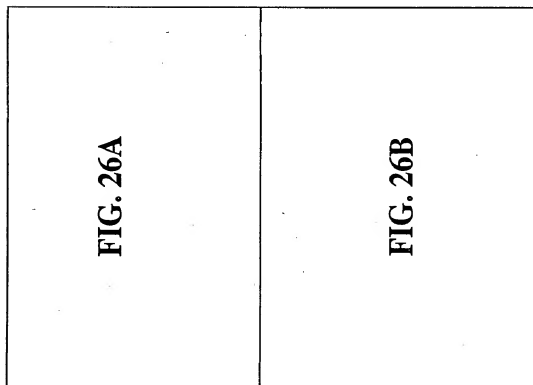
FIG. 25A

Products Returns Tracking Log Off

Home

FIG. 25B

FIG. 26



Tracking - Sales Order Status

Option 1. Please input one of the following fields:

Customer PO# Customer Invoice#

Sort By: Manufacturer ☐ Date ☐ PO# ☐

Take Action

Reset

Option 2. If you do not have the above informatino, please input one or more of the following information.

Manufacturer Manufacturer Part# Serial #

Month Purchased: Click here to select month Year Purchased:

Click here to select year

Sort By: Manufacturer ☐ Date ☐ PO# ☐

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

FIG. 26A

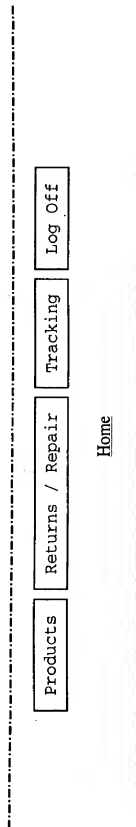


FIG. 26B

FIG. 27

FIG. 27A	FIG. 27B
FIG. 27C	FIG. 27D
FIG. 27E	FIG. 27F

Preparing data for display.

Check	Date Shipped	PO#	Invoice#	Manufacturer	Part#
<input checked="" type="checkbox"/>	Mar 14, 1997	PO#232222	13154	VST POWER SYSTEMS	BAT1403
<input checked="" type="checkbox"/>	Mar 3, 1997	236108	13082	USROBOTICS PALM COMP	10104U
<input checked="" type="checkbox"/>	Mar 3, 1997	236167	13130	CYBEX	CURC-8
<input checked="" type="checkbox"/>	Mar 11, 1997	235714	13129	KINGSTON TECHNOLOGY	KTH5L/4
<input checked="" type="checkbox"/>	Mar 5, 1997	236581	13090	BELKIN COMPONENTS	F2A036-10
<input checked="" type="checkbox"/>	Mar 5, 1997	236581	13090	BELKIN COMPONENTS	F2A036-10

FIG. 27A

Description	Serial#	Asset#
CHARGER 1400 SERIES POWERBOOK W/AC ADAPTER	unknown	unknown
PILOT CABLE PC HOTOSYNC ACCESSORY	unknown	unknown
CABLE SET	unknown	unknown
4MB MEMORY CARD FOR HP LASERJET 5L, 5L-FS	unknown	unknown
10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD	unknown	unknown
10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD	unknown	unknown

FIG. 27B

<input checked="" type="checkbox"/>	Mar 11, 1997	237159	13132	SIGMA	45150
<input checked="" type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E
<input type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E
<input type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E
<input type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E

FIG. 27C

45150 REALMAGIC ULTRA TV/NTSC MPEG	unknown	unknown
CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown
CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown
CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown
CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown

FIG. 27D

<input type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E
--------------------------	-----------------	--------	-------	----------	---------

Get Freight Carrier & Tracking #
 Ship to Address
 Do a New Search

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns / Repair

Tracking

Log Off

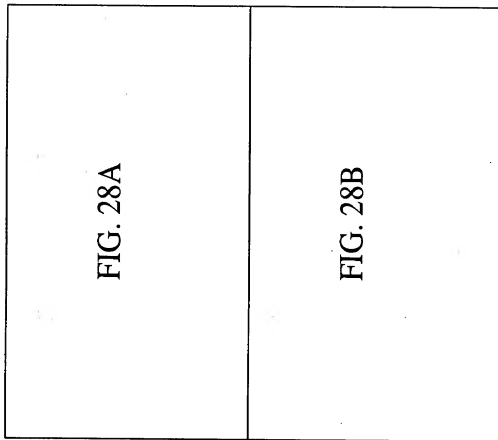
Home

FIG. 27E

CD1035E VEIMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown
---	---------	---------

FIG. 27F

FIG. 28



Tracking - Sales Order Status

Get Freight Carrier & Tracking #

The carrier for CHARGER 1400 SERIES POWERBOOK W/AC ADAPTER - PO#232222 is UPS.

123148X30310042490	Track It	Reset
--------------------	----------	-------

The carrier for PILOT PC HOTSYNC ACCESSORY - PO#236108 is UPS.

123148X30310041875	Track It	Reset
--------------------	----------	-------

The carrier for CABLE SET - PO#236167 is UPS.

123148X30310042427	Track It	Reset
--------------------	----------	-------

The carrier for 4MB MEMORY CARD FOR HP LASERJET 5L, 5L-FS_PO#235714 is UPS

123148X30310042356	Track It	Reset
--------------------	----------	-------

The carrier for 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD - PO#236581 is

Hand Carried or Freight Truck.

Click here to request the status of your order by e-mail.

FIG. 28A

The carrier for 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD - PO#236584 is
Hand Carried or Freight Truck.

[Click here to request the status of your order by e-mail.](#)

The carrier for 45150 REALMAGIC ULTRA TV/NTSC MPEG - PO#237159 is UPS.

123148X30310042392	Track It	Reset
--------------------	----------	-------

The carrier for CD1035E VIEWMAGIC 10" COLOR .26 DPI MONITOR - PO#236796 is Hand Carried or
Freight Truck.

[Click here to request the status of your order by e-Mail.](#)

The carrier for 9 PIN STRAIGHT DB9 FEMALE CABLE - PO# PURCH CARD is UPS.

123148X30310042472	Track It	Reset
--------------------	----------	-------

The carrier for LASERJET 4MV 16PPM LASERPR 600DPI - Serial# SJPFH013545 is Hand Carried or Freight
Truck.

[Click here to request the status of your order by e-Mail.](#)

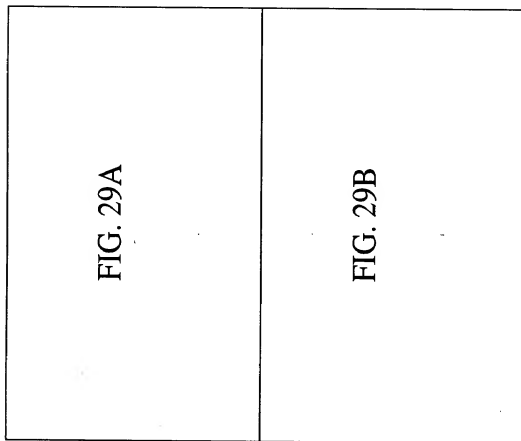
Please use the following links if you wish to leave the current screen and move on.



Products	Returns/Repair	Tracking	Log Off
----------	----------------	----------	---------

[Home](#)

FIG. 28B

FIG. 29



  WORLDWIDE OLYMPIC PARTNER		[Interactive] [Functions]		<input type="text"/> TRACKING		<input type="text"/> QUICK-COST		<input type="text"/> DROP-OFF		<input type="text"/> PICK-UP	
Services		Software		News		About UPS		Contents			

Tracking

Tracking Result

Current Status:

Delivered 3-31-1997 at 9:29 AM

Delivered to: Mail Room

Received by: CRECELINOS

Addressed to:

SUNNYVALE, CA US

UPS Service:

2ND DAY AIR

Tracking Number:


1Z3148X30210042769

Notice

UPS authorizes you to use tracking systems solely to track shipments tendered by or for you to UPS for delivery and for no other purpose. Any other use of UPS tracking systems and information is strictly prohibited.

FIG. 29A

Scanning Information	3-31- 1997	9:29 AM	SUNNYVALE, CA US
			DELIVERED
	3-27- 1997	11:57 AM	HERNDON, VA US
			THE CONSIGNEE DIDN'T WANT THE PACKAGE - PACKAGE BEING RETURNED
	3-26- 1997	12:23 PM	HERDON, VA US
			DELIVERED

 [Top of Page](#)



[HOME](#) | [Track](#) | [Quick Cost](#) | [Drop-off](#) | [Pick-up](#) | [Contents](#)

FIG. 29B

Tracking - Sales Order Status

Get Freight Carrier & Tracking #

PILOT SLIM LEATHER CASE ACCESSORY for PO#236108 was shipped to

ORACLE

200 ORACLE PARKWAY

GENERAL RECEIVING

Redwood City, CA 94065

Att:Joanna Crimmins/po#236108

on Mar 3, 1997

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG. 30

Tracking – Return product & Service Part Status

Option 1. Please input one of the following fields:

Case#	<input type="text"/>	Quote#	<input type="text"/>	RMA#	<input type="text"/>
PO#	<input type="text"/>	Invoice#	<input type="text"/>		
<input type="text"/>		Take Action	<input type="text"/>	Reset	<input type="text"/>

Option 2. If you do not have the above information, please click here.

[More Search Options](#)

Please use the following links if you wish to leave the current screen and move on.

[Products](#) [Returns / Repair](#) [Tracking](#) [Log Off](#)

[Home](#)

FIG. 31

[Products](#) [Returns/Repair](#) [Tracking](#) [Reports](#) [Accounting](#) [Log Off](#) [Home](#)

Tracking - Return product & Service Part Status

Option 1. Please input any one of the following fields:

RMA#	<input type="text"/>	Temporary Case#	<input type="text"/>	Quote#	<input type="text"/>
PO#	<input type="text"/>	RFQ#	<input type="text"/>	PRN#	<input type="text"/>
Asset Tag#	<input type="text"/>	Invoice#	<input type="text"/>	Serial#	<input type="text"/>
Take Action				Reset	

Option 2. If you do not have any of the above information, please click below.

[More Search Options](#)

FIG. 32

Home

Log Off

Accounting

Reports

Tracking

Returns/Repair

Products

Tracking - Return product & Service Part Status

Searching database for requested records.

25 records found. Preparing data for display.

check	RMA #	RMA DATE	PO#	Invoice#	Manufacturer	Part#	Description	RMA Qty	RMA Recd	Status
<input type="checkbox"/>	R-319558CR	Sep 21, 1998	EI028903-0000000001-0	17495	LEXMARK INTERNATIONAL	16A0194	VIRTUAL JETPRINTER SUN SOLARIS CD-R	1	1	1
<input type="checkbox"/>	R-319044CR	Sep 14, 1998	EI028903-0000000001-1	17424	TOMEGA	10660	ZIP PLUS 100MB PPT FOR PC OR MAC W/ AUTO DETECT	10	10	10
<input type="checkbox"/>	R-318698CR	Sep 8 1998	EI028903-0000000001-1	17317	COMPAQ SERVER	2412700-001	PROLIANT 6500 6/200 128MB MT-512K INCHD RM FS 16XCD	1	1	1

Get freight carrier & Tracking #

Ship to Address

Do a new Search

Take Action

Reset

FIG. 33

Tracking - Return product & Service Part Status

Please select one option for each criteria criteria

Criteria 1. Duration of look-back:

☒ 30 days ☐ 60 days ☐ 90 days

Criteria 2. As of:

☐ Today

☒ month

Criteria 3. Sort by:

☐ Manufacturer ☐ Manufacturer Part#

☐ Month ☒ Purchase Order#

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns / Repair

Tracking

Log Off

Home

FIG. 34

FIG. 35

FIG. 35 A
FIG. 35 B
FIG. 35 C
FIG. 35 D

Home

Log Off

Accounting

Reports

Tracking

Returns/Repair

Products

Tracking - Product Purchase History

Searching database. If this takes too long, please narrow down your search
 Search has completed, 18 records found.

Date ORDERED	Date shipped	PO#	Invoice NUMBER	Manufacturer	Part#	Description	Qty
Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	36637-41	MOUSE MSE SER & FS/2	50
Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	310-0039	Performance 104 Key Keyboard for Windows 95. Customer Install	50
Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	365-0366	DELL INTERPRETATION FEE	50
Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	365-0257	DELL PLUS ROUTIN SKU	50
Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	360-7371	DELLPLUS SCE CONSIGNED WINDOWS 95 IMAGE FOR THE LATITUDE CP, FACTORY INSTALLED	50

FIG. 35A

Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	360-5087	DP CONSIGNED LABEL SCE	50
Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	360-4801	DELL PLUS INFO SKU MANUAL SOFTWARE INSTALLATION	50
Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	360-3527	DELL PLUS INFO, PRINT LABEL LARGE	50
Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	900-5112	Next Business Day, Parts Delivery Service, Years 2 & 3 Included	50
Oct 5, 1998	Oct 5, 1998	E1028903-000000001-1221	17622	DELL	900-1950	Selectcare, Initial Year, Next Business Day On-Site Service Contract, Etc.	50

FIG. 35B

Date Ordered	Date shipped	PO#	Invoice Number	Manufacturer	Part#	Description	Qty
Oct 5, 1998	Oct 5, 1998	EI028903-0000000001-1221	17622	DELL	420-0541	WIN95, W/CD all Latitude CP Factory Install	50
Oct 5, 1998	Oct 5, 1998	EI028903-0000000001-1221	17622	DELL	340-2166	6.4 GB HD, 12.5MM LATITUDE CP FACTORY INSTALL	50
Oct 5, 1998	Oct 5, 1998	EI028903-0000000001-1221	17622	DELL	313-0236	20X CD ROM, INTERNAL/EXTERNAL LATITUDE CP FACTORY INSTALL	50
Oct 5, 1998	Oct 5, 1998	EI028903-0000000001-1221	17622	DELL	311-0342	64MB, 1DIMM, EDO LATITUDE CP FACTORY INSTALL	50
Oct 5, 1998	Oct 5, 1998	EI028903-0000000001-1221	17622	DELL	310-4552	Advanced Port Replicator with Monitor Stand, Lat. CP Factory Installed	50
Oct 5, 1998	Oct 5, 1998	EI028903-0000000001-1221	17622	DELL	310-3043	No Modem For All Dell Notebook	50
Oct 5, 1998	Oct 5, 1998	EI028903-0000000001-1221	17622	DELL	220-0386	LATITUDE CP M233ST, 12.1" SVGA, TFT, FACTORY INSTALLED	50
Oct 2, 1998	Oct 5, 1998	EI028903-0000000001-1221	17630	compaq	317756-001	SPS-MEM MOD, 128MB, SDRAM	8

FIG. 35C

Totals from Oct 4, 1998 to Oct 5, 1998

Total Number of POs: 2

Total Amount of Purchase: \$161,840.00

Total Number of Items Purchased: 858

Products Returns/Repair Tracking Reports Accounting Log Off Home

FIG. 35 D

Products	Returns/Repair	Tracking	Reports	Accounting	Log Off	Home
----------	----------------	----------	---------	------------	---------	------

Tracking - Product Return History

Please select month, day, year of start and end dates.

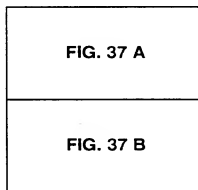
Purchase history between:	select month	select day	select year
and:	select month	select day	select year

Sort By: ☐ Manufacturer ☐ Manufacturer Part#
☐ Date ☐ PO#
☐ Invoice# ☐ Buyer

Take Action

FIG. 36

FIG. 37



Products Returns/Repair Tracking Reports Accounting Log Off Home

Tracking - Product Return History

Searching database for requested records.
 10 records found. Preparing data for display.

RMA#	Date	Manufacturer	Part#	Description	RMA Qty	PO#	Invoice#	Buyer
R-309257CR	Apr 30, 1998	HP JETDIRECT	J3111A#ABA	JETDIRECT 600N INT ETH COMBO PRINSRVR	1	E1028903-0000000001-0		XXXX
R-309327CR	Apr 30, 1998	HP SUPPLY	C4287A	HP 4MB FLASH DIMM FOR LJ4000 & LJ5000 PRINTERS	5	E1028903-0000000001-0		XXXX
R-307154CR	Apr 28, 1998	IBM- CONNECTIVITY	72H3482	TURBO TR 16/4 ISA ADAPTER TYPE1 TYPE3	1	E1028903-0000000001-0		XXXX
R-307017CR	Apr 28, 1998	BELKIN COMPONENTS	F2N028-06-GLD	GOLD VGA MON REPLACEMENT GOLD 6 FT	1	E1028903-0000000001-0		XXXX
R-306916CR	Apr 28, 1998	BELKIN COMPONENTS	F2N028-06-GLD	GOLD VGA MON REPLACEMENT GOLD 6 FT	4	E1028903-0000000001-0		XXX

FIG. 37 A

R-306885CR	Apr 28, 1998	BELKIN COMPONENTS	F2N017	AT/PS2 KYBD CONVKT	8	E1028903-0000000001-0	XXXX
R-306684CR	Apr 28, 1998	3COM CLIENT ACCESS	3C900-TPO	ETHERLINK XL ETH PCI R45 NIC	100	E1028903-0000000001-0	XXXX
R-306478XSM	Apr 23, 1998	HP DESK	C5876A#ABA	DESKJET 890CXI COL INKJETPR 9PPM 600DPI	1	E1028903-0000000001-0	ANITA
R-306734CR	Apr 23, 1998	BELKIN COMPONENTS	F2N966-06	SCSI PERIPH CABLE DB50M/M 6 FT	1	E1028903-0000000001-0	ANITA
R-305814CR	Apr 13, 1998	MICROSOFT	077-756V700	ACCESS DEV KIT V7.0 CD W95	1	E1028903-0000000001-0	XXXX

Totals from Apr 1, 1998 to May 1, 1998

Total Number of Returns: 10

Total Amount of Returns: \$13,010.00

Total Number of Items Returned: 123

FIG. 37 B

Tracking - Accounting Information

Please enter your password for accounting information.

Password:

If you wish to change your password, enter new password below.

Change password:

Confirm new password:

Enter

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns / Repair

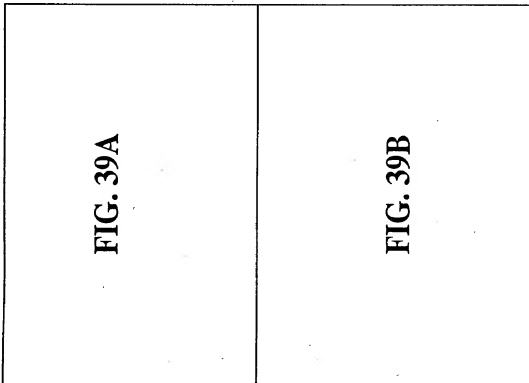
Tracking

Log Off

Home

FIG. 38

FIG. 39



Customer Invoice

Search Options

Option
1.

Customer Invoice#

Option
2.

Customer Credit
Memo#

Option
3.

Customer Purchase
Order#

Option
4.

Customer Invoice
Period

From:

To:

Click here to select sort method

Click here to select the scope of search

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

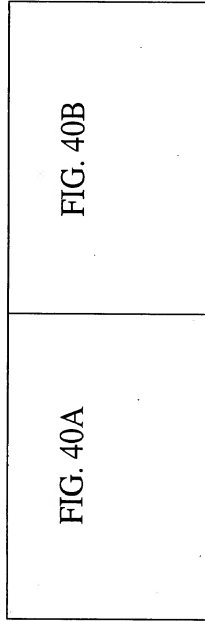
FIG. 39A

Products Returns / Repair Tracking Log Off

Home

FIG. 39B

FIG. 40



Customer Invoice Search Option

Invoice Date	Document Number	PO Number	Type	Status	Amount	Paid Amount	Balance
10/21/97	OR10-A21378	901450912	Invoice	Partial Paid	\$12,129.00	\$10,129.00	\$2,000
10/21/97	OR10-A21383	901450955	Credit Memo	Not Taken	\$1,129.00	\$1,129.00	\$2,000

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns / Repair

Tracking

Log Off

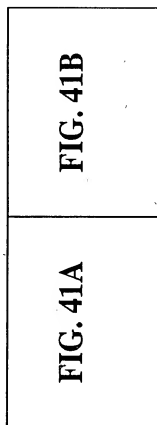
Home

FIG. 40A

Check Number	Check Date	Show Detail
#495	11/21/97	<input type="checkbox"/>
#595	11/21/97	<input type="checkbox"/>

FIG. 40B

FIG. 41



Customer Invoice Detail

Customer Name: SEJIN with ORACLE

Invoice Number:

PO Number:

Original Invoice or Replacement Invoice for RMA

Invoice Date	Invoice Number	MWS Number	PO Amount	Ordered Date	Shipped Date	Net Invoice Amount
10/21/97	OR10-A21378	M97-25134	\$11,112.24	10/21/97	10/23/97	\$11,112.24

Note: Please go to tracking for proof of delivery.

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns / Repair](#)

[Tracking](#)

[Log Off](#)

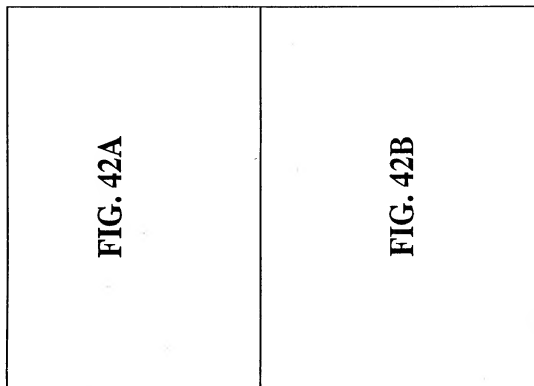
[Home](#)

FIG. 41A

Tax Amount	Freight Amount	Other Amount	RMA
\$1,000.76	\$100.00		

FIG. 41B

FIG. 42



Vendor Invoice

Search Options

Option 1. Vendor Invoice#

Option 2. Vendor Credit Memo#

Option 3. Vendor Purchase Order#

Option 4. Vendor Invoice Period

From:

To:

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

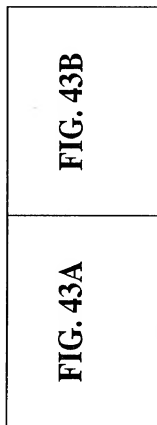
FIG. 42A

Products Returns / Repair Tracking Log Off

Home

FIG. 42B

FIG. 43



Vendor Invoice Search Option

Invoice Date	Document Number	PO Number	Type	Status	Amount	Paid Amount
10/21/97	OR10-A21378	901450912	Invoice	Unpaid	\$12,129.00	\$10,129.00
10/25/97	OR10-A21398	901450955	Credit Memo	Used	\$12,729.00	\$10,729.00

Take Action Reset

Please use the following links if you wish to leave the current screen and move on.

Products Returns / Repair Tracking Log Off

Home

FIG. 43A

Balance	Check Number	Check Date	Show Detail
\$2,000	#495	11/21/97	<input type="checkbox"/>
\$2,000	#534	11/21/97	<input type="checkbox"/>

FIG. 43B

Vendor Invoice Detail

Vendor Name:

Invoice Number:

PO Number:

Original Invoice or Replacement Invoice RMA

Payee	Invoice Number	MWS Number	Invoice Date	Received Date	Invoice Amount	Actual Amount	RMA
TechData	M21378	M97-25134	10/21/97	10/23/97	\$12,129.00	\$11,769.00	

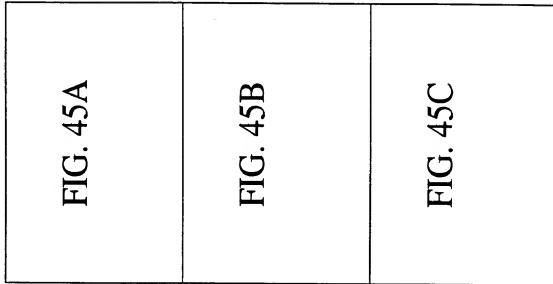
Note: Please go to tracking for proof of delivery.

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns / Repair](#)[Tracking](#)[Log Off](#)[Home](#)

FIG. 44

FIG. 45



	Sales		CSR		Acct.		Supervisor		Mgmt.	
	U	A	U	A	U	A	U	A	U	A
1. Add names.	V	V	V	V	V	V	V	V	V	V
2. Delete/change names.	V	O	V	O	V	O	V	O	V	V
3. Authority to post own quotes.	+	+	+	+	+	+	+	V	+	V
4. Authority to post others' quotes.	+	+	+	+	+	+	+	+	+	V
5. Authority to track own sales status.	+	V	+	V	+	V	+	V	+	V
6. Authority to track own RMA status.	+	V	+	V	+	V	+	V	+	V
7. Authority to track own sales history.	+	V	+	V	+	V	+	V	+	V
8. Authority to track own RMA history.	+	V	+	V	+	V	+	V	+	V

FIG.45A

9. Authority to track for others' sales status.	N	+	+	+	+	+	+	+	+	V
10. Authority to track for others' sales status.	N	+	+	+	+	+	+	+	+	V
11. Authority to track for others' RMA status.	N	+	+	+	+	+	+	+	+	V
12. Authority to track for others' sales history.	N	+	+	+	+	+	+	+	+	V
13. Authority to track for others' RMA history.	N	+	+	+	+	+	+	+	+	V
14. Maximum # of ship to per user.	N	+	+	+	+	+	+	+	+	V
15. Maximum # of PO/day/user.	N	+	+	+	+	+	+	+	+	V
16. Maximum \$ of PO/day/user.	N	+	+	+	+	+	+	+	+	V
17. Maximum \$ of PO/day/company.	N	+	+	+	+	+	+	+	+	V
18. Overall credit limit.	N	O	O	O	O	O	O	O	+	V

FIG. 45B

[illegible]

N = Blocked view, only management has view.

+ = Add, but cannot activate web activity.

v = Add, and activate web activity.

O = Block out, not applicable.

FIG. 45C

Typical Lineage (Authority) Tree

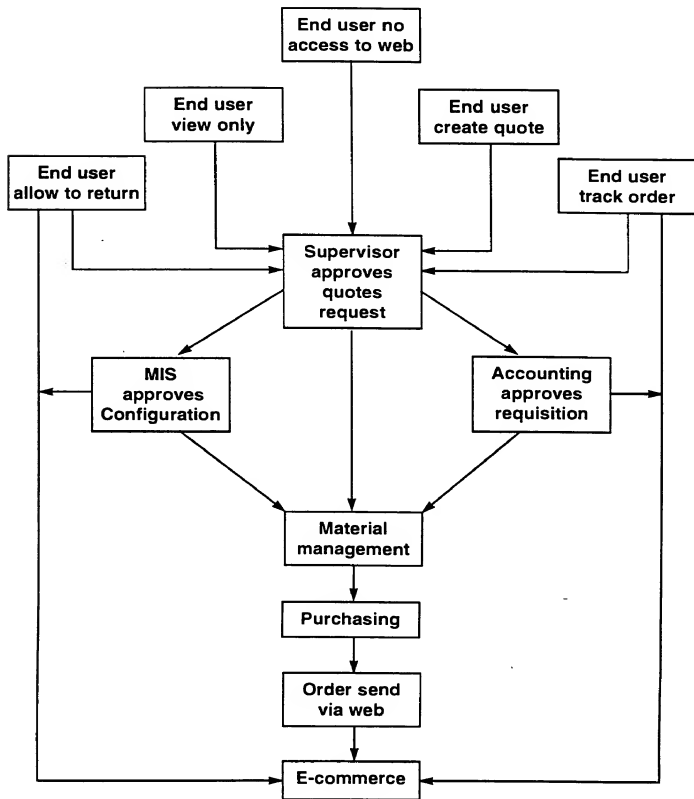
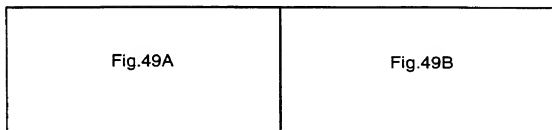


FIG.46

FIG. 47

Fig. 49



[illegible]

Customers: Modify Record

Employee Num	Purchaser	Web Limit

IBST Name...

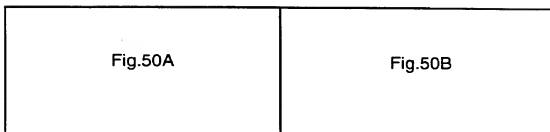
Cancel

OK



FIG. 49B

Fig. 50



Customers: Modify Record

Employees Num	Purchaser	Web Limit

AST Name..

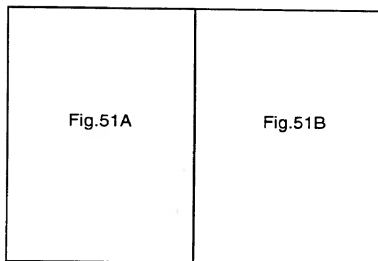
Cancel

OK



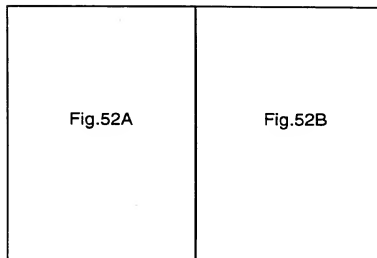
FIG. 50B

Fig.51



[illegible]

Fig. 52



[illegible]

Customers: Modify Record				
<div> <div> e: </div> <div> Seq #: 833 </div> <div> Sales Rep Code: LOU, LECHE </div> </div>				
Personnel	Employee Num	Purchaser	Web Limit	
ON CHOI authorized to make web purchases? If he/she will be able to create but NOT SUBMIT quotes.				
<div> <div>Cancel</div> <div>No</div> <div>Yes</div> </div>				




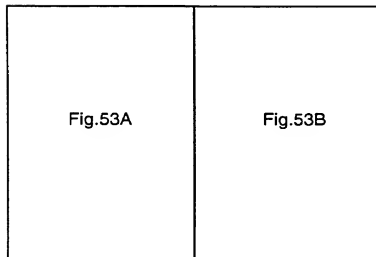




FIG. 52B

Fig. 53



Customers: Modify Record

e:		Seq#:	Sales Rep Code:
		833	LOU,LECCE
Personnel	Employee Num	Purchaser	Web Limit

2L

What is WON CHOI's purchase limit (0=No limit)...

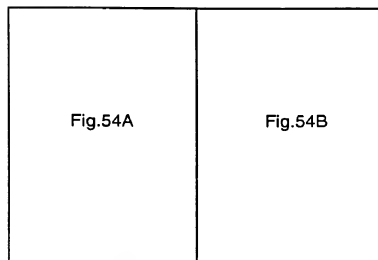
0

Cancel OK



FIG. 53B

Fig. 54



[illegible]

FIG. 54A

Customers: Modify Record

sonnet	Employee Num	Purchaser	Web Limit	

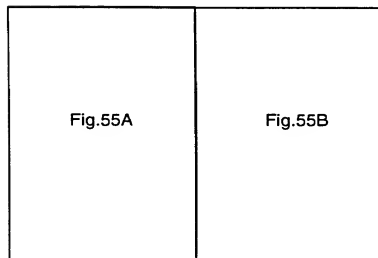
User Name: WON CHOI
Empl Num: MNp1257
Password: NWF16205

OK



FIG. 54B

Fig. 55



[illegible]

FIG. 55A

Conventional

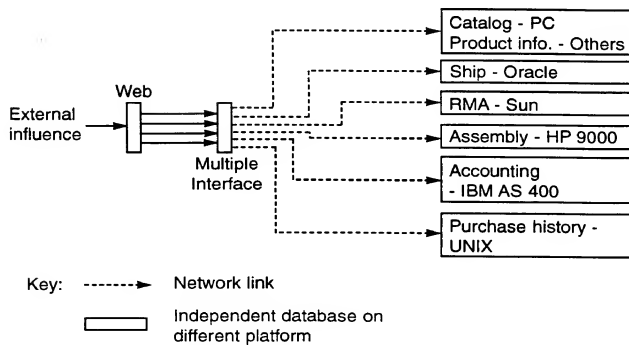


FIG.56

ICE

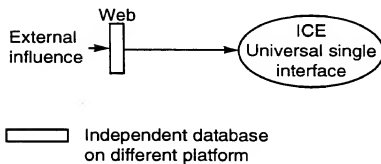
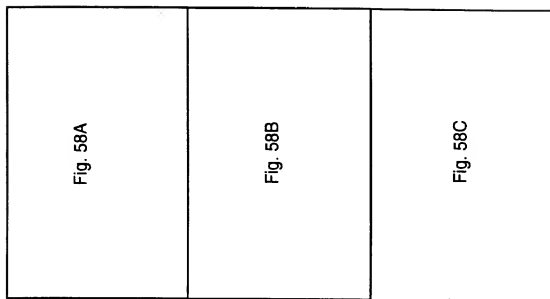


FIG.57

Fig. 58



Entity Diagram Index

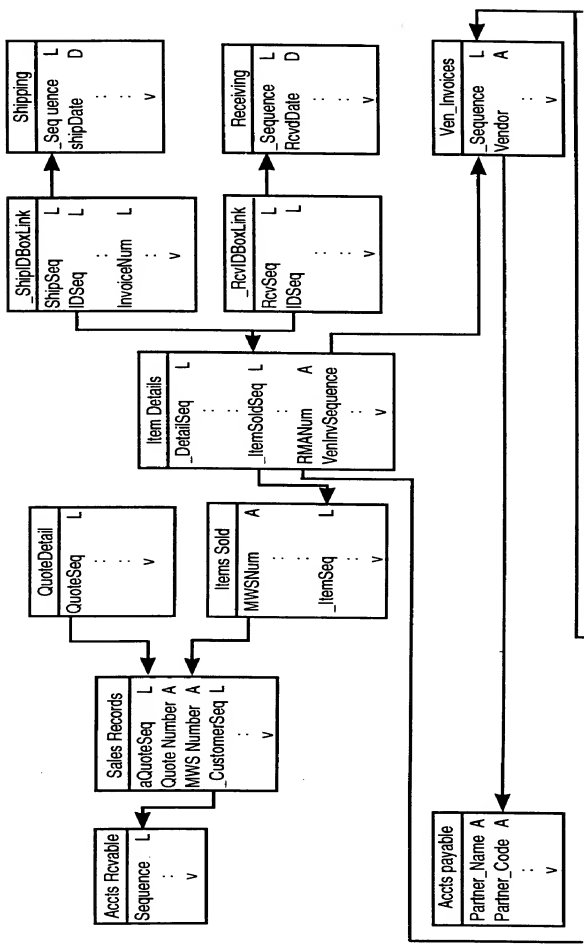


FIG.58A

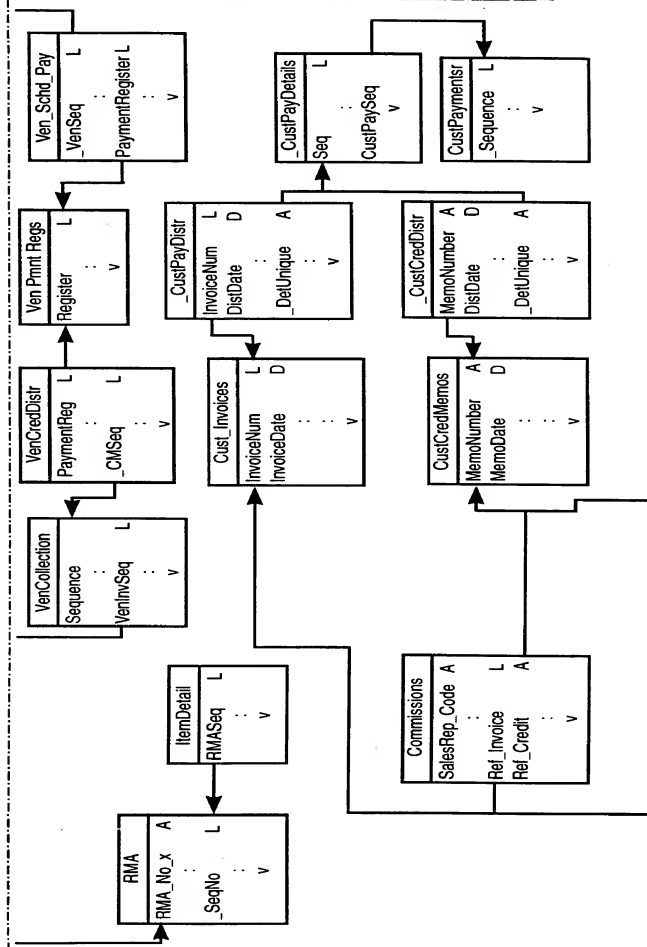


FIG. 58B

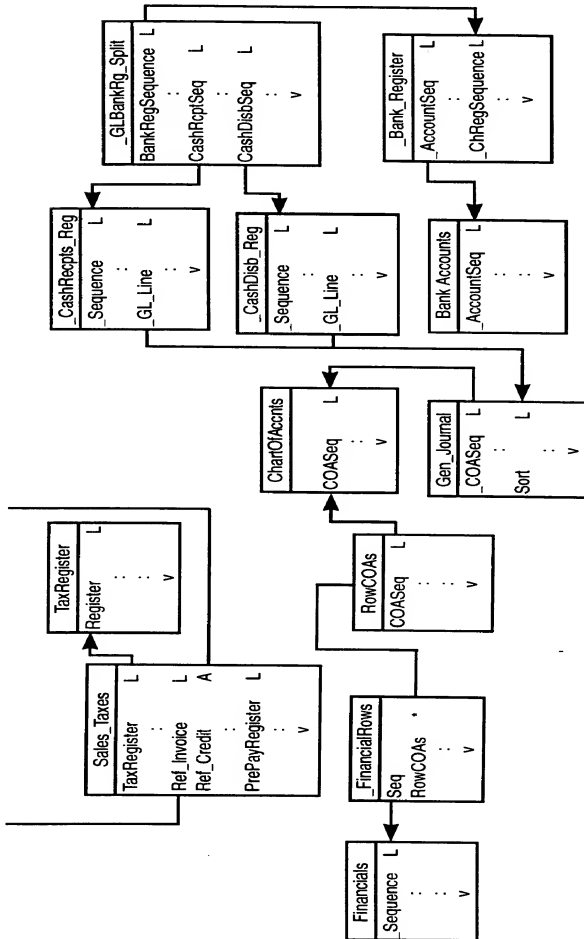


FIG.58C

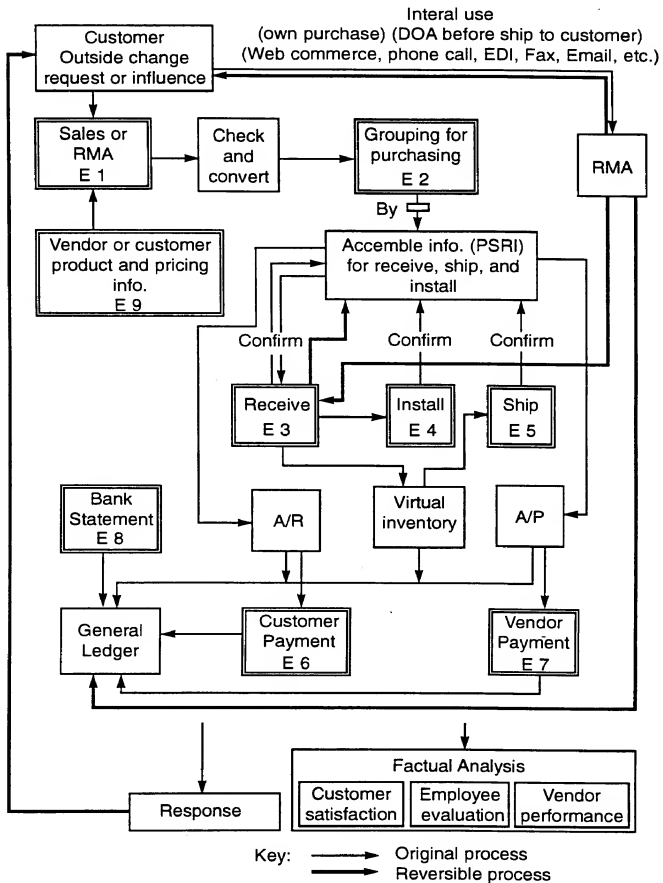


FIG. 59

Fig. 60

Fig.60A	Fig.60C
Fig.60B	Fig.60D

Sales Records: 19 of 26680 (Sal

MVS No.	date	Status	Customer	*Cust	SRep	*RMA No.
Q97-24525 Keith.gss	5/22/97		FIRST DEPOSIT KURT KIKKERT (415) 222-7512 (415) 222-7988	PartiaOK	Keiths	14
Q97-24526 David.lli	5/22/97		UC Berkeley RONALD GRIFFITH (510) -642-1774 (510) -643-9117	NoPartial TP0218	DAVID L	1
Q97-24524 Curtis.lli	5/22/97		SPI INTERNATIONAL KAREN MIXER (415) 859-2488 (415) 859-4812	NoPartial TP0221	CURTIS L	9
M97-24912 Q97-24527 dennis baker	5/29/97	Shipped 5/30/97	UNION BANK OF CALIFORNIA LOS ANGELES DENNIS BRKER (415) 296-6576 (415) 296-6568	NoPartial 6310008926	CURTIS L Customer \$193	1 1 11.38
M97-24897 Q97-24528 Nemesato.ccc	5/29/97	Shipped 5/29/97	FIRST DEPOSIT KURT KIKKERT (415) 222-7512 (415) 222-7988	NoPartial 20169-44952-38041	Keiths Customer \$85	1 1 26.98
M97-24913 Q97-24529 dennis baker	5/29/97	Shipped 5/30/97	UNION BANK OF CALIFORNIA LOS ANGELES DENNIS BRKER (415) 296-6576 (415) 296-6568	NoPartial 6310008925	CURTIS L Customer \$193	1 1 11.38
Q97-24530 SEJIN HAN	5/23/97	WebQuote 5/30/97	ORACLE	NoPartial	Keiths	2
M97-24964 Q97-24532 dennis baker	6/18/97	Shipped 6/30/97	UNION BANK OF CALIFORNIA LOS ANGELES DENNIS BRKER (415) 296-6576 (415) 296-6568	NoPartial 6310009060	CURTIS L Customer \$36,379	4 4 6.18
M97-24898 Q97-24533 Nemesato.ccc	5/23/97	Shipped 5/28/97	FIRST DEPOSIT TONY 415-222-7684 (415) 222-7903	NoPartial 20201-43784-N	Keiths Customer \$147	1 1 26.88
Q97-24534 Curtis.lli	5/23/97		Geonics International JENNIFER WHEELER (408) 570-7313 (408) 570-7350	NoPartial NR	CURTIS L	4

FIG. 60A

097-24531	5/23/97		CHEVRON INFORMATION TECHNOLOGY	NoPartial		RJCASTRO	2
		Richard.ccc	RICHARD CHAN (S10) 842-2761	TP0223			
M97-24920	Shipped		UC Berkeley	NoPartial		DAVID L	2
097-24536	6/2/97		JOYCE HOLTER (S10) 642-0881			Customer	2
David.H	6/5/97		(S10) 642-8604	PPS07587	3.18	\$20,997	
097-24535	5/23/97		LOCKHEED CORPORATION	NoPartial		RJCASTRO	5
Richard.ccc			OLIVER 408-433-2566	TP0224			
			(408) -736-4804				
M97-24899	Shipped		FIRST DEPOSIT	NoPartial		KeithS	1
097-24537	5/28/97		KURT KIKKERT (415) 222-7677			Customer	1
Nemaio.ccc			(415) 222-7903	20202-33840-37991	17.28	\$227	
097-24538	5/23/97		FIRST DEPOSIT	NoPartial		CURTIS L	9
Keith.B			RICHARD DUTRA (S10) 227-5098	NR			
			(S10) -416-5016				
M97-24919	Shipped		SIGN CLASSICS	NoPartial		DAVE WALLA	1
097-24539	6/2/97		Larry Rose (408) 298-1600			Customer	1
Dave.W	6/6/97		(408) 298-3177	Uerbal	7.28	\$431	
M97-24947	Shipped		UNION BANK OF CALIFORNIA LOS ANGELES	NoPartial		CURTIS L	5
097-24540	6/11/97		LINDA CHEUNG (415) 291-4311			Customer	5
CURTIS.LAU	8/5/97		(415) 765-2030	6310008944	27.48	\$2,996	
097-24541	5/23/97		FIRST DEPOSIT	NoPartial		KeithS	4
Nemaio.ccc			TONY 415-222-7684	NR			
			(415) -2227903				
M97-24901	Shipped		FIRST DEPOSIT	NoPartial		KeithS	2
097-24542	5/27/97		TONY 415-222-7684			Customer	2
Nemaio.ccc			(415) -2227903	20204-43301-N	16.88	\$260	

☐ Fast Display ☐ Sort ☐ Sets ☐ Searches ☐ New Records ☐ Return ☐ Related Switch ☐ Quick Switch ☐ Options ☐ Update (1)

FIG. 60B

Sales-MIU			
PID - RFQ - PRN	MVS No.	date	Comments Cancel
	Q97-24525 N30	5/22/97	Good quote
	Q97-24526 N30	5/22/97	Good quote
	Q97-24524 N30	5/22/97	Good quote
304275	M97-24912 Q97-24527 N30	5/29/97	ETA: AS SOON AS POSSIBLE: WEB PO Good quote
	M97-24897 Q97-24528 N30	5/23/97	ETA: 05/27/97: LOCAL STOCK Good quote
30274	M97-24913 Q97-24529 N30	5/29/97	ETA: AS SOON AS POSSIBLE: Good quote
	Q97-24530 N30	5/23/97	
304289	M97-24964 Q97-24532 N30	6/18/97	ETA: 06/30/97: LINE 2 AND LINE 5 HAVE AN 8 Good quote
	M97-24898 Q97-24533 N30	5/23/97	ETA: 05/28/97 Good quote
	Q97-24534 N30	5/23/97	Good quote

FIG. 60C

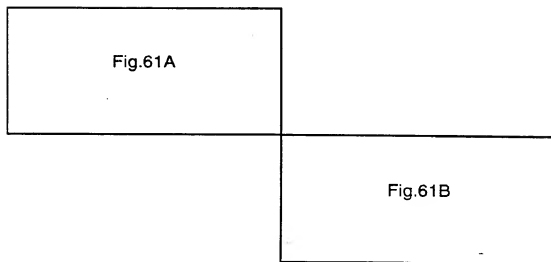
	097-24531	5/23/97	Good quote
	DUE ON RECE		
	M97-24920	06/05/97 FROM DAVID...KIM IF AWARDED THE	
	097-24536	6/2/97	
	N30		Good quote
	097-24535	5/23/97	
	N30		Good quote
	M97-24899	ETA: 05/28/97	
	097-24537	5/23/97	
	N30		Good quote
	097-24538	5/23/97	
	N30		Good quote
	M97-24919	Do Not Drop Ship Dave will Deliver with his true	
	097-24539	6/2/97	
	Credit Card		Good quote
	M97-24947	eta: as soon as possible b/o line 5 2-3 weeks.	
304290	097-24540	6/11/97	
	N10		Good quote
	097-24541	5/23/97	
	N30		Good quote
	M97-24901	eta: 05/30/97	
	097-24542	5/27/97	
	N30		Good quote

☐ Clear on

☐ Fast Order

FIG. 60D

Fig. 61



Master Work Sheet

6/3/97		SHIPPED Customer		M97-24922		SHIPPED Customer		12:00 AM	
Company		Contact person & Phone No.		Notes		Fax			
FIRST DEPOSIT		KURT KICKERT (415) 222-7512		(415) 222-7988					
Customer PO No.		No Partial		Bill To:		Ship To:			
20228-44035-N		PROVIDIAN BANCORP., INC.		PROVIDIAN BANCORP., INC.		150 SPEAR ST			
FOB Terms		PO BOX191827		San Francisco, CA 94119-1827		San Francisco, CA 94105			
Dest N30		PRN PID RFO		Att: PURCHASING		ATT: SYSTEMS/T. GRAUMANN			
Items		Ship Via Ground							
Item Description (redmeat)		Manfactr - Manfact Part #		Qty - Unit - Price - Cost - Status		Margin - Status		Each - Price - Extnd	
1 AC ADAPTER (50W) WORLDWIDE FOR THINKPAD		237482		1		118.36		8.1	
355,360,700,720,75X,760		Microd		MM		118.97		Shipd	
IBM CPU'S AND THINKER		66635A1		3.06		??		Freight Free	
Dest/Ord		1 6/6/97		Ord/Alt		23-19990		Rev'd 1 6/6/97	
Shipd		Shipd		Shipd		Shipd		CstExp	
Read Comments		Notes & Comments		Systs		Reset		Sub-Total	
MM Invoice #		Line count=		1		Tax @ 8.5%		10.88	
AP Voucher #		SMar		4.98%		5.90		Installation	
Completed		Commission		1.24		Total (+ ship & handling)		138.88	
Sales Rep. CURTIS L		Sup NEMESIO C		06					
RMA		Edit RMA		Clipboard		Availability		Print MVS	
Show Quote		Cancel MVS							

FIG. 61A

097-24520 5/22/97		MKT-24922 6/3/97	
Company FIRST DEPOSIT		Contact person & Phone No. KURT KICKERT (415) 222-7512	
Customer notes (do not appear on MVS)		Notes that fit in box will fit on printouts of quotes. Customer notes only print out on quotes.	
MVS comments (do not appear on Quotes) ETA: 06/06/97		Reviewed by Nemesisio.ccc	Temporary notes
Comments that fit in box will fit on printouts of MVS. MVS comments only print out on MVS.			
Shipping notes		Backup notes	

FIG. 61B

Fig. 62

Fig.62A	Fig.62B
Fig.62C	Fig.62D

Products: 180719 of 180

Description				Dealer price	
Ven	Ven Part No.	Media Cd	Platform	Manufacturer	Mfct Part No.
Cmp/hd	ACCL-404072	INTL	PC/AT	WYLE LABORATORY	AG500-010
16MB KIT F/HP VECTRA VL/4					
Cmp/hd	ADM0-80416			ADMOR MEMORY LTD	ADH16-3647
32MB F/HP OMIBOOK 5000					
Cmp/hd	ADM0-B1136			ADMOR MEMORY LTD	ADH32-1136
PHOTOSHOP 3.0 MAC/POWERPC DISK/CD * DROP SHOP ONLY TO BRANCH #0091 **					
Cmp/hd	ADOB-023702			DOUGLAS STEVART COPY/AT	23702
FRAMEMAKER UPGRADE FOR WIN 5.1.1 *SERIAL NUMBER REQUIRED*					
Cmp/hd	ADOB-M1294			ADOBE SYSTEMS, INC.	2791-0017
8MB LP 486 SIMM KIT W/GOLD LEAD					
Cmp/hd	ANG-87040			ATLANTIC MEMORY GROUP	10170040
32MB UPGRADE F/LP 486 W/GOLD LEAD					
Cmp/hd	ANG-87050			ATLANTIC MEMORY GROUP	10170050
8MB KIT F/LP 486 WITH TIN TEAD					
Cmp/hd	ANG-87100			ATLANTIC MEMORY GROUP	10170100
8MB CLASSIC R+ MODULE					
Cmp/hd	ANG-87222			ATLANTIC MEMORY GROUP	10170222
SAFEJACK ADAPTER DUAL RJ11					
Cmp/hd	ANG-J0194			ANGIA CORPORATION	SJADP
UPS MONITORING BOARD W/CABLE, ISA					
Cmp/hd	APC-C677U			AMERICAN POWER CONVERTERS	AP9500

FIG. 62A

180719 (Sales-MI)			
is include reseller markup			
Dealer Price	Retail Price	Base Price	
2,889.09	3,495.00		<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
108.50	149.00	105.34	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
284.15	349.00	275.88	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
188.00	279.00	182.53	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
205.62	205.00	199.64	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
113.66	170.00	110.35	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
309.98	465.00	300.96	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
92.99	139.00	90.29	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
77.49	115.00	75.24	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
12.40	19.00	12.04	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	
47.53	89.00	46.15	<input checked="" type="checkbox"/> Distinct
	12/1/96	Import	

FIG. 62B











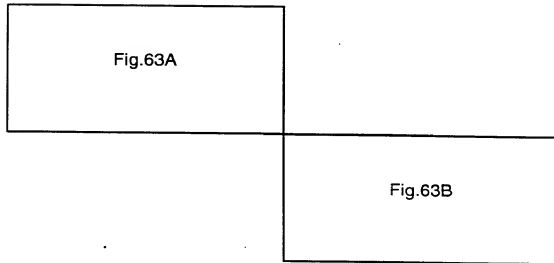
NOVELL INTERFACE CABLE MICRO CHANNEL			
Cmplnd	APC-CS678U	AMERICAN POWER CONVERTERS	AP940-0012
MATRIX CASTERS			
Cmplnd	APC-H0006	AMERICAN POWER CONVERTERS	MK-A006
SURGE MOD P7, 7 OUTLETS, 3.5' CORD UL1449 (400V) CSA APPROVED, 15 AMP			
Cmplnd	APC-H0007	AMERICAN POWER CONVERTERS	P7
NOTEBOOK SURGE PROTECTOR RJ11 CORD			
Cmplnd	APC-H0008	AMERICAN POWER CONVERTERS	PNOTE1
PROTECTNET NETWORK SURGE PROTECTOR ETHERNET 10BASE-T			
Cmplnd	APC-H0010	AMERICAN POWER CONVERTERS	P10BT
WALL MOUNT BRACKET			
Cmplnd	APC-H0013	AMERICAN POWER CONVERTERS	AP013
TELEPHONE/MODEM PROTECT/NET DATA LINE SURGE SUPPRESSION			
Cmplnd	APC-H0014	AMERICAN POWER CONVERTERS	PTELI-4
01/FAX			
Merisel	25472	DK3	IBM PC 01 COMMUNI 21-001392
01/FAX FOR WORKGROUPS			
Merisel	25842	DK3	IBM PC 01 COMMUNI 21-001892
<div>           </div>			

FIG. 62C

20.66	39.00 12/1/96	20.06 Import	<input checked="" type="checkbox"/> Distinct
71.29	106.00 12/1/96	69.22 Import	<input checked="" type="checkbox"/> Distinct
6.20	14.99 12/1/96	6.02 Import	<input checked="" type="checkbox"/> Distinct
11.37	29.99 12/1/96	11.04 Import	<input checked="" type="checkbox"/> Distinct
16.53	39.95 12/1/96	16.05 Import	<input checked="" type="checkbox"/> Distinct
19.63	29.00 12/1/96	19.06 Import	<input checked="" type="checkbox"/> Distinct
46.49	89.99 12/1/96	45.14 Import	<input checked="" type="checkbox"/> Distinct
36.82	79.00 3/15/97	36.82 Import	<input checked="" type="checkbox"/> Distinct
230.34	399.00 3/15/97	230.34 Import	<input checked="" type="checkbox"/> Distinct

FIG. 62D

Fig. 63



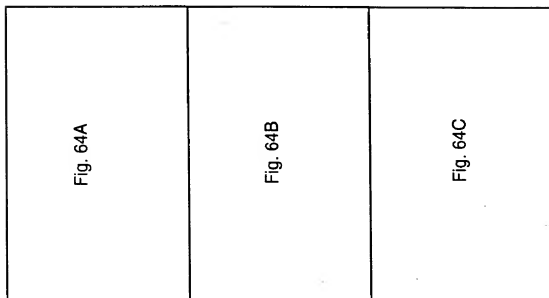
[illegible]

FIG. 63A

Q-930020 12/28/92		M-930002 12/29/92	
Company FUJITSU-ICL SYSTEMS, INC.		Contact person & Phone No. Gerry Binkhorst (408) 982-3350.	
Customer notes (do not appear on MVS)		Notes that fit in box will fit on printouts of quotes. Customer notes only print out on quotes.	
MVS comments (do not appear on Quotes)		Reviewed by	Temporary notes
Comments that fit in box will fit on printouts of MVS. MVS comments only print out on MVS.			
Shipping notes 0		Backup notes	

FIG. 63B

Fig. 64





1	10/11/97	1555-WX	28515	Compaq SCSI HD Critical	5	BIO	12/11/97	Credit card	NP	Techdata	12345	Compaq	121-001	1
2	10/11/97	1555-WX	28515	Compaq proliant Track	24	BIO			P	Techdata	13554	Compaq	121-002	1
3	10/11/97	1555-WX	28515	Compaq memory	10	stock			NP	Merisel	13554	Compaq	121-003	1
4	10/11/97	1444PA	28415	HP Vectra	3	short stock		COO	P	Ingram Micro	13554	HP	HR-001	2
5	10/11/97	1444PA	28415	HP memory	4	Inventory			P	Microage	13554	HP	1F-001	2
6	10/11/97	1444PA	28415	HP Printer Drop Ship	200	BIO			NP	Computer land	13554	HP	HI-00a	2

= All headings are sortable.

* All items are selectable and expand (double click) into item details.

* Replacement MWS = Red color

FIG. 64B

Actions:

Grouping — BO Short Stock Install Ship Vendor Mfr. MWS include addendum

Remove — Group Item sold Item details Install

Cancel Change [Item sold MWS Shipping method - Drop ship Freight change

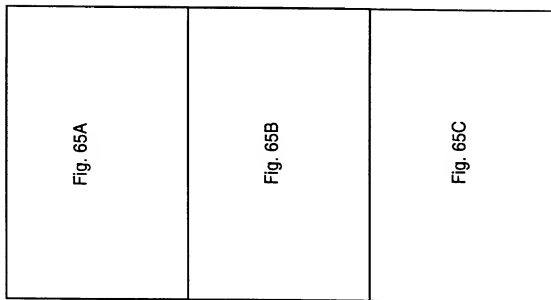
Split Hold [Item sold Double click item sold to item details and selecthold into group for new item sold

Mark — Critical Drop Ship Mfr. Special pricing Custom tracking Credit card purchase COD purchase

Purchase — Post Salesconfirmation # Auto PO assignment Refresh to update PO that not been ordered

FIG.64C

Fig. 65



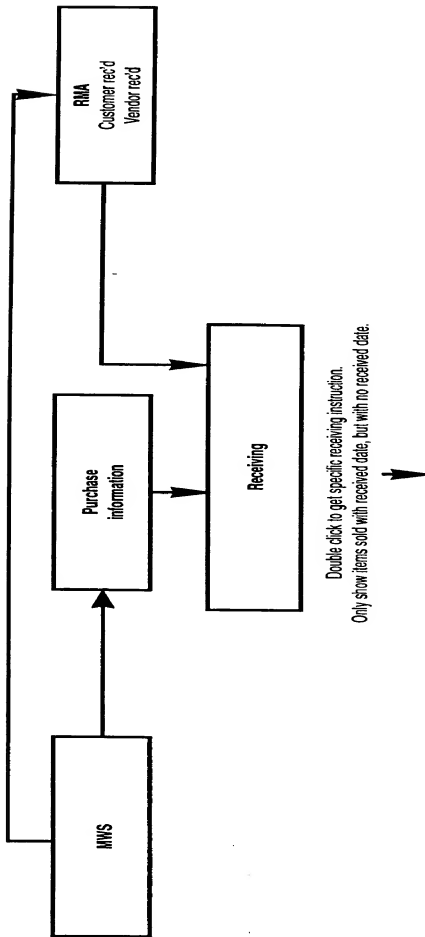
[illegible]

FIG. 65A

1	10/11/97	1556-WX	28515		Compaq SCSI HD	5	11/20/97	Credit card	Hold	Teichdata 12345	Compaq		
					Critical				Note				
2	10/11/97	1556-WX	28515		Compaq proliant	24	11/20/97		Release	Teichdata 13554	Compaq		
					Track								
3	10/11/97	1556-WX	28515		Compaq memory	10	11/19/97		stock	Merisel 13554	Compaq		
4	10/11/97	1444PA	28415		HP Vectra	3	11/20/97	COO	OK	Ingram Micro 13554	HP		
5	10/11/97	1444PA	28415		HP memory	4	11/21/97		OK	Microage 13554	HP		
6	10/11/97	1444PA	28415		HP Printer	200	11/12/97		OK	Computer land 13554	HP		
					Drop Ship				Note				

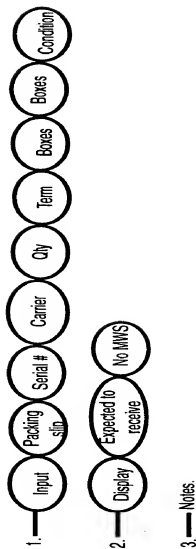
* All items are selectable and expand (double click) into item details.

* Replacement MWS = Red color

FIG.65B

Actions:

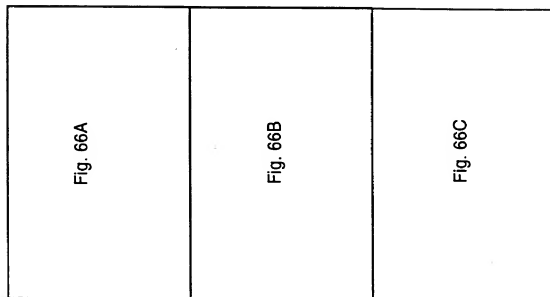
Receiving



1. Expected to receive will exclude refusal items.
2. Expected to ship will exclude refusal items, hold items and items with COD/cash term.
3. Batch input for all packing slips and items. The system automatically match input with items that existing in the system to all items that received.

FIG.65C

Fig. 66



Show only installation groups

PSRI Output Display

Summary () Total () Working

Summary () Total

() Working

(Requiring installation)

(Requiring installation)

Total item

Total item sold =
Total item details =

[illegible]

FIG. 66A

1	10/11/97	1556-WX	28515		Compaq SCSI HD	5	BO	12/25/97	Y		Techdata	12345	Compaq
					Critical		Notes						
2	10/11/97	1556-WX	28515		Compaq proflant	24	BO	12/11/97	N		Techdata	13554	Compaq
					Track		Notes						
3	10/11/97	1556-WX	28515		Compaq memory	10	stock		Y		Merisel	13554	Compaq
							Notes						
4	10/11/97	1444PA	28415		HP Vectra	3	Short stock		Y		Ingram	13554	HP
							Notes				Micro		
5	10/11/97	1444PA	28415		HP memory	4	stock		Y		Microage	13554	HP
							Notes						
6	10/11/97	1444PA	28415		HP Printer	200	BO	12/25/97	Y		Computer	13554	HP
					Drop Ship		Notes				land		

= All headings are sortable.

Option:

1. Show all need installation
2. Show only need to be installed with received date

* All items are selectable and expand (double click) into item details.

* Replacement MWS = Red color

FIG.66B

Actions:

Installation

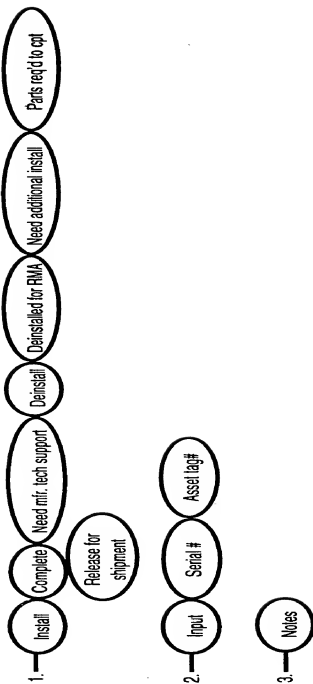


FIG.66C

Fig. 67

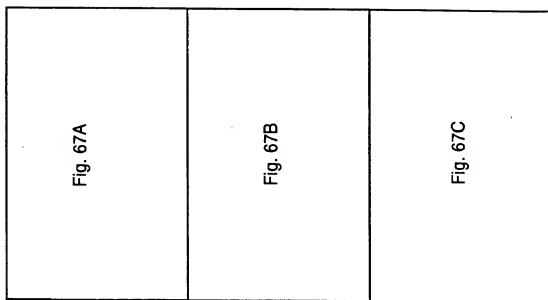




FIG. 67A

FIG. 67A

1	10/1/97	1555-WX	28515		Compaq SCS HD Critical	5	11/20/97		Hold Note	Techdata 12345	Compaq		
2	10/1/97	1555-WX	28515		Compaq proliant Track	24	11/20/97		Relise	Techdata 13554	Compaq		
3	10/1/97	1555-WX	28515		Compaq memory	10	11/19/97		stock	Merisel 13554	Compaq		
4	10/1/97	1444PA	28415		HP Vectra	3	11/20/97		OK	Ingram Micro 13554	HP		
5	10/1/97	1444PA	28415		HP memory	4	11/21/97		OK	Microage 13554	HP		
6	10/1/97	1444PA	28415		HP Printer Drop Ship	200	11/12/97		OK	CompuLand 13554	HP		

= All headings are sortable.

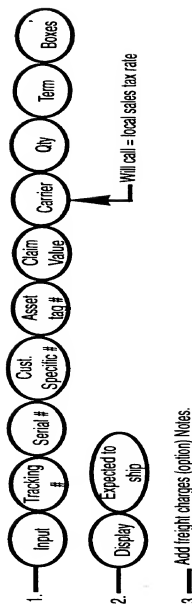
* All items are selectable and expand (double click) into item details.

* Replacement MWS = Red color

FIG.67B

Actions:

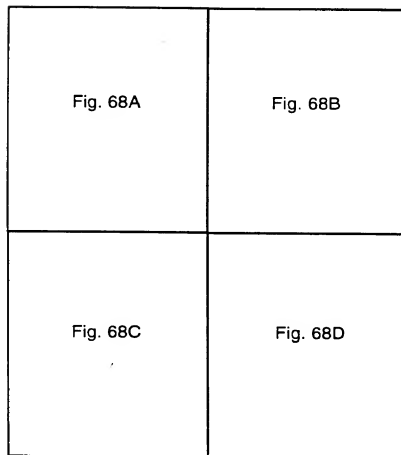
Shipping



1. Expected to receive will exclude refusal items.
2. Expected to ship will exclude refusal items, hold items and items with COD/cash term.
3. Batch input for all packing slips and items. The system automatically match input with items that existing in the system to all items that received.

FIG.67C

Fig. 68



Item

Select (highlight)

Item d

Line #	Date	Cust.PO No.	MWS No.	Cust./Ven RMA#	Item sold Description	Qty
1	10/11/97	1556-WX	28515		Compaq SCSI HD	1
					Critical	
2	10/11/97	1556-WX	28515		Compaq SCSI HD	1
					Critical	
3	10/11/97	1556-WX	28515		Compaq SCSI HD	1
					Critical	
4	10/11/97	1556-WX	28515		Compaq SCSI HD	1
					Critical	
5	10/11/97	1556-WX	28515		Compaq SCSI HD	1
					Critical	

Fig. 68 A

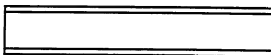
details input

to group

etail Dispaly

Existing Satus	Cust. Inv.	Ven. Inv.	Serial#	Vendor	mfr	Install Group	Ship Group
B/O							
B/O							
B/O							
B/O							
B/O							

Fig. 68 B

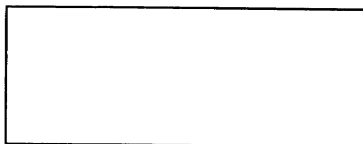


=All headings are sortable.

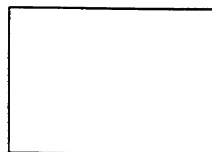
* All items are selectable and can be made into different groups.

*Replacement MWS = Red color

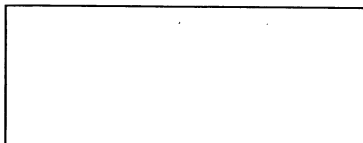
Unique installation note:



Unique shipping note:



Standard default notes from customer file



Standard default shipping n

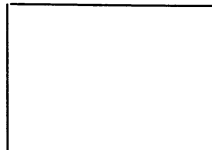


Fig. 68C

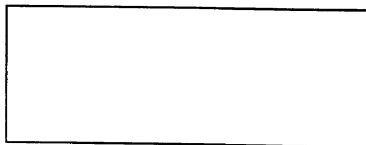
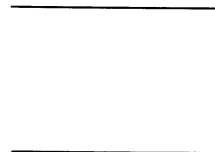
Existing status can be ordered

Existing status can be received

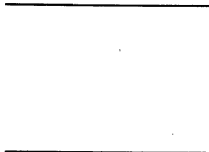
Existing status can be shipped

Existing status can be installed

RMA installation note:



Notes from vendor file



Shipping note:

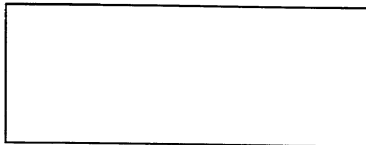
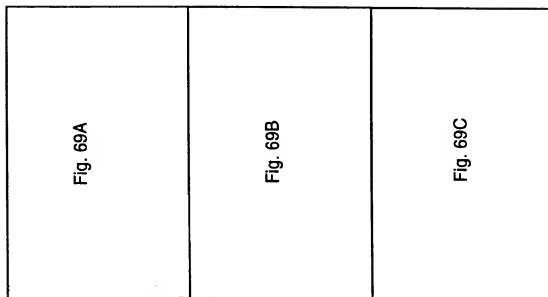
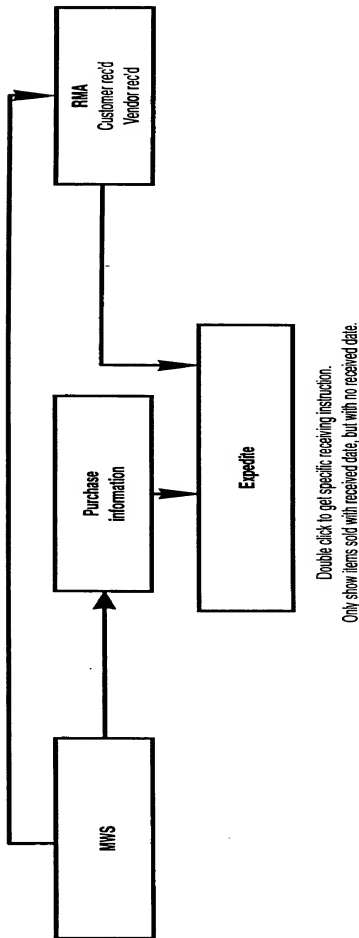


Fig. 68D

Fig. 69





Line #	Date	Cost PO No.	MWS No.	Cust/Mendor RMA #	Item sold Description	Qty	Order date	Sales confirmation	Purchase ETA Status	Expedite ETA	Vendor	ph	mlr.	mlr.	ph	condition
<div style="display: flex; justify-content: space-between;"> <div> <p>Summary () Total</p> <p>Total Customer PO = _____</p> <p>Total MWS = _____</p> </div> <div> <p>Total item sold = _____</p> <p>Total item details = _____</p> </div> <div> <p>Total order = _____</p> <p>Total amount = _____</p> <p>Revenue = _____</p> <p>Ship = _____</p> </div> </div>																

FIG. 69A

1	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	5	11/20/97		Credit card	Hold	Techedata	12345	Compaq
2	10/11/97	1556-WX	28515		Compaq proliant Track	24	11/20/97			Refuse	Techedata	13554	Compaq
3	10/11/97	1556-WX	28515		Compaq memory	10	11/19/97			stock	Marisel	13554	Compaq
4	10/11/97	1444PA	28415		HP Vectra	3	11/20/97		COO	OK	Ingram Micro	13554	HP
5	10/11/97	1444PA	28415		HP memory	4	11/21/97			OK	Microage	13554	HP
6	10/11/97	1444PA	28415		HP Printer Drop Ship	200	11/12/97			OK	Computer land	13554	HP

= All headings are sortable.

* All items are selectable and expand (double click) into item details.

* Replacement MWS = Red color

FIG.69B

Actions:

1.



2. Mark



1. Expected to receive will exclude refusal items.
2. Expected to ship will exclude refusal items, hold items and items with COD/cash term.
3. Batch input for all packing slips and items. The system automatically match input with items that existing in the system to all items that received.






FIG.69C

FIG. 70

FIG. 70A	FIG. 70B	FIG. 70C
-----------------	-----------------	-----------------

Company - PO	MVSNum	Qty	Ord	Revd
PACBELL ISG	M-930008 NoP	1	1	1
3 items 930107	1/7/93 Orig	Shipd	3/22/93	3/22/93
3 DON BAKER PG.510-806-7459			TBD	
LOCKED				
Jet Propulsion Laboratories	M-930003 NoP	1		
2 items 000635262	1/5/93 Dest	Shipd		
1 Deborah Williams (818)-397-7184				
LOCKED				
PACBELL ISG	M-930008 NoP	1		
3 items 930107	1/7/93 Orig	Shipd		
2 DON BAKER PG.510-806-7459				
LOCKED				
930107	1/7/93	Shipd		
1				
LOCKED				
BEEBOY FILE	M-930007 NoP	1		
5 items XXXXXXXX	1/6/93 Orig	Shipd		
5 MAUELLE(415) 751-4020				
LOCKED				
XXXXXXX	1/6/93	Shipd		
4				
LOCKED				
XXXXXXX	1/6/93	Shipd		
3				
LOCKED				
BEEBOY FILE	M-930007 NoP	1		
5 items XXXXXXXX	1/6/93 Orig	Shipd		
2 MAUELLE(415) 751-4020				
LOCKED				

☐ Not Ordered R
 Customer (66/64)
 ORACLE
 ORACLE
 ORACLE
 ORACLE
 SILICON GRAPHICS
 Silicon Systems
 Symantec Corporati
 Symantec Corporati
 is older than
 Customer
 Priority ☒
 Descri
☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐
 ✓ = Special priority
 Cmping

Sort
Sets
Searches

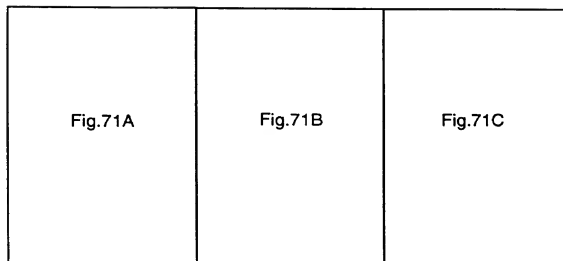
FIG. 70A

FIG. 70B

[illegible]

201

Fig. 71



[illegible]

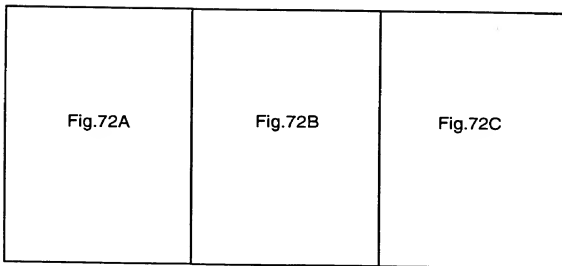
FIG. 71A

FIG. 71B

Expedite Status - exp date - cust notes		CSR Notes										
gnore on future reports		FHJFHJG										
JW												
00/00/00												
<div> <div>Ship Report</div> <div>Filters On</div> <div> <input type="checkbox"/> Customer Filter On </div> <div> At least <input type="text"/> <input type="text"/> </div> <div> <input type="checkbox"/> Percent Filter On </div> <div> Qty is <input type="text"/> or less </div> <div> <input type="checkbox"/> Qty Filter On </div> <div> More than <input type="text"/> days old </div> <div> <input type="checkbox"/> Age Filter On </div> </div>												
<table border="1"> <thead> <tr> <th colspan="2">Rcvd Shpd</th> </tr> </thead> <tbody> <tr> <td>18</td> <td>0</td> </tr> <tr> <td>4</td> <td>0</td> </tr> <tr> <td>1</td> <td>0</td> </tr> <tr> <td>11</td> <td>0</td> </tr> </tbody> </table>			Rcvd Shpd		18	0	4	0	1	0	11	0
Rcvd Shpd												
18	0											
4	0											
1	0											
11	0											
<div> <div>Expdate Status</div> <div> <div>1-A</div> <div>Expdate Status</div> </div> </div>												

FIG. 71C

Fig. 72



Items 5





Company - PO	MVSNum	Qty	Ord	Rev'd	Shp'd
PACBELL ISG	M-930008 NoP	1	1	1	1
3 items 930107	1/7/93 Orig	Shp'd	3/22/93	3/22/93	3/22/93
3 DON BAKER PG.510-806-7459				TBD	
LOCKED					
Jet Propulsion Laboratories	M-930003 NoP	1	1	1	1
2 items 000635262	1/5/93 Dest	Shp'd	3/22/93	3/22/93	3/22/93
1 Deborah Williams (818) -397-7184				CmpLnd	HAYS-IS27
LOCKED					
PACBELL ISG	M-930008 NoP	1	1	1	1
3 items 930107	1/7/93 Orig	Shp'd	3/22/93	3/22/93	3/22/93
2 DON BAKER PG.510-806-7459				CmpLnd	HPCD-I622L
LOCKED					
930107	1/7/93	Shp'd	3/22/93	3/22/93	3/22/93
1				CmpLnd	HPCD-E440I
LOCKED					
BEEBOY FILE	M-930007 NoP	1	1	1	1
5 items XXXXXXXX	1/6/93 Orig	Shp'd	3/22/93	3/22/93	3/22/93
5 MAUDELLE(415) 751-4020				CmpLnd	APPL-I034I
LOCKED					
XXXXXXX	1/6/93	Shp'd	3/22/93	3/22/93	3/22/93
4				CmpLnd	APPL-H142
LOCKED					
XXXXXXX	1/6/93	Shp'd	3/22/93	3/22/93	3/22/93
3				CmpLnd	APPL-H142
LOCKED					
FUJITSU-ICL SYSTEMS, INC.	M-930002 NoP	1	1	1	1
1 items 11613	12/29/92 Orig	Shp'd	6/3/93	3/22/93	3/22/93
1 Gerry Binkhorst (408) 982-3350	4444			MicroD	307535
LOCKED					
BEEBOY FILE	M-930007 NoP	1	1	1	1
5 items XXXXXXXX	1/6/93 Orig	Shp'd	3/22/93	3/22/93	3/22/93
2 MAUDELLE(415) 751-4020				CmpLnd	APPL-A08E
LOCKED					
<div style="display: flex; justify-content: space-between; align-items: center;"> <div>  Sort </div> <div>  Sets </div> <div>  Searches </div> <div>  Return </div> </div>					

FIG. 72A

old: 46989 of 46989 (Sales-MWS)

Description	Cost	Price	Ex
CABLE		8.00	1gr cw
OC			
ULTRA 144, 14400BPS, EXT, V32 BIS	554.28	595.00	Ba cw
D 3336	08-00713		OC
POSTSCRIPT LEVEL II CARTRIDGE F/LJ	404.76		In
III, III, IID		450.00	cw
J 3338	C2089A		OC

LASE

SERI

D

MAC

RCHR

D

RECH

SYST

6

QEMN

POWE

33MH

33

Rel

Select a status...

Status

- Cancelled
- Credit hold
- Direct ship from Mnfctr
- Discontinued
- Drop shipped
- Hand Dlvr
- Ignore on future reports
- In Transit
- Installation
- Lost in transit
- No record of order
- Not released new product
- On allocation
- Open source complete
- Open source required
- Order hold
- Other
- Partial ship
- Replacement
- Ship to wrong address
- Shipped
- Urgent
- Vendor follow up
- Wrong Product

Cancel

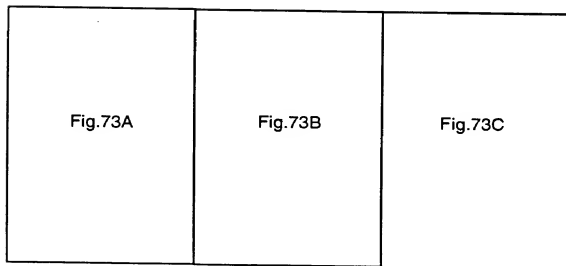
OK

FIG. 72B


Expedite Status - exp date - cust notes	CSR Notes
more on future reports	FHJFHJG
0/00/00	
ack order	
0/00/00	
Transit	
0/00/00	
more on future reports	
1/00/00	
more on future reports	
1/00/00 TESRT	
more on future reports	
1/00/00	
more on future reports	
1/00/00	
more on future reports	
5/93	
more on future reports	
1/00/00	
more on future reports	


FIG. 72C


Fig. 73





RMA- Orig- Pr	Case No	CS	ExCr-RCred	Ven-RMA*	Ship-Rcv
R-265798RP	Temp24563-1		NoCredit	compaq	NA!
Nemesio.ccc	5/6/97			97050607801	NA!
<input type="checkbox"/> 5/14/97 05/06 /97 DOA PRODUCT : PROVIDIAN (drop ship) Warranty repair					
R-265876RP	Temp24784-1		5,996.70 *	Microage	5/12/97
Brandon.aaa	5/6/97		5,996.70	716376	NA!
<input type="checkbox"/> 5/7/97: under new MWS#24784, 7400cd is transferred from Credit					
R-265914	Temp24833-1		8,449.00	Merisel	5/9/97
Brandon.aaa	5/8/97		8,449.00	4984009	NA!
<input type="checkbox"/> 5/8/97 THE CUSTOMER CANCELED THE ORDER , WE ARE G Credit					
R-266068	Temp24833-2		759.00	Merisel	5/9/97
Brandon.aaa	5/8/97		759.00	(4984009)	NA!
<input type="checkbox"/> 5/8/97 THE CUSTOMER CANCELED THE ORDER , WE ARE G Credit					
R-266177	Temp24833-3		13,524.00 *	Merisel	5/9/97
Brandon.aaa	5/8/97		13,524.00	4984009)	NA!
<input type="checkbox"/> vendor part#57156. 5/8/97 THE CUSTOMER CANCELED T Credit					
R-266295	Temp24833-5		69.50	Merisel	5/9/97
Brandon.aaa	5/8/97		69.50	4984009*	NA!
<input type="checkbox"/> 5/8/97 THE CUSTOMER CANCELED THE ORDER , WE ARE G Credit					
R-266374	Temp24833-7		2,508.00	Merisel	5/9/97
Brandon.aaa	5/8/97		2,508.00	*4984009	NA!


☐ Vendor Inv


☐ BA


☐ 2






PR= printed CS= cross Shpd


Sort


Sets

FIG. 73A

RMR: 7 of 3186 (Sales-MW)				
Cust-Cust PO#-Faxed	Rev-Shp	Inv-Crd	Qty	Description
FIRST DEPOSIT <input checked="" type="checkbox"/>	NA!	13143	1	ARMADA 4131T 5/133 1E
19497-40167-N	NA!	3,628	0	NB 4100
Dispatched On-Site warranty service		No Credit	DOA	
to compaq)IS TRYING TO GET IT REPAIRED THROUGH COMPAQ. COMPAQ WILL REPA				
NETWORK GENERAL CORP <input checked="" type="checkbox"/>	5/12/97	13381	1	TECRA 740CDT PENT-166
86091	5/12/97	6,195	1	13.3 TFT 10X
Warranty repair/exchange		No Credit	DOA	
Inv#233828. the item is DOA. we will replace with inventory item (also from micro				
MEDIA TEL (TODD MARTI <input checked="" type="checkbox"/>	NA!		1	NETSERVER LH2 6/200 M1
SF970225	NA!	27,805	0	
Not shipped to customer		No Credit		
ING TO RETURN AS WRONG PRODUCT RECEIVED				
MEDIA TEL (TODD MAR <input checked="" type="checkbox"/>	NA!		1	64MB MEM. EXP. MODULE F
SF970225	NA!	NC	0	
No credit/no exchange		No Credit		
ING TO RETURN AS WRONG PRODUCT RECEIVED				
MEDIA TEL (TODD MARTI <input checked="" type="checkbox"/>	NA!		6	HOT SW AP DRIVE, 9.0GB,F
SF970225	NA!	NC	0	
No credit/no exchange		No Credit		
HE ORDER, WE ARE GOING TO RETURN AS WRONG PRODUCT RECEIVED				
MEDIA TEL (TODD MAR <input checked="" type="checkbox"/>	NA!		1	ETHEREXPRESS 10/100 PC
SF970225	NA!	NC	0	B
No credit/no exchange		No Credit		
ING TO RETURN AS WRONG PRODUCT RECEIVED				
MEDIA TEL <input checked="" type="checkbox"/>	NA!		1	SURESTORE 1200OE AUTOL
SF970225	NA!	NC	0	SCSI 4MM DDS-2 W/MANI


Return


Related Switch


Quick Switch

Approve

Reset

Not approved

Not Required

FIG. 73B

Repl MVS	
MB 1400 12.1 IN CTFT	<input type="checkbox"/> Reqd <input type="checkbox"/> Released
Hardware - Other	<input type="checkbox"/> Closed
R. COMPAQ CASE# IS 97050607801 KYBC	
MMX 2.02GB 16MB	<input type="checkbox"/> Reqd <input checked="" type="checkbox"/> Released
Hardware - Other	<input type="checkbox"/> Closed
age s/n#03720765, which already passed 30	
64MB RAM	<input type="checkbox"/> Reqd <input type="checkbox"/> Released
	<input type="checkbox"/> Closed
NETSERVER 60NS	<input type="checkbox"/> Reqd <input type="checkbox"/> Released
	<input type="checkbox"/> Closed
NETSERVER	<input type="checkbox"/> Reqd <input type="checkbox"/> Released
	<input type="checkbox"/> Closed
TX ENET MODEL	<input type="checkbox"/> Reqd <input type="checkbox"/> Released
	<input type="checkbox"/> Closed
ADDER EXT 48GB	<input type="checkbox"/> Reqd <input type="checkbox"/> Released
AL,CABLE	

Close	Revcd CM	Revcd VCM	Release MVS
Cancel	Create CM	Create VCM	Set NAs/Cred

FIG. 73C

Sales Records: Add RMA record

RMA Case No. Temp05-1		Date 5/4/98		Vendor RMA No. <input type="checkbox"/> NA	
Customer		SAN FRANCISCO SYMPHONY		Tel: (415) 952-8000 FAX: (415) 431-6857	
Address		SAN FRANCISCO SYMPHONY DAVIES SYMPHONY HALL San Francisco, CA 94102 Attention: DAVID MURDOCH		Buyer: _____ FAX: _____	
toggle bill/shipping addresses.				User: _____ FAX: _____	
MVS No. M93-0065		Orig Sales rep Pat		CSR PaulB	
PO No. SUSAN2993		Sales rep Pat		Date Purch 3/22/93	
Qty: 1		Desc: WORDPERFECT 5.1 + FILE SRV		<input type="checkbox"/> Customer will pay partial	
PNo: F2USIWPS1		<input type="checkbox"/> Not in resale condition		Return type _____	
Orig Rev D		Orig Ship D		Reason _____	
Serial No		Misc II		Detail _____	
Explanation and Notes				Unit price 255.00 RMA total price 255.00	
				Rstk % _____ Rstk Chrg _____	
				<input type="checkbox"/> Customer Acknowledged	
				Replacement PO _____	
				Replacement MVS: _____	

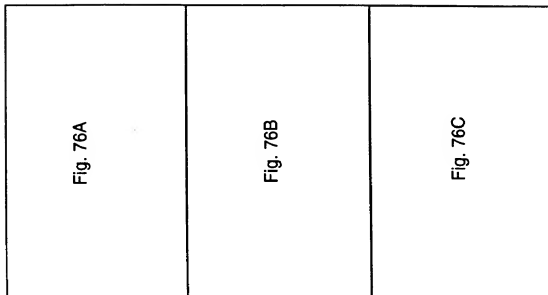


Invoices

FIG. 74

[illegible]

Fig. 76



V = Vendor whom we bought from or mfr of product.
 C = Customer

Spectrum of N/A

1. If received, ship, claim & credit = N/A, then return type must be equal to Not Applicable.

Return type/action (C & V)	Active	Repair replace part # Y/N	Service On-site Y/N	\$ On-site Charge	\$ Additional repair Charge	Mfr. or vendor		RMA#	Rec'd V	Ship V	Credit V	Claim V	Cost Orig. ship date rec'd	Fax return Form (PR)	E-mail notification	Show web	Repl MMS
						Drop Ship	Cross Ship										
1. Credit Check	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A			N/A	N/A	Y	Y	Y	N
	Y	N/A	N/A	N/A	N/A	N/A	N/A			N/A		N/A	Y	Y	Y	Y	C
	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A			N/A	N/A	Y	Y	Y	N
	Y	N/A	N/A	N/A	N/A	N/A	N/A			N/A		N/A	Y	Y	Y	Y	C
2. Exchange Mirror C & V	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A			N/A	N/A	Y	Y	Y	Y
	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A			N/A	N/A	Y	Y	Y	C

3. Repair/replace
(credit sale)

FIG.76A

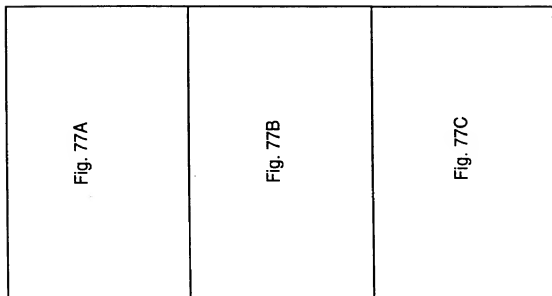
FIG. 76B

FIG. 76B

missing components	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	N/A	N/A	N/A	N/A	N/A	N/A	Y	C
Duplicate ship	Y	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Y	Y	Y	N/A	N	C
Inventory	Y	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N	C
5. Cancel order/shipping, Transferred stay in warehouse	Y	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N	C
Never ship to customer	Y	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N	C
6. Not applicable	Y	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N	C
7. Other	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y	Y	Y	Y	Y	C

FIG.76C

Fig. 77



Limit File (Customer or Vendor)

Automatic Approval Intelligence

Groups										
Return type/action (C & V)	Mfr.			Vendor			Customer			
	Allow auto Approval	Mfr. Allow Return	Mfr. allow Open Box	Exceed Mfr. allow max Time Duration	Exceed Vendor allow max time Duration	Vendor Restock Fee	Exceed Customer Allow time duration	Charge Restock fee	exceed Spence Limit	Change Service fee
1. Credit Check	Y	Y	Y	N	N	N/A	N	N	N	N/A
1. Credit card	Y	Y	N	Y	N	N/A	N	N	N	N/A
1. Credit memo	N	N	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2. Exchange Mirror C & V	Y	Y	N	N	N	N/A	N	N	N	N/A
	Y		N	N	N	N/A		Y	N	N/A

FIG.77A

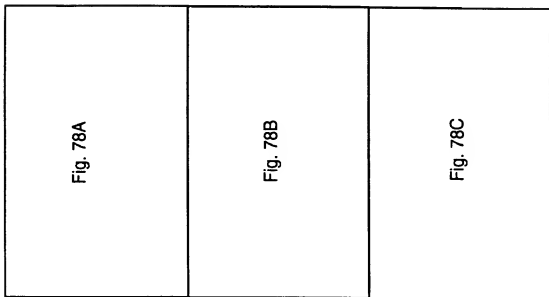
3. Repair/replace (on/off site)									
Under warranty C & V part/exchange required	Y	N/A	N/A	N	N/A	N/A	N/A	N/A	N
Under warranty part not req'd	Y	N/A	N/A	N	N/A	N/A	N/A	N/A	Y
Out of warranty part required	Y	N/A	N/A	N	N/A	N/A	N/A	N/A	Y
Out of warranty part not req'd	Y	N/A	N/A	N	N/A	N/A	N/A	N/A	Y
4. Ship/wrong address	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A
Refused	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A
Lost	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A

FIG.77B

Ship damaged	Y	N/A	N/A	N	N	N/A	N	N/A	N	N/A	N/A	N/A	N/A
Missing components	Y	N/A	N/A	N	N/A	N/A	N	N/A	N	N/A	N/A	N/A	N/A
Duplicate ship	Y	N/A	N/A	Y	N/A	N/A	N	N/A	N/A	Y	N/A	N/A	N/A
Inventory	Y	N/A	N/A	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A	N/A
5. Cancel order/shipment	Y	N/A	N/A	N/A	N	N/A	N	N/A	N/A	N/A	N/A	N/A	N/A
Never stay in warehouse	Y	N/A	N/A	N/A	N	N/A	N	N/A	N/A	N/A	N/A	N/A	N/A
Transferred to customer	Y	N/A	N/A	N/A	N	N/A	N	N/A	N/A	N/A	N/A	N/A	N/A
6. Not applicable	Y	N/A	N/A	N/A	N	N/A	N	N/A	N/A	N/A	N/A	N/A	N/A
7. Other													

FIG.77C

Fig. 78



Customer File Auto RMA Approval
 Automatic Approval Criteria

Return type/action (C & V)	Preset time allow between Orig. ship date & RMA request date	Restock Fee	Max allow time = Vendor max time	S price max	Service fee for On-site	Exceed \$ return limit	Exceed agreed return period
1. Credit Check	Range	Range	N/A	Range	Range/Y/N	Amount	Days
1. Credit 1. Credit card	Range	Range	N/A	Range	Range/Y/N	Amount	Days
1. Credit 1. Credit memo	Range	Range	N/A	Range	Range/Y/N	Amount	Days
2. Exchange Mirror C & V	Range	Range	N/A	Range	Range/Y/N	Amount	Days
3. Repair/replace (on/off site)	Range	Range	N/A	N/A	Range/Y/N	Amount	Days
Mirror Under warranty C & V part/exchange	N/A	N/A	N/A	N/A	Range/Y/N	N/A	N/A

FIG.78A

FIG. 78B

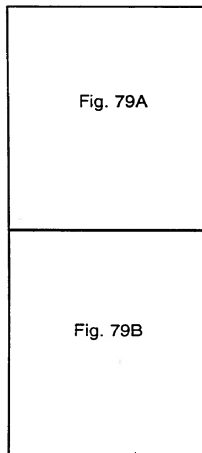
[illegible]

New rules:

1. Return type must be create in duplicate (pair) for Vendor & Customer (V & C).
2. Allow changes only of return detail on either V or C. One return detail must remain unchanged (creation keys).
3. Return type can be different for vendor & customer on the same RNA
4. Option to block use of any return type.
5. Original ship date as guide for proper selection of return type.
6. Create default setup initially.

FIG. 78C

Fig. 79



Vendor File Auto RMA Approval
 Automatic Approval Criteria

Return type/Action (C & V)	Return allowed	Allowable Max date vendor time	Restock Fee
1. Credit Check	Y/N	Limit	Range
Credit card	Y/N	Limit	Range
Credit memo	Y/N	Limit	Range
2. Exchange Mirror C & V	Y/N	Limit	Range
3.Repair/replace (on/off site)	Y/N	N/A	N/A
Mirror C & V			
Under warranty part/exchange required	Y/N	N/A	N/A
Under warranty part not req'd	Y/N	N/A	N/A
Out of warranty part required	Y/N	N/A	N/A
Out of warranty part not req'd	Y/N	N/A	N/A
4. Ship wrong address	Y/N	Limit	Range
Refused	Y/N	Limit	Range
Lost	Y/N	N/A	N/A
Ship damaged	Y/N	Limit	Limit

FIG.79A

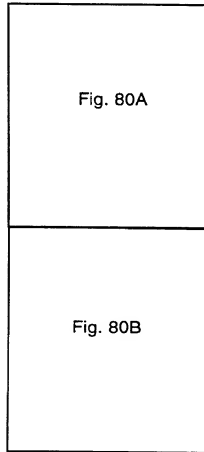
	missing components	Y/N	N/A	N/A
	Duplicate ship	Y/N	N/A	N/A
	Inventory	Y/N	N/A	N/A
5. Never ship, stay in warehouse	Cancel order/shipment	Y/N	N/A	N/A
	Transferred order	Y/N	N/A	N/A
	Never ship to customer	Y/N	Limit	Limit
6. Not applicable		Y/N	N/A	N/A
7. Other				

New rules:

1. Return type must be create in duplicate (pair) for Vendor & Customer (V & C).
2. Allow changes only of return detail on either V or C. One return detail must remain unchanged (crea
3. Return type can be different for vendor & customer on the same RMA.
4. Option to block use of any return type.
5. Original ship date as guide for proper selection of return type.
6. Create default setup initially.

FIG.79B

Fig. 80



Mfr. File Auto RMA Approval
 Automatic Approval Criteria

Return type/Action (C & V)	Return allowed	Open return allowed	Max time to return	Max time to Warranty service on-site	Max time to Warranty service off-site
1. Credit Check	Y	Y/N	Limit	N/A	N/A
Credit card	Y	Y/N	Limit	N/A	N/A
Credit memo	Y	Y/N	Limit	N/A	N/A
2. Exchange Mirror C & V	Y	Y/N	Limit	N/A	N/A
3.Repair/replace (on/off site)	Y		Limit	N/A	N/A
Mirror C & V Under warranty part/exchange required	Y	N/A	N/A	Limit	Limit
Under warranty part not req'd	Y	N/A	N/A	Limit	Limit
Out of warranty part required	Y	N/A	N/A	N/A	N/A
Out of warranty part not req'd	Y	N/A	N/A	N/A	N/A
4. Ship wrong address	Y	N/A	Limit	N/A	N/A
Refused	Y	N/A	Limit	N/A	N/A
Lost	Y	N/A	Limit	N/A	N/A
Ship damaged	Y	N/A	Limit	N/A	N/A

FIG.80A

	missing components	Y	N/A	N/A	N/A	N/A
	Duplicate ship	Y	N/A	Limit	N/A	N/A
	Inventory	Y	N/A	Limit	N/A	N/A
5. Never ship, stay in warehouse	Cancel order/shipment	Y	N/A	Limit	N/A	N/A
	Transferred order	Y	N/A	N/A	N/A	N/A
	Never ship to customer	Y	N/A	Limit	N/A	N/A
6. Not applicable		Y	N/A	Limit	N/A	N/A
7. Other		Y	N/A	Limit	N/A	N/A

New rules:

1. Return type must be create in duplicate (pair) for Vendor & Customer (V & C).
2. Allow changes only of return detail on either V or C. One return detail must remain unchanged (creation keys
3. Return type can be different for vendor & customer on the same RMA.
4. Option to block use of any return type.
5. Original ship date as guide for proper selection of return type.
6. Create default setup initially.

FIG.80B

your return request(s) have been approved.

R-232421 is your RMA number.

If you want to exchange for a new product, please click Products below.
Please remember to check replacement option when you are ready to submit your replacement order.

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

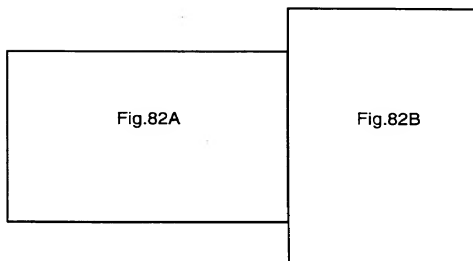
Tracking

Log Off

Home

FIG. 81

Fig. 82



TaxRegister: Modify Records

2nd Qtr 1996

TaxRegister

Pay

Recalc/Sets

State	CA	Period	4/1/96 - 6/30/96	Amount Due	25,636.00
(Change End Date)				Amount Paid	

Line	Item				
2	Purchases subject to use tax				2.81
3	Total (add lines 1 and 2)				4,116.00
4	Sales to other retailers for purposes of resale			15,335.00	
5	Nontaxable sales of food products				
6	Nontaxable labor (repair and installation)			10,001.00	
7	Sales to the United States Government			524.00	
8	Sales in interstate or foreign commerce			683,602.00	
9	Sales tax (if any) included on line 1			261,053.00	

Ref	Date	City	County	Zip	Net Sale	Customer
	4/30/96	Sunnyvale	Sunnyvale	94086		
	Internal use: 64550					
	5/31/96	Sunnyvale	Sunnyvale	94086		
	Internal use: 1,687.58					
9999	4/1/96	Redwood City	Redwood City	94065	4,042.00	ORACLE
	Grs Sales: 4,375.47; Taxes Billed: 333.47					
9998	4/1/96	Redwood City	Redwood City	94065	5,940.00	ORACLE
	Grs Sales: 6,430.05; Taxes Billed: 490.05					
9997	4/1/96	San Francisco	San Francisco	94105	8,583.00	FIRST DEPOSIT

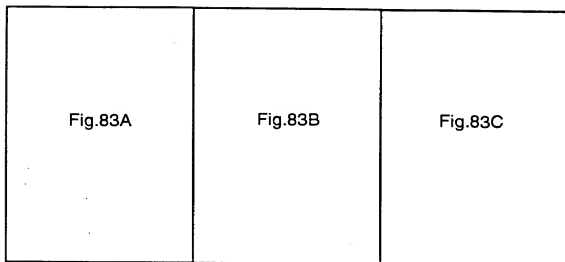


FIG. 82A


LINE	FORMULA OR FIELDS TO USE IN QUICK REPORT OF SALES TAX FILE
Line 1(Col4):	GrossSale - PriceCredit
Line 2(Col4):	InternalUse
Line 3(Col4):	Line1(Col4) + Line2(Col4)
Line 4(Col3):	Resale+ResaleAdjust
Line 5(Col3):	FoodProducts + FoodAdjust
Line 6(Col3):	Installation
Line 7(Col3):	GovernmentSale + GovernmentAdjust
Line 8(Col3):	OutOfState + OutOfStateAdj
Line 9(Col3):	SalesTaxBilled
Line 10a(Col3):	BadDebt
Line 10b(Col3):	ResoldIntUse
Line 10c(Col3):	ReturnedItems
Line 10d(Col3):	Discounts
Line 10e box 60(Col3):	not calculated
Line 10e 61(Col3):	Line 10e box 60(Col3) * 0.8333
Line 10f(Col3):	Freight
Line 11(Col4):	Sum of Line4(Col3) thru Line10f(Col3)
Line 12(Col4):	Line3(Col4) - Line11(Col4)
Line 13(Col4):	Line12(Col4) * 0.06
Line 14a(Col4):	Line10e 61(Col3) + Line12(Col4)
Line 14b(Col4):	Line14a 61(Col4) * 0.0025
Line 15(Col5):	Not calculated
Line 16(Col4):	Line14a(Col4) + Line15(Col4)
Line 17(Col4):	Line16(Col4) * 0.01
Line 18(Col4):	CountyTax (Register gets amount from sum of Col8)
Line 19(Col4):	Line13(Col4) + Line 14b(Col4) + Line 17(Col4) + Line 18(Col4)
Line 20a(Col4):	OutOfStatTxPaid
Line 20b(Col3):	CountyTaxableTt
Line 20b(Col4):	Line 20a(Col3) * 0.0075
Line 20c(Col3):	CountyTaxableTt
Line 20c(Col4):	Line 20c(Col3) * 0.0075
Line 21(Col4):	Line 19(Col4) - Line20a(Col4) - Line20b(Col4) - Line20c
Line 22(Col3):	Actual prepayment from 1st prepayment register.
Line 23(Col3):	Actual prepayment from 2nd prepayment register.
Line 23(Col4):	Line22(Col3) + Line23(Col3)
Line 24(Col4):	Not calculated
Line 25(Col4):	Not calculated
Line 26(Col4):	Line23(Col4) + Line24(Col4) + Line25(Col4)
Schedule A	
Line A1(Col4):	Line16(Col4)
Line A2/A3(Col4):	GrossSale+InternalUse
Line A4(Col4):	LineA1(Col4) - LineA2/A3(Col4)
Counties(Col3):	CountyTaxableTt
Counties(Col6):	Counties(Col3)
Counties(Col7):	Tax Table
Counties(Col8):	CountyTax (Register gets from Counties(Col6) * Counties(Col7))

FIG. 82B

Fig. 83




Invoice-Date-Term-Type	Customer	Customer PO
13195	ORACLE	
3/24/97 N30	C. RODRIGUEZ	(415) 506-3209
Customer	(415) 633-2945	238078
Printed STxPaid	AR Posted R-263436CR (Temp24620-1)	Approved
13204	FIRST DEPOSIT	
3/26/97 N30	LINDA	(415) 222-7669
Customer DS	(415) 278-6045	19620-43935-N
Printed STxPaid	AR Posted R-263681RP (Temp24646-1)	Approved
13231	APPLIED MATERIALS	
3/31/97 N30	Denise Fritsch	(408) 563-1240
Customer	(408) 563-5504	4500020574
Printed STxPaid	AR Posted 5/8/97: faxed inv. list to denise.	5/1
13261	CHEVRON INFORMATION TECHNOLOGY	
4/3/97 N/30	Melane Nock-Salgado	510) 842-0710
Customer DS	510) 328-1710	FSRA 2006326
Printed STxPaid	R-264144RP (Temp24618-3)	Closed: 6/1
13300	Gasonics International	
4/9/97 N30	Dana Sengeush	(408) 570-7366
Customer	(408) 570-7350	31646
Printed STxPaid	R-264277NDM (Temp24712-1)	Approve
13307	NETWORK GENERAL CORP.	
4/10/97 N30	VIN ROHDES	(415) 473-2061
Customer	(415) 327-3961	86035
Printed STxPaid		
13359	APPLIED MATERIALS	
4/17/97 N30	Denise Fritsch	(408) 563-1240
Replacement	(408) 563-5504	4500020574
Printed STxPaid	R-263744XSM (Temp24625-1)	6/6/9


☐ FastDsply

 Sort

 Sets

 Search

 New Records

 Ret
















FIG. 83A

Cust_Invoices: 7 of 15258 (Sales-MI)				
MVS /qty- Total	PO- Invoiced	Left to pay	Age	Frnt-Tx-RMA
M97-24620	238078	Closed-Paid	Age: 65	89.43
1,634.43	1,634.43			Out of state
P: 1,634.43 L: 5/28/97 V: PAID IN FULL				
4/11/97				
M97-24646	19620-43935-N	Closed-Paid	Age: 36	Destination
469.81	469.81			36.81
P: 469.81 L: 5/1/97 V: PAID IN FULL				
4/15/97				
M97-24625	4500020574	Closed-Paid	Age: 70	42.16
6,228.09	6,228.09			444.93
P: 6,228.09 L: 6/9/97 V: PAID IN FULL				
7/97: donna, not on sys yet, needs denise. 5/5/97: shipped to gene lane, talked to de				
M97-24618	FSRA 2006326	Open	Age: 379	1,569.79
251,936.83	244,363.72			18,503.93
P: 244,363.72 L: 4/18/97 V: PAID IN FULL				
5/97 R-26392SRP (Temp24618-2) Closed: 6/5/97 4/15/97: Jim Walsh 510-642				
M97-24712	31646	Closed-Paid	Age: 58	10.14
184.42	184.42			13.28
P: 184.42 L: 6/6/97 V: PAID IN FULL				
4/17/97 5/29/97: RMA involved need to find RMA type. need to credit \$10.14				
M97-24713	86035	Closed-Paid	Age: 25	12.03
304.72	304.71			22.31
P: 304.71 L: 5/5/97 V: PAID IN FULL				
M97-24760	4500020574	Closed-Paid	Age: 56	30.11
4,551.71	4,551.71			344.60
P: 4,551.71 L: 6/12/97 V: PAID IN FULL				
7: donna will CM-13231-1-73 \$4500.72 inv \$4551.71 to deduct from inv and pay the				

 Turn
  RelatedSwitch
  QuickSwitch

Total & Collect

Notes

De-Is

Searches

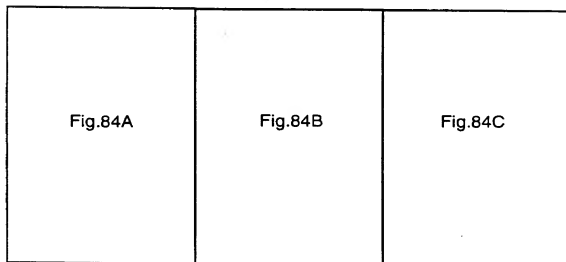
Po:

FIG. 83B

Credit summary			
enise			
-1453 -> Stacia Goldstein 510-842-2660, left msg. 4/11/97: e-mail to h			
it was curtis' fault.			
difference (\$50.99) R-263744XSM / Temp24625-1 6/4/97: donna qty p			
issue	Sales Adj	Historical On	
st	Recalc	Delete	

FIG. 83C

Fig. 84



Cust. Invoices: 3 of 15258 (Sales-MWS)					
MWS / qty - total	RU - invoiced	Left to pay	Age	Frt-Tx-RMA	
M96-22590	01C1014866	Closed-Paid	Age: 46	ORIG No Frt	
4,794.88	367.43			26.43	
P: 367.43 L: 8/7/96 V: PAID IN FULL					

Totals (3 invoices 0 credits)		ation
Total Credits		88
Net Invoiced	4,261.52	
Total sales	3,923.00	
Total Tax	245.31	
Total Installation	50.00	
Total Freight	43.21	
Paid to date	4,261.52	
Credits taken to date		
Net received	4,261.52	
Not paid		
Credits not taken		
Net receivable		

By Customer %C

Done

Show

turn RelatedSwitch QuickSwitch

Searches

De-Is

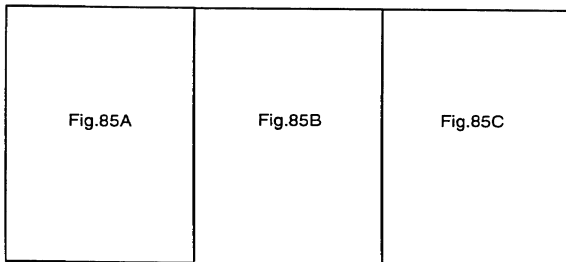
Po:

FIG. 84B

[illegible]

FIG. 84C

Fig. 85



Invoice-Date-Term-Type	Customer	# Customer PO
10840	SILICON GRAPHICS INC	
6/22/96 N30	ACCOUNTS PAYABLE	(415)933-6381
Customer	(415)961-1351	01C1014866
Printed	R-250572RP (Temp22590-1) Approved	
10843	FIRST DEPOSIT	
6/22/96 N30	LINDA	(415) 222-7669
Customer	(415) 278-6045	16790-32726-2101
Printed		
10844	ORACLE	

Totals (3 Invoices 0 credits)					
Customer	Count	Total Invoiced	Total Credits	Net Invoiced	Sales
ORACLE	1	1,050.21	0.00	1,050.21	1
SILICON GRAPHICS INC	1	367.43	0.00	367.43	






	Options					4
<input type="checkbox"/>	FastDsply	Sort	Sets	Search	New Records	Ref

FIG. 85A

Cust_Invoices: 3 of 15258 (Sales-MWS)																											
Mws /qty-	total	ru- invoiced	Left to pay	Age	Frt-Tx-RMA																						
M96-22590		01C1014866	Closed-Paid	Age: 46	ORIG No Frt																						
4,794.88		367.43			26.43																						
P: 367.43 L: 8/7/96 V: PAID IN FULL																											
<div style="text-align: right;"> nation 38 </div>																											
<table border="1"> <thead> <tr> <th>total</th> <th>Tax total</th> <th>Inst total</th> <th>Freight total</th> <th>Paid to date</th> <th>Creditis taken</th> <th>Net received</th> </tr> </thead> <tbody> <tr> <td>307.00</td> <td>0.00</td> <td>0.00</td> <td>43.21</td> <td>1,050.21</td> <td>0.00</td> <td>1,050.21</td> </tr> <tr> <td>341.00</td> <td>26.43</td> <td>0.00</td> <td>0.00</td> <td>367.43</td> <td>0.00</td> <td>367.43</td> </tr> </tbody> </table>							total	Tax total	Inst total	Freight total	Paid to date	Creditis taken	Net received	307.00	0.00	0.00	43.21	1,050.21	0.00	1,050.21	341.00	26.43	0.00	0.00	367.43	0.00	367.43
total	Tax total	Inst total	Freight total	Paid to date	Creditis taken	Net received																					
307.00	0.00	0.00	43.21	1,050.21	0.00	1,050.21																					
341.00	26.43	0.00	0.00	367.43	0.00	367.43																					
<div style="text-align: right;"> <input type="button" value="30 %3"/> <input type="button" value="60 %6"/> <input type="button" value="90 %9"/> </div>																											
<div style="text-align: right;"> <input type="button" value="De-Is"/> <input type="button" value="Po:"/> </div>																											
<div style="text-align: right;"> <input type="button" value="Turn"/> <input type="button" value="RelatedSwitch"/> <input type="button" value="QuickSwitch"/> <input type="button" value="JEUILIES"/> </div>																											

FIG. 85B

Credit summary

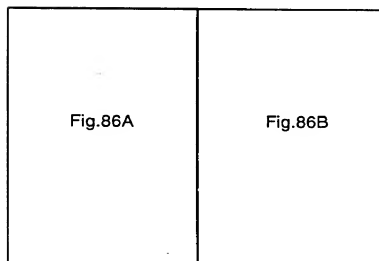
Not paid	Credits not taken	Net Receivable
0.00	0.00	0.00
0.00	0.00	0.00

90 %9 Collection %C OK Show

Issue Sales Adj Historical On
 st Recalc Delete

FIG. 85C

Fig. 86



[illegible]

FIG. 86B

Fig. 87

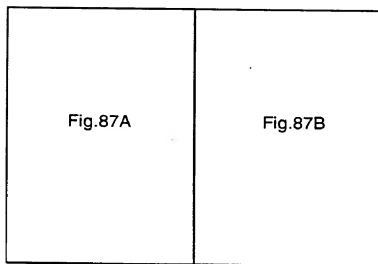
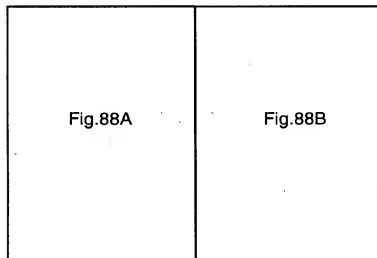


Fig.88



File Edit Enter Select Reports Mega

CustPayments

FIRST DEPOSIT
 Check: 218510 7/21/95

Amount	Cust Inv Total	Cust Crd Total	Balance
227,253.67	227,253.67		
Edit Payment	Invoice Disb	Credit Disb	Disb to C
Bal 227,253.67	227,211.59		42.08

Stub -> Payment distribution (red=Credit,
 gray bckgrnd=Not Reconciled, italics=Not Cleared) **Ed**

Check	Stub	Ref	Rel Inv	Applied to	Type	Stub Amnt
5015			5015	5015	Invoice	163.66
5487			5487	5487	Invoice	466.60
5846			5846	5846	Invoice	4,210.54
6127			6127	6127	Invoice	445.55
6128			6128	6128	Invoice	446.65
6129			6129	6129	Invoice	2,658.99
6139			6139	6139	Invoice	2,990.74

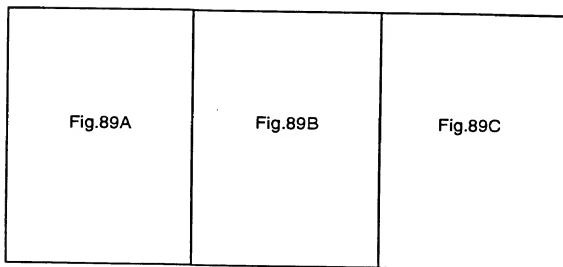
Invoices applied (gray bckgrnd=short pay)

Invoice	Date	MWS	Inv Amnt	Dstrbtd	P:
5015	12/28/94	M94-17405	163.66	163.66	
5487	02/10/95	M95-17874	466.60	466.60	
5846	03/21/95	M95-18289	4,210.54	4,210.54	
6127	04/07/95	M95-18406	445.55	445.55	

FIG. 88A

FIG. 88B

Fig. 89






Den_Invoices: 6 of 27234 (Sales-MU)			
Next payment	Status-problem	RMA -Vcredit	Disc-Dt-\$-Ls
	Paid-Ord		10/3/96 Avail:
#9157	R: multiple V:		
	Paid-cRMA-BC	R-257429CR	2/5/97
	R: multiple V:	50-04042-11	Avail:
		\$41.69	
	Paid-Cred-BC	Multiple	2/10/97
		Multiple	Avail:
9372	R: multiple V:		\$225.11
	Paid-Cred-BC		6/5/97
			Avail:
08	R: multiple V:		
	Paid-Ord		6/1/97
			Avail:
A	R: multiple V:		
	Paid-NR		5/21/97
	Building maint		Avail:
29	R: multiple V:		
  		Total Billed Need to pay	Remo Hist

FIG. 89B

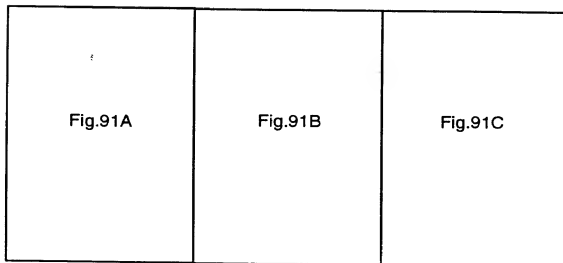
Cust Inv Stats	Review Status	Date -	Pay -	Voucher
Inventory	[Ord]	11/2/96	5,600.00 -	
12965	[Cred]	3/7/97	41.69 -	
Multiple	[Cred]	3/5/97	6,441.52 -	
Multiple	[Ord]	7/5/97	777.43 -	
13535	[Ord]	7/1/97	360.24 -	
No Invoices	[[rx]]	6/20/97	900.00 -	
<div> <div>ve PrePaid</div> <div>Act Distribution</div> <div>logical On</div> <div>Set Partners Acts</div> </div>				

FIG. 89C

[illegible]

FIG. 90

Fig. 91



Vendors Invoice									
Vendor		Payee		PO on inv		RMA on inv		Invoice No	
Merisel		Merisel						11-14146-11	
Multiple		2		Total Billed		Freight In		Freight Out	
M97-24858		Customer		11,184.50					
M97-24859		Customer		Net Billed		Net Credit		Net Purch	
				11,184.50				11,184.50	
				<input checked="" type="checkbox"/> Reconciled				Status	
MWS									
V M Qty Cost/Total Price/Total Description									
M97-24858 M T 1 2,000.00 2,331.00 EQUIUM 6200D PPRO 2.95GB									
e o 2,000.00 2,331.00 DESKTOP									
M97-24859 M T 2 4,335.00 4,661.00 TECRA 730XCDT PENT-150									
e o 8,670.00 9,322.00 MMX 2.0GB 16MB 12.1 TFT									
M97-24859 M T 2 217.00 242.00 BATTERY LITH ION T730 720									
e o 434.00 484.00 & T700 SERIES TECRA									
Comments									
<input checked="" type="checkbox"/> Pre Apprvd <input checked="" type="checkbox"/> Approved									
Key Words									
Reset Recheck Rowd									
Invoice MWSs									
Account									

FIG. 91A



Den_Invoices: Modify Record																					
<div>Payment Schedule</div> <table border="1"> <tr> <td>Search</td> <td>Inv Date</td> <td>Date Recd</td> </tr> <tr> <td></td> <td>5/15/97</td> <td>5/21/97</td> </tr> <tr> <td>Interest</td> <td>Misc.</td> <td>PAY <input checked="" type="checkbox"/> Paid</td> </tr> <tr> <td></td> <td></td> <td>11,184.50</td> </tr> <tr> <td>Mega Voucher No</td> <td></td> <td>Mega PAY</td> </tr> <tr> <td></td> <td></td> <td>Next Pymnt</td> </tr> </table>				Search	Inv Date	Date Recd		5/15/97	5/21/97	Interest	Misc.	PAY <input checked="" type="checkbox"/> Paid			11,184.50	Mega Voucher No		Mega PAY			Next Pymnt
Search	Inv Date	Date Recd																			
	5/15/97	5/21/97																			
Interest	Misc.	PAY <input checked="" type="checkbox"/> Paid																			
		11,184.50																			
Mega Voucher No		Mega PAY																			
		Next Pymnt																			
RMA/OD	RD/SD	Cust Invt	Cust/Terms																		
5/16/97	5/16/97	134629	SILICON GRAPHICS INC CreditCard																		
5/15/97	5/19/97	134689	SILICON GRAPHICS INC CreditCard																		
5/15/97	5/16/97	134689	SILICON GRAPHICS INC CreditCard																		
5/15/97	5/19/97																				
<div> <div>at Distribution</div> <div>   </div> </div>																					

FIG. 91B

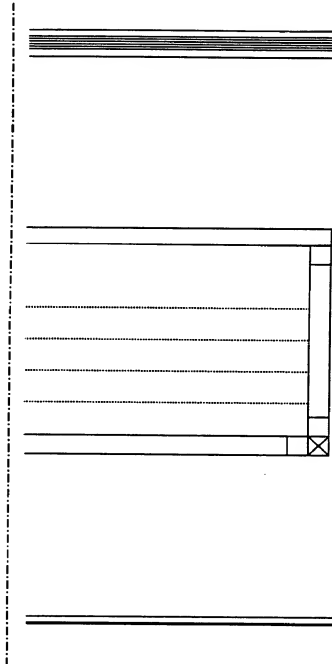


FIG. 91C

Daily Vendor Verification		
Found	10/16/97 3:13PM	Done
62	Miscellaneous invoices (includes pre-approved)	

	Clean with RMA full credit) - cRMA	
2	Clean with Credit Memos (not RMA) - cCred	
	Clean reconciled by Credit - cRBCr	
2	Clean inventory - cInvent	
2	Clean internal use - cInt	
20	Clean manually reconciled - cMan	
3	Clean replacements - cRpl	
	Clean drop shipments - cDS	
24	Completely Clean Invoices - cC	
53	Total clean invoices	

2	No MWS - NoMWS	
65	Not reconciled (includes pre-approved) - NR	
11	Replacement/RMA without credit - Cred	
	Not received discrepancies - Rcvd	
	Not shipped discrepancies - Shpd	
	No customer invoices - CustInv	
8	Freight/tax charges - FrTx	
14	Order date discrepancies - Ord	
	Cost/Price discrepancies - CP	
99	Total invoices with discrepancies	

120	Not reconciled (not including pre-approved)	
86	Reconciled	
	Pre-approved	
	Approved	
7	Scheduled	
215	Total not paid	

Reverify
Print
Cancel
Show

FIG.92

Fig. 93

Fig.93A	Fig.93B	Fig.93C
---------	---------	---------

Ven Pmnt Regs				<input checked="" type="checkbox"/> Approved <input checked="" type="checkbox"/> Paid/Posted		Approve Pay/Post	
<input type="checkbox"/> Discount Rate		Disc					
Register 330		Total Inv 169,158.72				Register has been paid and cannot be modified	
Date 10/15/97		Total Cr 5,392.84					
Count 93		Net pay 163,765.88					
<input type="button" value="Move"/>		<input checked="" type="checkbox"/> Credit Reconciled		<input type="button" value="Reconcile"/>		<input type="button" value="Notes"/>	
Payee	Vendor	Invoice	Billed Amnt	Due date	Amount		
ATV	ATV	284647	22,401.25	10/22/97	22,401.25		
DEUTSCHE-F	SYNNEX	1894476	516.60	10/16/97	516.60		
DEUTSCHE-F	SYNNEX	1897681	1,109.00	10/18/97	1,109.00		
DEUTSCHE-F	MicroD	234107611	530.60	10/15/97	530.60		
DEUTSCHE-F	MicroD	234107621	170.28	10/15/97	170.28		
DEUTSCHE-F	MicroD	234117011	1,530.61	10/15/97	1,530.61		
DEUTSCHE-F	MicroD	234912611	1,431.80	10/16/97	1,431.80		
Invoice count 93			Total Invoice		169,158.72		
Payee	Vendor	Credit Memo	Total Credit	Date	Credit		
TECHDATA	TECHDATA	2-8285701	934.00	4/2/97	934.00		
Multiple							
TECHDATA	TECHDATA	2-8662109	96.00	9/29/97	96.00		
Price Protectic							
TECHDATA	TECHDATA	2-8666105	1,410.00	9/30/97	1,410.00		
Credit count 18			<input checked="" type="checkbox"/> Reconciled		Total Credit	5,392.84	














FIG. 93A

FIG. 93B

[illegible]

Invoices: 0

Add Invoices

Invoice #	PO	Part	Quantity	Unit Price	Total Price	Tax	Freight	Total
1231	123	UP						

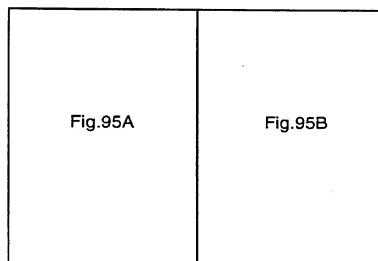
Shipping records for which period?

Start End

Freight Bill

FIG. 94

Fig. 95



File Edit Enter Select Reports Mega Activities

Defaults		A	
Cash Account Checking (>=Debit) 1010 Cash in Bank #1		Payroll Commissions Account (>=Debit) 6000 Salaries - var.	
Accounts Receivable AR Account (>=Debit) 1210 Trade Acct Receivables Net Sales Income Account (>=Credit) 4010 Sales Income Tax Income Account (>=Credit) 2310 Sales Tax Payable Freight Income Account (>=Credit) 4090 Shipping and Handling Labor Income Account (>=Credit) 4075 Service Income Misc. Income Acct (>=Credit) 4070 Misc. Income Bad Debt Expense Acct (>=Debit) 8030 Bad Debt Expense		Accounts Payable AP Account (>=Credit) 2010 Trade Accounts Payable Cost of Goods Sold- Goods (>=Debit) 5006 Cost of Goods Sold (Goods) COG Invoices Tax COG Account (>=Debit) 5007 Cost of Goods Sold (NonGoods) Freight COG Account (>=Debit) 5007 Cost of Goods Sold (NonGoods) Misc. COG Acct (>=Debit) 5007 Cost of Goods Sold (NonGoods) Interest COG Acct (>=Debit) 5007 Cost of Goods Sold (NonGoods) Freight Invoices Shipping Expense Acct (>=Debit) 7170 Shipping	
Returns/Allowances <input type="checkbox"/> Direct Write Off Method Returns/Allowance Acct (>=Debit) 4060 Sales Returns/Allowance		Returns/Allowances Purchase Returns Acct (>=Credit) 2010 Trade Accounts Payable Purchase Discounts Acct (>=Credit) 5006 Cost of Goods Sold (Goods)	

0

Accrued Expense act is under here for possible future use - ungroup

FIG. 95A

5

Defaults: Modify Record

Accounting Setup

Credit Card (AR)		GL Closing	
Credit Card Expense Acct (>=Debit)		Retained Earnings (>=Credit)	
7410 Bank Charges		3900 Prior Year's Retained Earning	
Cr Card Accrued Income Acct (>=Credit)			
4015 Credit Card Accrued Income			
Accrued AP Account (>=Credit)		Check Amnt Pad <input type="checkbox"/>	
2050 Accrued Payable			
<input type="checkbox"/> Multi accrued payable - OFF			
Expense Invoices			
Tax Expense Account (>=Debit)			
To expense	<input checked="" type="checkbox"/> Expense		
Freight Expense Account (>=Debit)			
To expense	<input checked="" type="checkbox"/> Expense		
Misc. Expense Acct (>=Debit)			
To expense	<input checked="" type="checkbox"/> Expense		
Interest Expense Acct (>=Debit)			
To expense	<input checked="" type="checkbox"/> Expense		
Inventory Support			
Account for Cust Purch Inventory			
MEGA CUSTOMER INVENTORY			
Account for RMA Inventory			
MEGA RMA INVENTORY			
Merchandise Inventory (>=Debit)			
1410 Merchandise Inventory			

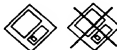







FIG. 95B

ChartOfAccnts: Modify Records			
ChartOfAccnts		<input type="checkbox"/> Bank account	<input type="checkbox"/> Credit card account
Financial Code <u>11P</u>			
Account Code	<u>4010</u>	Account	<u>Sales Income</u>
Account type	<u>Revenue</u>		
<input type="radio"/> Debit to Increase		<input checked="" type="radio"/> Credit to Increase	
Details Switch Setup			




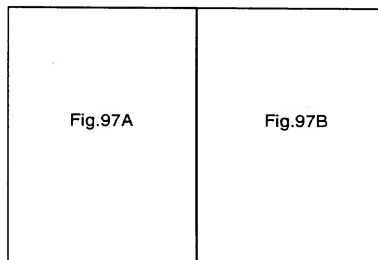




FIG. 96

Fig. 97



Acct Code	Account	Red = not opened	Account Type
BA 1010	Cash in Bank #1		Asset
BA 1210	Trade Acct Receivables		Asset
BA 1220	Notes Receivable		Asset
BA 1240	Other Receivables		Asset
BA 1250	Employer's Loans and Advances		Asset
BA 1410	Merchandise Inventory		Asset
BA 1510	Prepaid Expense		Asset
BA 1520	Pepaid Fed. Corp. Tax		Asset
BA 1530	Prepaid Franchise Tax		Asset
BA 1610	Furniture and Fixtures		Asset
BA 1620	Office Equipment		Asset
BA 1630	Class Room Equipment		Asset
BA 1640	Vehicles		Asset
BA 1650	Leasehold improvement		Asset
BA 1710	ACC. Depreciation - F&F		Contra Asset
BA 1720	Acc. Depreciation - Office Equip.		Contra Asset
BA 1730	Acc. Depreciation - Class Room		Contra Asset
BA 1740	Acc. Depreciation - Lease Hold		Contra Asset
BA 1750	Loans to Shareholder		Asset
BL 2010	Trade Accounts Payable		Liability
BL 2020	Auto Loan - Current		Liability
BL 2030	Loans Payable		Liability
BL 2040	Interest Payable		Liability
BL 2050	Accrued Payable		Liability






Finance Codes

Search

New Records

Return

FIG. 97A

ChartOfAcnts: 96 of 96 (Sales-MU)		
Increase	Decrease	Balance
Debit	Credit	644,025.30
Debit	Credit	855,100.21
Debit	Credit	
Debit	Credit	
Debit	Credit	
Debit	Credit	15,569.00
Debit	Credit	
Debit	Credit	
Debit	Credit	
Debit	Credit	
Debit	Credit	
Debit	Credit	
Debit	Credit	
Credit	Debit	
Credit	Debit	
Credit	Debit	
Credit	Debit	
Debit	Credit	
Credit	Debit	
Credit	Debit	
Credit	Debit	
Credit	Debit	
Credit	Debit	



QuickSwitch

FIG. 97B

Fig. 98

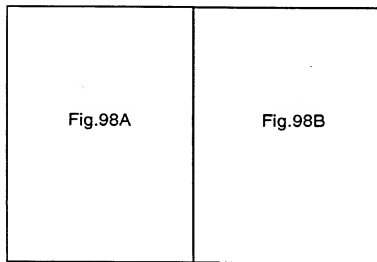
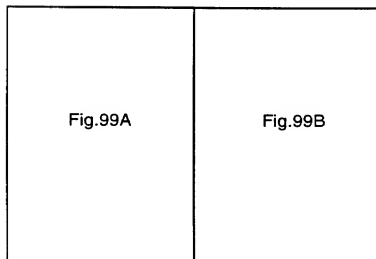



Fig. 99



Accts_Rcvable: M													
Accts_Rcvable	Customer												
Company Name: ORACLE													
<table border="1"> <tr> <td>Receivables Acts</td> <td>✓ Set Def</td> <td>Freight Income.</td> </tr> <tr> <td>Accounts Receivable (>=Debit)</td> <td>↑</td> <td>Freight Act:</td> </tr> <tr> <td>✓ Trade Acct Receivables</td> <td>+ □</td> <td>✓ Shipping an</td> </tr> <tr> <td></td> <td>↓</td> <td></td> </tr> </table>	Receivables Acts	✓ Set Def	Freight Income.	Accounts Receivable (>=Debit)	↑	Freight Act:	✓ Trade Acct Receivables	+ □	✓ Shipping an		↓		
Receivables Acts	✓ Set Def	Freight Income.											
Accounts Receivable (>=Debit)	↑	Freight Act:											
✓ Trade Acct Receivables	+ □	✓ Shipping an											
	↓												
<table border="1"> <tr> <td>Sales Income Acts</td> <td>✓ Set Def</td> <td>Labor Income/i</td> </tr> <tr> <td>Sales Acts (>=Credit)</td> <td>↑</td> <td>Labor Acts</td> </tr> <tr> <td>✓ Sales Income</td> <td>+ □</td> <td>✓ Service Inc</td> </tr> <tr> <td></td> <td>↓</td> <td></td> </tr> </table>	Sales Income Acts	✓ Set Def	Labor Income/i	Sales Acts (>=Credit)	↑	Labor Acts	✓ Sales Income	+ □	✓ Service Inc		↓		
Sales Income Acts	✓ Set Def	Labor Income/i											
Sales Acts (>=Credit)	↑	Labor Acts											
✓ Sales Income	+ □	✓ Service Inc											
	↓												
<table border="1"> <tr> <td>Tax Income/Payable Acts</td> <td>✓ Set Def</td> <td>Misc. Income A</td> </tr> <tr> <td>Tax Acts (>=Credit)</td> <td>↑</td> <td>Misc Income</td> </tr> <tr> <td>✓ Sales Tax Payable</td> <td>+ □</td> <td>✓ Misc. Incon</td> </tr> <tr> <td></td> <td>↓</td> <td></td> </tr> </table>	Tax Income/Payable Acts	✓ Set Def	Misc. Income A	Tax Acts (>=Credit)	↑	Misc Income	✓ Sales Tax Payable	+ □	✓ Misc. Incon		↓		
Tax Income/Payable Acts	✓ Set Def	Misc. Income A											
Tax Acts (>=Credit)	↑	Misc Income											
✓ Sales Tax Payable	+ □	✓ Misc. Incon											
	↓												






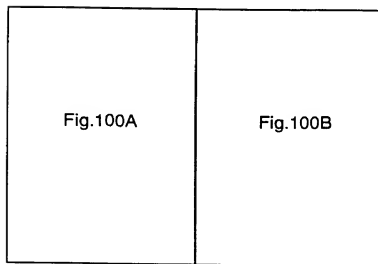




FIG. 99A



Modify Records			
Setup			
Company Code: Oracle		Seq#: 123	Sales Rep Code: RJ.CASTRO
/Payable Acts <input checked="" type="checkbox"/> Set Def s (>=Credit)			
d Handling + <input type="checkbox"/>			
- <input type="checkbox"/>			
Payable Acts <input checked="" type="checkbox"/> Set Def (>=Credit)		<div>Open Account</div>	
ume + <input type="checkbox"/>			
- <input type="checkbox"/>			
cts <input checked="" type="checkbox"/> Set Def : Acts (>=Credit)		<input type="checkbox"/> Credit Card Acct <input type="checkbox"/> Inventory Acct	
ie + <input type="checkbox"/>			
- <input type="checkbox"/>			
<div> </div>			





FIG. 99B

Fig. 100



Account	(Red = Not approved)	GL Act
BEEBOY FILE		
NAVAL SUPPLY CENTER		
WATKINS JOHNSON		
NASA AMES RESEARCH CENTER		
CITY OF MOUNTAIN VIEW		
UNITED AIRLINES		
Symantec Corporation		
ORACLE		Sales Income
Silicon Systems		
US2 NAVAL WEAPONS STATION CA		
PAC BELL EDI		
Goldman, Sachs		

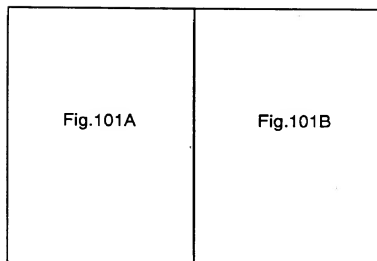





Get Inventory

Get Credit Card

Delete
Sort
Sets
Search

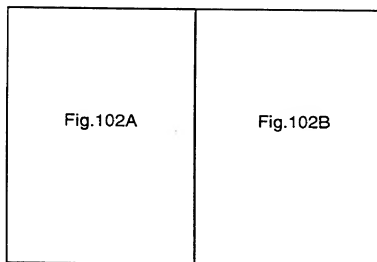
Fig. 101



odify Records			
Information			
Company Code:		Seq#:	Sales Rep Code:
Oracle		123	RJ.CASTRO
Ref	Debit	Credit	Balance
554	2,294.90		2,294.90
558	378.88		2,673.78
558	38.97		2,712.75
Current balance			2,712.75
Address 1		City	
500 ORACLE PARKWAY		Redwood City	
500 ORACLE PARKWAY		Redwood City	
500 ORACLE PARKWAY		Redwood City	
ete		Add	
Duplicate		Edit	
Setup			

FIG. 101B

Fig. 102



Accts_Payable		Partner GL Setup	
Partner Name Ingram MicroD		Partner MicroD	
Accounts Payable (>=Credit) <input checked="" type="checkbox"/> Set Def		Accrued Payables	
<input checked="" type="checkbox"/> Trade Accounts Payable	+ <input type="text"/> - <input type="text"/>	<input checked="" type="checkbox"/> Accrued Payable	
COG Accounts (>=Debit) <input checked="" type="checkbox"/> Set Def		COG Misc. Account:	
<input checked="" type="checkbox"/> Cost of Goods Sold (Goods)	+ <input type="text"/> - <input type="text"/>	<input checked="" type="checkbox"/> Cost of Goods Sold	
COG Tax Accounts (>=Debit) <input checked="" type="checkbox"/> Set Def		COG Interest Account:	
<input checked="" type="checkbox"/> Cost of Goods Sold (NonGoods)	+ <input type="text"/> - <input type="text"/>	<input checked="" type="checkbox"/> Cost of Goods Sold	
COG Freight Accounts (>=Debit) <input checked="" type="checkbox"/> Set Def			
<input checked="" type="checkbox"/> Cost of Goods Sold (NonGoods)	+ <input type="text"/> - <input type="text"/>		

test

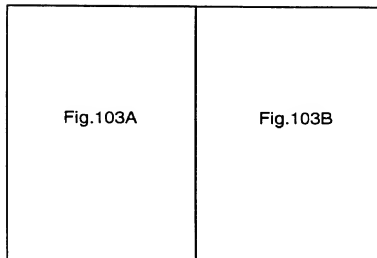
FIG. 102A

able: Modify Records


p		<input checked="" type="checkbox"/> Approved	
r Code	Credit Payee	<input checked="" type="checkbox"/> Vendor	
	MicroD	<input type="checkbox"/> Manufacturer	
(>=Credit) <input checked="" type="checkbox"/> Set Def		<input type="checkbox"/> Carrier	
		<input checked="" type="checkbox"/> Payee	
	+ <input type="checkbox"/>		
	- <input type="checkbox"/>		
s (>=Debit) <input checked="" type="checkbox"/> Set Def		<input checked="" type="checkbox"/> Cost of Goods Payee	
		<input type="checkbox"/> Expense Payee	
		<input type="checkbox"/> State Tax Payee	
	+ <input type="checkbox"/>		
	- <input type="checkbox"/>		
ints (>=Debit) <input checked="" type="checkbox"/> Set Def		Reserved space for more expense payees	
	+ <input type="checkbox"/>	<input type="checkbox"/> Automatic Invoice	
	- <input type="checkbox"/>		
Open Account			
Reset Defaults			
AP Subledger			
Acrd Payable		Acrd Invoice	


FIG. 102B


Fig. 103




Code	Partner Name	Red= BaseLine vendor				
MicroD	Ingram MicroD					
<input checked="" type="checkbox"/> Aprvd	(800) 274-4800	<input checked="" type="checkbox"/> Ven	<input type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	1
Cmplnd	Computerland					
<input checked="" type="checkbox"/> Aprvd	(800) 354-9368	<input checked="" type="checkbox"/> Ven	<input type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	1
Merisel	Merisel					
<input checked="" type="checkbox"/> Aprvd	(800) 462-5241	<input checked="" type="checkbox"/> Ven	<input checked="" type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	1
Megal	Mega Network, Inc.					
<input checked="" type="checkbox"/> Aprvd	(408) 730-9138	<input checked="" type="checkbox"/> Ven	<input type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	
WordMarc	WordMARC International Corporation					
<input checked="" type="checkbox"/> Aprvd	800-835-2400	<input checked="" type="checkbox"/> Ven	<input type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	
MICROCNTRL	MICRO CENTRAL, INC.					
<input checked="" type="checkbox"/> Aprvd	800-836-4276	<input checked="" type="checkbox"/> Ven	<input type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	
VMI	VMI CORP					
<input checked="" type="checkbox"/> Aprvd	408-745-1700	<input checked="" type="checkbox"/> Ven	<input type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	
IBM	IBM CORPORATION					
<input checked="" type="checkbox"/> Aprvd	408-452-4810	<input checked="" type="checkbox"/> Ven	<input checked="" type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	
ICG	International Computer Graphics					
<input checked="" type="checkbox"/> Aprvd	(800) 659-4244	<input checked="" type="checkbox"/> Ven	<input type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	
compaq	compaq					
<input checked="" type="checkbox"/> Aprvd	(800) 231-9977	<input checked="" type="checkbox"/> Ven	<input checked="" type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	
WARD-BAGY	WARD-BAGY PKG INC.					
<input checked="" type="checkbox"/> Aprvd	(408) -262-2111	<input checked="" type="checkbox"/> Ven	<input type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	
AZERTY	AZERTY INC.					
<input checked="" type="checkbox"/> Aprvd	(800) -888-8888	<input checked="" type="checkbox"/> Ven	<input type="checkbox"/> Mfgr	<input type="checkbox"/> Car	<input checked="" type="checkbox"/> Payee	


 Delete/Maint


 Sets


 Search


 New Records




 Retn

FIG. 103A

Partners: 1065 of 1065 (Sales-MU)			
Accounts payable	Accrued payable	Total payable	Accrued Invoice
<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
<input checked="" type="checkbox"/> Expense <input type="checkbox"/> COG			
<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
<input checked="" type="checkbox"/> Expense <input type="checkbox"/> COG			
<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
<input checked="" type="checkbox"/> Expense <input type="checkbox"/> COG			
<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		



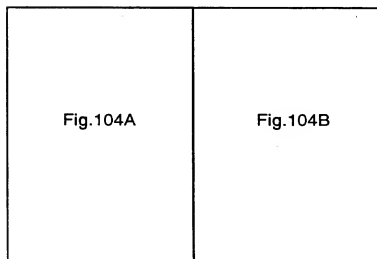
☐ Vendors Locked

Approve


Options

FIG. 103B

Fig. 104



Modify Records				
Accrued Payable (Received without Invoice)				
Partner Code		Credit Payee		
MicroD		MicroD		
Ref	Debit	Credit	Balance	
500		3,661.53	3,661.53	
Accrued payable balance			3,661.53	
Current Accounts Payable			11,632.14	
Current Total Payable			15,293.67	



AP Subledger

Setup

Acrd Invoice



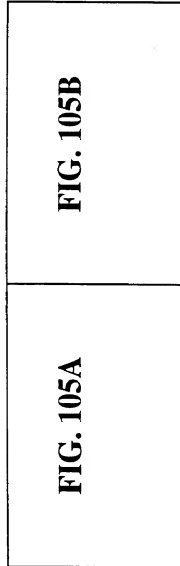



FIG. 104B

FIG. 105A



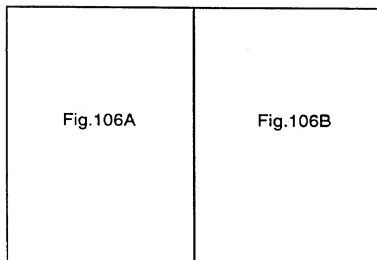
Invoice - pay - ven/terms				In - En - Rv		MVS /qty - cost		PO -billed		Den_ Invoices: 1 of 26071																									
Next payment				Status-problem																															
<div style="float: right;">3524</div> <table border="1" style="width: 100%;"> <tr> <td>Vendor ACE</td> <td>Payee ACE</td> <td>Invoice No. 3245</td> </tr> </table> <p>16 Balance -Debits + Credits + (Total Invoiced + AdjAc)></p>												Vendor ACE	Payee ACE	Invoice No. 3245																					
Vendor ACE	Payee ACE	Invoice No. 3245																																	
<table border="1" style="width: 100%;"> <thead> <tr> <th colspan="3">Account Distributions</th> </tr> <tr> <th>Type</th> <th>Account</th> <th>Debit</th> </tr> </thead> <tbody> <tr> <td>Net</td> <td>Increase Stationary and Supplies (man)</td> <td>900.00</td> </tr> <tr> <td>Net</td> <td>Increase Entertainment (manual distr</td> <td>900.00</td> </tr> <tr> <td>Net</td> <td>Increase Contract Labor (manual distr</td> <td>2,500.00</td> </tr> <tr> <td>Net</td> <td>Increase Stationary and Supplies (man)</td> <td>450.00</td> </tr> <tr> <td>Net</td> <td>Increase Janitorial Expense (manual di</td> <td>900.00</td> </tr> <tr> <td>AP</td> <td>Increase Trade Accounts Payable</td> <td></td> </tr> </tbody> </table>												Account Distributions			Type	Account	Debit	Net	Increase Stationary and Supplies (man)	900.00	Net	Increase Entertainment (manual distr	900.00	Net	Increase Contract Labor (manual distr	2,500.00	Net	Increase Stationary and Supplies (man)	450.00	Net	Increase Janitorial Expense (manual di	900.00	AP	Increase Trade Accounts Payable	
Account Distributions																																			
Type	Account	Debit																																	
Net	Increase Stationary and Supplies (man)	900.00																																	
Net	Increase Entertainment (manual distr	900.00																																	
Net	Increase Contract Labor (manual distr	2,500.00																																	
Net	Increase Stationary and Supplies (man)	450.00																																	
Net	Increase Janitorial Expense (manual di	900.00																																	
AP	Increase Trade Accounts Payable																																		
<div style="float: right;"> </div> <div style="clear: both;"></div> <div style="float: right;"> </div> <div style="clear: both;"></div> <div style="float: right;"> </div> <div style="clear: both;"></div> <div style="float: right;"> </div> <div style="clear: both;"></div> <div style="float: right;"> </div> <div style="clear: both;"></div>																																			

FIG. 105A


(Sales-MIU)		RMA -Veredit		Disc-Dt-¢-Ls		Cust Inv Stats		Review Status		Date -		Pay -																	
5 Splits																													
Total Billed		5,000.00																											
Accrued																													
Credit																													
<input type="checkbox"/> Cost of Goods Sold <input checked="" type="checkbox"/> Expense <input type="checkbox"/> Freight		<table border="1"> <tr> <td>Net Expense</td> <td>Tax</td> <td></td> <td></td> </tr> <tr> <td>5,000.00</td> <td>5,000.00</td> <td></td> <td></td> </tr> <tr> <td>Fri In</td> <td>Fri Out</td> <td></td> <td></td> </tr> <tr> <td>Interest</td> <td>Misc. Chrg</td> <td></td> <td></td> </tr> </table>												Net Expense	Tax			5,000.00	5,000.00			Fri In	Fri Out			Interest	Misc. Chrg		
Net Expense	Tax																												
5,000.00	5,000.00																												
Fri In	Fri Out																												
Interest	Misc. Chrg																												
Total Billed Need to pay		Remove PrePaid Act Distribution Set Partners Acts Historical On Reset Defaults																											

FIG. 105B


Fig. 106




		Gen Journal: 580
	Date	Account Titles and Explanation
546	5/13/97	Cash in Bank #1
546		Trade Acct Receivables
546		<u>To record cash received to AR 5/13/97</u>
547	5/14/97	Trade Acct Receivables
547		Sales Income
547		Sales Tax Payable
547		Shipping and Handling
547		<u>To record Customer Invoices issued 5/14/97</u>
548	5/15/97	Cash in Bank #1
548		Trade Acct Receivables
548		<u>To record cash received to AR 5/15/97</u>
549	5/19/97	Cash in Bank #1
549		Trade Acct Receivables
549		<u>To record cash received to AR 5/19/97</u>
550	5/23/97	Cash in Bank #1
550		Trade Acct Receivables
550		<u>To record cash received to AR 5/23/97</u>




Cash Rcpts Jrnl



Search



Manual Entry











FIG. 106A

if 58 (Sales-MWS)			
	Post Ref	Debit	Credit
	1010	1,919.84	
	1210		1,919.84
	1210	30,183.75	
	4010		27,854.00
	2310		2,298.98
	4090		30.77
	1010	74,615.40	
	1210		74,615.40
	1010	59,649.38	
	1210		59,649.38
	1010	11,804.31	
	1210		11,804.31

 Return
  RelatedSwitch
  QuickSwitch

Sort Selection
 Show Explanations

FIG. 106B

[illegible]

FIG. 108A

FIG. 108A	FIG. 108B
FIG. 108C	FIG. 108D

Income Statement 2				Trend Analysis		Financials: N	
Line	Column	Field		Col-3	Col-4	Col-5	
+	-	+	-	+	-	+	-
Add	Delete	+	-	Add	Delete	Add	Delete
Headers				Clear			
				Portrait			
Col-1	Col-2	Col-3	Col-4	Col-5			
Operating revenue							
Gross Sales							
Less: Sales discount					B- Sales Discount		B- Sales Income
Sales return and allowance					B- Sales Return/Allowance	Calculated	Calculated
Net sales							
Blank							
Cost of good sold							
Merchandise inventory start of period							
Purchase					B- Merchandise Inv		
Less: Purchase discount					B- Sales Income		
Purchase return and allowances							
Net purchase					B- Purchase Return/Allowance	Calculated	
Add Transportation					B- Cost of Goods Sold	Calculated	
Net cost of purchase							
Cost of good available for sale							
Less: Merchandise inventory - end of period							
Cost of goods sold					B- Merchandise Inv	Calculated	Calculated
Gross Margin							
Blank							
Operating expense							

FIG. 108A

Modify Records		Reports used (Links)	Used by:
Start Date	Pick		
End Date	Pick		
<input type="radio"/> Landscape			
Chart of Accounts			
BA 1210	Trade Acct Receivables		
BA 1215	Accts Recvbls - American Express		
BA 1216	Accts Recvbls - Visa		
BA 1220	Notes Receivable		
BA 1240	Other Receivables		
BA 1250	Employer's Loans and Advances		
BA 1410	Merchandise Inventory		
BA 1510	Prepaid Expense		
BA 1520	Prepaid Fed Corp. Tax		
BA 1530	Prepaid Franchise Tax		
BA 1610	Furniture and Fixtures		
BA 1620	Office Equipment		
BA 1630	Class Room Equipment		
BA 1640	Vehicles		
BA 1650	Leasehold Improvement		
BA 1710	ACC. Depreciation - F&F		
BA 1720	ACC. Depreciation - Office Equip.		
BA 1730	ACC. Depreciation - Class Room		

FIG. 108B

<u>Selling expense</u>			
Sales salaries and commission expense	B- Multiple Ads		
Advertising expense	B- Advertising and M		
Rent expense	B- Rent		
Supplies expense	B- Office Expense		
Utilities expense	B- Utilities		
Depreciation expense	B- Depreciation		
Other selling expense	B- Msc. Expenses	Calculated	
Administrative expense			
Salaries expense executive	B- Officer Wages		
Insurance expense	B- Insurance		
Supplies expense	B- Computer Expenses	Calculated	
Total operating expense			Calculated
Income from operations			Calculated
Blank			
<u>Non-Operation revenue and expense</u>			
Non operating revenue			
Interest revenue			B- Interest Income
			Calculated
Non operating expense			
Interest expense			B- Interest Expense
Net Income			Calculated

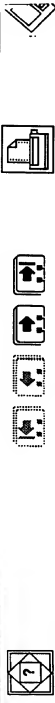


FIG. 108C

BA	1735	ACC. DEPRECIATION - VEHICLES
BA	1740	Acc. Depreciation - Lease Hold
BA	1750	Loans to Shareholder
BL	2010	Trade Accounts Payable
BL	2020	Auto Loan - Current
BL	2030	Loans Payable
BL	2040	Interest Payable
BL	2050	Accrued Payable
BL	2055	Accrued Expense Payable
BL	2060	Salary payable
BL	2180	Payroll Tax Payable
BL	2310	Sales Tax Payable
BL	2360	State Income Tax Payable
BL	2380	Fed Income Tax Payable
BL	2450	Long Term Debt
BS	3120	Common Stock
BS	3200	Dividend
BS	3900	Prior Year's Retained Earnings
IP	4010	Sales Income
IP	4015	Credit Card Accrued Income
IP	4020	Sales Discount
IP	4060	Sales Returns/Allowance



Remove Account

Missing

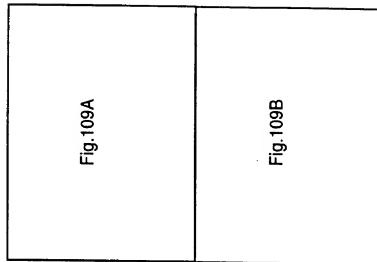
COAS

AR

AP

FIG. 108D

Fig. 109



<u>Operating revenue</u>			
Gross sales		100,000.00	100,000.00
Less: Sales discounts		<u>100,000.00</u>	<u>200,000.00</u>
Sales returns and allowances			-100,000.00
Net sales			
<u>Cost of good sold</u>			
Merchandise inventory, start of period		100,000.00	
Purchases		100,000.00	
Less: Purchase discounts		<u>100,000.00</u>	
Purchase returns and allowances			
Net purchases		200,000.00	
Add: Transportation-in		-100,000.00	
Net cost of purchases		<u>100,000.00</u>	
Cost of goods available for sale		100,000.00	
Less: Merchandise Inventory - end of period		<u>100,000.00</u>	
Cost of goods sold			-100,000.00
Gross Margin			

FIG. 109A

<u>Operating expenses:</u>		
Selling expenses	100,000.00	
Sales salaries and commissions expenses	100,000.00	
Advertising expenses	100,000.00	
Rent expenses	100,000.00	
Supplies expenses	100,000.00	
Utilities expenses	100,000.00	
Depreciation expenses	100,000.00	
Other selling expenses	<u>100,000.00</u>	<u>700,000.00</u>
Administrative expenses		
Salaries expenses, executive	100,000.00	
Insurance expenses	100,000.00	
Supplies expenses	<u>100,000.00</u>	<u>300,000.00</u>
Total operating expenses		<u>300,000.00</u>
Income from operations		<u>-400,000.00</u>
<u>Nonoperating revenues and expenses</u>		
Nonoperating revenues	100,000.00	
Interest revenue	<u>-300,000.00</u>	
Nonoperating expenses		
Interest expenses	100,000.00	
Net Income	<u>-400,000.00</u>	

FIG. 109B

Fig. 110

Fig.110A	Fig.110C
Fig.110B	Fig.110D

[illegible]

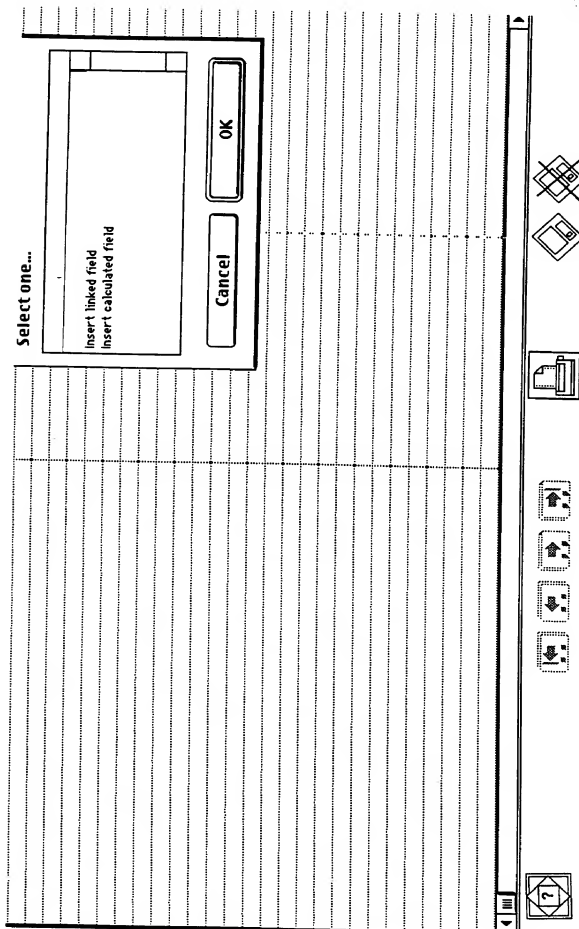


FIG. 110B

BA 1710	ACC. Depreciation - F&F
BA 1720	Acc. Depreciation - Office Equip.
BA 1730	Acc. Depreciation - Class Room
BA 1735	ACC. DEPRECIATION - VEHICLES
BA 1740	Acc. Depreciation - Lease Hold
BA 1750	Loans to Shareholder
BL 2010	Trade Accounts Payable
BL 2020	Auto Loan - Current
BL 2030	Loans Payable
BL 2040	Interest Payable
BL 2050	Accrued Payable
BL 2055	Accrued Expense Payable
BL 2060	Salary payable
BL 2180	Payroll Tax Payable
BL 2310	Sales Tax Payable
BL 2360	State Income Tax Payable
BL 2380	Fed Income Tax Payable
BL 2450	Long Term Debt
BS 3120	Common Stock
BS 3200	Dividend
BS 3900	Prior Year's Retained Earnings
IP 4010	Sales Income
IP 4015	Credit Card Accrued Income
IP 4020	Sales Discount
IP 4060	Sales Returns/Allowance

Remove Account Missing

COAS

AR

AP

FIG. 110D

Fig. 111

Fig.111A	Fig.111B	Fig.111C
Fig.111D	Fig.111E	Fig.111F

Reports used (Links)		Used by :	
		↑	↑
		↓	↓
Chart of Accounts			
IE	7110	Office Expense	↑
IE	6020	Officer wages	
BA	1240	Other Receivables	
IE	6110	Payroll Tax Expense	
BL	2180	Payroll Tax Payable	
BA	1520	Prepaid Fed. Corp. Tax	
IE	7130	Postage and Courier Services	
BA	1510	Prepaid Expense	
BA	1530	Prepaid Franchise Tax	
BS	3900	Prior Year's Retained Earnings	
IP	5020	Purchase Discount	
IP	5030	Purchase Returns	
IP	5005	Purchases	
IE	7010	Rent	
IE	7040	Repairs and Maintenance	
IE	6010	Salaries - Fixed	
IE	6000	Salaries - var.	
BL	2060	Salary payable	
IP	4020	Sales Discount	
IP	4010	Sales Income	
IP	4060	Sales Returns/Allowance	
BL	2310	Sales Tax Payable	
IE	7180	Security	
IP	4075	Service Income	
IE	7170	Shipping	
IP	4090	Shipping and Handling	
IE	9010	State Income Tax Expense	
BL	2360	State Income Tax Payable	

FIG. 111C

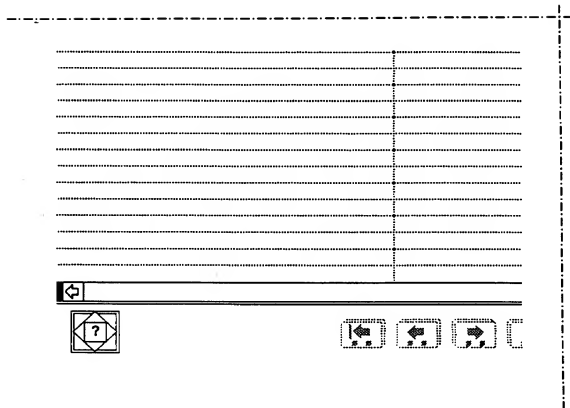


FIG. 111D

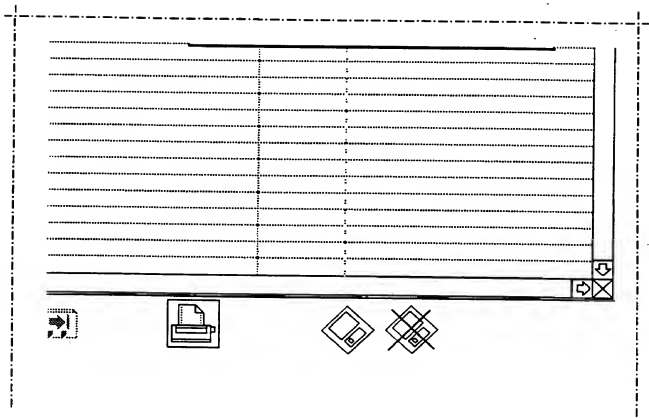


FIG. 111E

IE	7140	Stationery and Supplies	
IE	7220	Taxes - Others	
IE	8150	Taxes - Penalty	
IE	7030	Telephone	
IE	8754	Test	
IE	79899	Test 2 Expense	
IE	99999	TEST 3	
IE	98989	TEST 4	
IE	7999	TEST EXPENSE	
BA	1210	Trade Acct Receivables	
IE	7350	Travel	
IE	7020	Utilities	
		<input type="button" value="Remove Account"/> <input type="button" value="Missing"/>	
		<input type="button" value="COAs"/> <input type="button" value="AR"/> <input type="button" value="AP"/>	

FIG. 111F

Fig. 112

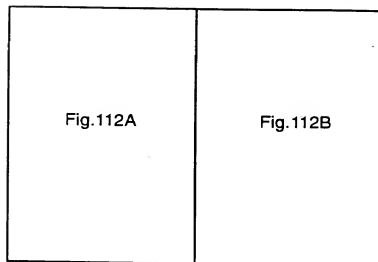
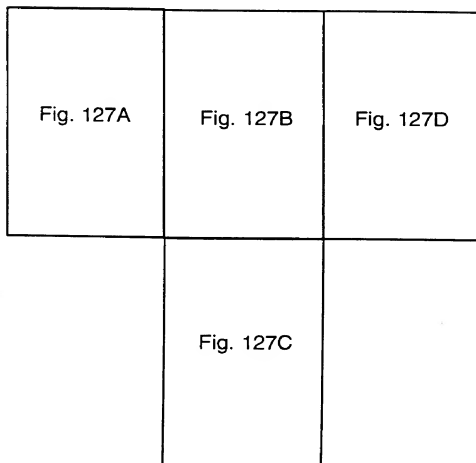


Fig 127



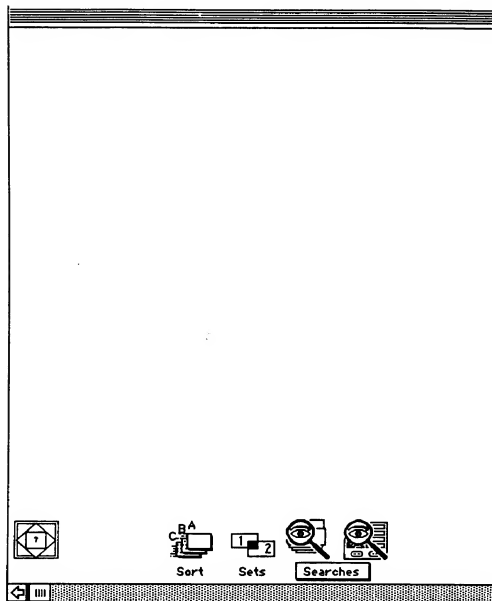
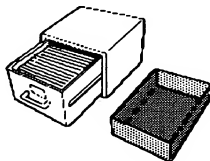


FIG. 127A

Items Sold: 0 of 44942 (Sales-MW)

There are no selected records for: Items Sold



Return



RelatedSwitch



QuickSwitch

Options

Quick MWS # Lookup...
Add MWS to Fast Order...

Open order reports...
Expedite/Availability

Customer Notes...
CSR Notes...

FIG. 127B

Status (restricted)...

Expand to all items sold
Remove shipped
Check selection again
Update MWSs...

Clear updates

Tech Expedite
Clear Tech Expedite

Get InHouse not rcvd
Receive InHouse

Get Installation not rcvd
Receive Installation

FIG. 127C

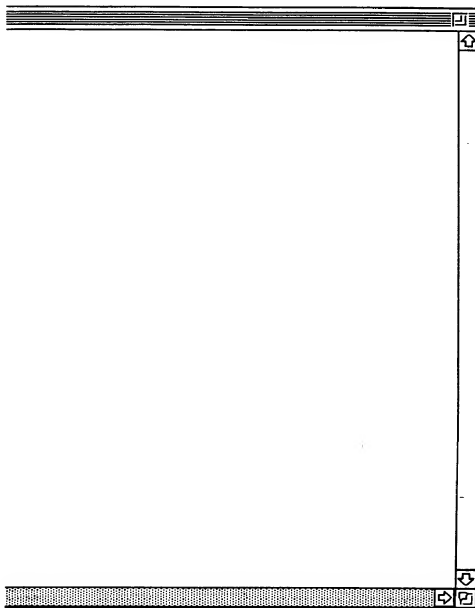
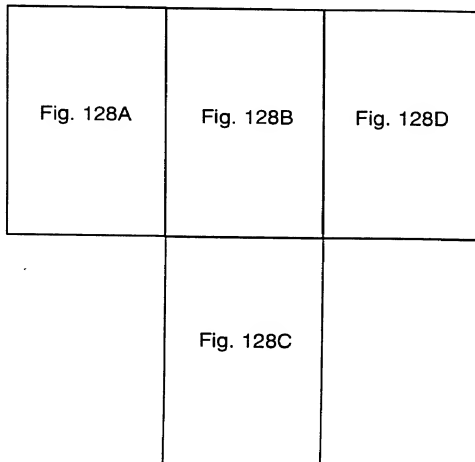


FIG. 127D

Fig 128



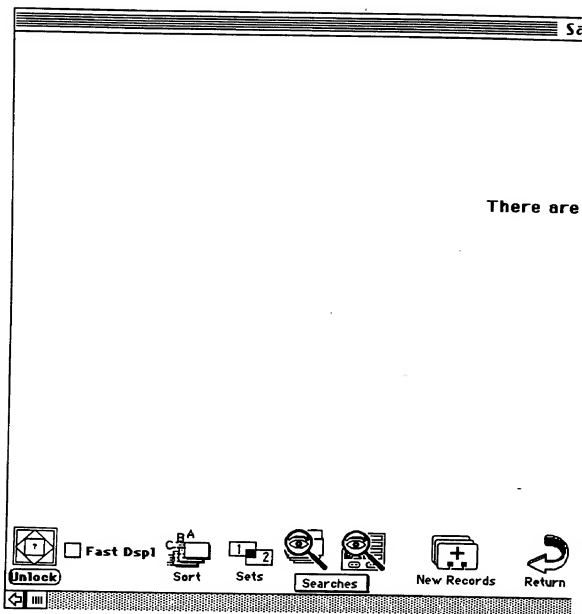
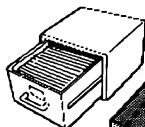


FIG. 128A

Files Records: 0 of 26680 (Sales-MW)

no selected records for: Sales Records



Options

Quick MWS # Lookup...
Quick Quote # Lookup...
Quick PO/RFQ/PID/PRN LU/Conf...

PurchChecks...
Real World...

Update MWSs...

Expedite/Availability/Purch

Urgent...
Not Urgent...

Daily PO Confirmation...
Get Quotes...
Print Quote Confirmation...



RelatedSwitch



QuickSwitch

FIG. 128B

Apple Status...

Quotes requiring REVIEW
Cancel REVIEW

Get purchasing records...
Print Purchase summary...

Clear updates

Lock
Unlock
Get Unlocked

Change TPO to Real PO
Get Temporary POs

Get Web Quotes
Get PPL Quotes

Get/Create PIDS

Delete protect selection
Remove delete protection

Mark selection for deletion
Undelete selection

Edit Credit Card Info...

FIG. 128C

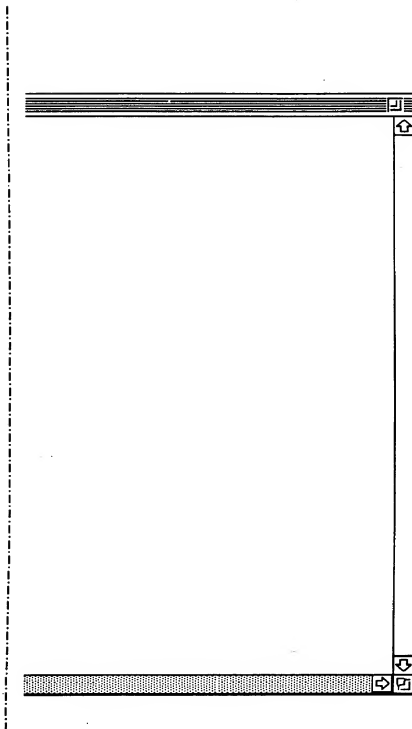


FIG. 128D

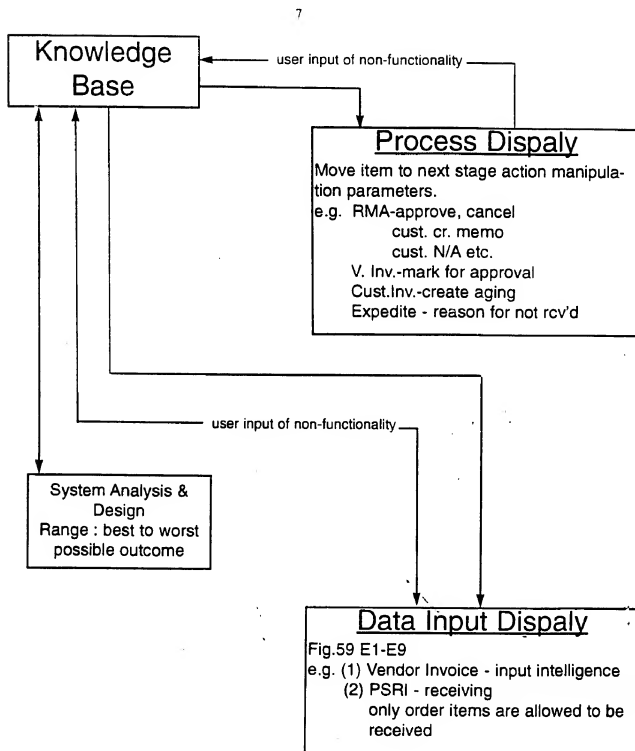


Fig. 129